

COM4AGRIPLANT TOOLKIT



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Topic 1 – What is plant-based farming and consumption?



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Topic 1 – What is plant-based farming and consumption?

Introduction to plant-based farming and consumption basics

Overview of Units

Unit 1 – What is plant-based farming?

This Unit helps define the concept of plant-based farming and includes different aspects of plant-based farming, like “producing plant-based food for humans only”, “favouring crop production against animal production”, “minimising or excluding all animal inputs from the production process”, “adapting production to the local needs and circumstances”, “promoting sustainable farming” etc.

Unit 2 – What are plant-based diets?

This Unit helps define the concept of plant-based consumption and diets, seen also with regard to well known movements like veganism and vegetarian diets. The Unit highlights the wide range of plant-based diet types, presents the objectives of plant-based diets, defines the role of animal foods (meat, dairy, fish, eggs, honey etc.) within the plant-based diets concept, and includes examples of plant-based diets.

Unit 3 – The benefits of plant-based farming

This Unit presents the environmental, social and economic benefits of plant-based farming for both producers and consumers, outlining its potential contribution to a sustainable food system in the EU. The sustainability aspect of plant-based farming is highlighted, drawing on aspects like the importance of local production and seasonality, as well as employing sustainable farming methods like “organic farming”, “conservation agriculture” and “regenerative agriculture”.

Unit 4 – The benefits of plant-based diets

This Unit draws on the benefits of plant-based diets, both in terms of health and sustainability, as well as with regard to its great potential for reaching out to a wide range of consumers. The Unit highlights health benefits associated with plant-based diets, like supporting our immune system,

reducing the risk of inflammation, helping maintain a healthy body weight, reducing the risk for diseases like cancer, diabetes, and cardiovascular diseases. Moreover, the Unit presents the wider benefits of more consumers adopting plant-based diets in terms of contributing to a sustainable food system in the EU.

Unit 5 – Challenges and obstacles of plant-based farming

This Unit draws on current and foreseen challenges and obstacles to the wider spread of plant-based farming in the EU, such as possible misconceptions due to different national circumstances, obstacles due to prevailing mentalities with regard to animal farming and consumers' preferences, as well as the lack of strategies and policies promoting plant-based farming.

Unit 6 – Challenges and obstacles of plant-based diets

This Unit draws on existing and foreseen challenges and obstacles to a wider adoption of plant-based diets, including current misconceptions and knowledge gaps with regard to the plant-based diets concept, obstacles due to prevailing cultural norms on food and diets, the lack of promotional strategies and policies at national and EU level, lobbying against plant-based alternatives by vested market interests, as well as issues of social perceptions, stereotypes and cultural tribalism.

Unit 1 – What is plant-based farming?

Introduction

Welcome to Unit 1! In this Unit you will be introduced to the concept of plant-based farming, a new concept in agriculture that has emerged as a response to growing concerns for the impacts of climate change and the needs for a more sustainable food system, issues that affect all of us, both producers of food and consumers. Whether you are a farmer interested in learning about ways in which you can contribute to a more sustainable future, or a consumer who cares about how your choices affect the environment, this Unit will help you get acquainted with a holistic and ambitious concept for changing the way we produce our food.

Content

Definition of plant-based farming

Plant-based farming, also known as plant-based agriculture, is a new concept in agriculture where the crop production is intended exclusively for human consumption. In other words, we grow plants on the fields only for human needs and not for animal needs, such as e.g. production of animal feed. An additional principle of plant-based farming is using plant resources in the production process and avoiding or minimising the use of animal inputs and by-products in farming.

Plant-based farming can take many forms, from small-scale subsistence farming to large-scale industrial agriculture. It promotes sustainable farming approaches like organic farming, conservation agriculture and regeneration agriculture, and a range of sustainable farming methods and practices such as crop rotation, no or minimum tillage, agroforestry, etc. Plant-based farming encompasses a wide range of activities related to the production of various plant crops and has recently gained attention due to its potential benefits for the environment, health and animal welfare. Plant-based farming is considered a more sustainable and ethical alternative to conventional farming and animal husbandry and is often touted as a way to fight climate change by reducing greenhouse gas emissions, conserving water and promoting biodiversity.

Here are some of the characteristics and aspects of plant-based farming:

- **No or minimal Animal Inputs:** Plant-based farming eliminates or minimises the use of animal-derived inputs such as manure, bone meal, blood meal, and fish emulsion. Instead, it relies on plant-based alternatives for fertilisation.
- **Composting and Green Manure:** Plant-based farmers often use compost and green manure (cover crops that are ploughed back into the soil) as natural fertilisers. These methods enhance soil fertility and structure without relying on animal-based amendments. Additionally, biocyclic humus soil is an innovative promising fertiliser for plant-based farms.
- **Crop Rotation:** Crop rotation is a common practice in plant-based farming to prevent soil depletion and pest infestations. Different crops are planted in a sequence to maintain soil health and biodiversity.

- **Natural Pest Control:** Plant-based farmers emphasise natural methods for pest control, such as companion planting, attracting beneficial insects, and using biological controls. Chemical pesticides derived from animals are avoided.
- **Organic Practices:** Many plant-based farming methods align with organic farming principles, avoiding synthetic pesticides and fertilisers. This contributes to environmental sustainability and reduces the ecological footprint of agriculture.
- **Biodiversity Conservation:** Plant-based farming encourages biodiversity by promoting the growth of diverse plant species. This helps maintain a balanced ecosystem, supporting beneficial insects, birds, and other wildlife.
- **Water Conservation:** Sustainable water management practices, such as rainwater harvesting and efficient irrigation techniques, are often employed to minimise water usage and are included in sustainable farming methods, including plant-based farming.
- **No Animal Exploitation:** The core principle of plant-based farming is to avoid any form of animal exploitation in agriculture. This includes not using animals for labour, not confining or exploiting animals for fertiliser or pest control, and minimising or excluding animal inputs in the farming process.
- **Regenerative Agriculture:** Plant-based farming often aligns with regenerative agriculture principles, focusing on restoring and improving soil health, enhancing ecosystem services, and promoting overall sustainability.
- **Holistic Approach:** Plant-based farming takes a holistic approach to agriculture, considering the interconnectedness of soil health, plant health, and overall ecosystem well-being. It aims to create a self-sustaining and resilient farming system.
- **Education and Advocacy:** Plant-based farmers may engage in educational efforts to raise awareness about the benefits of plant-based agriculture, promoting sustainable and cruelty-free farming practices.

Plant-based farming represents a conscientious and compassionate approach to agriculture that seeks to produce food in harmony with the environment, without relying on animal exploitation. It embraces ecological principles and sustainable practices to create a resilient and ethical food system.

Approaches to plant-based farming

Various approaches are included in the plant-based farming concept, each with its unique approach to cultivation and sustainability. Here are some examples:

1. **Veganic Farming (Biocyclic Vegan Agriculture - <https://www.biocyclic-vegan.org/>):** Excludes all animal inputs and by-products, relying on plant-based alternatives for fertilisation and pest control.

Veganic farmers use compost, green manure, and plant-based soil amendments for fertility. They may also employ natural pest control methods.

2. **Organic Farming:** Avoids synthetic pesticides and fertilisers, emphasises soil health and biodiversity.

Organic farmers use natural inputs like compost, cover crops, and organic-approved pesticides. Crop rotation and companion planting are common practices. Organic farming is an approach to plant-based farming when there is a minimum use of animal products in the farming process (e.g. using animal manure for fertilisation) or there is no use of animal products.

3. **Permaculture:** Design principles that mimic natural ecosystems, emphasising sustainability and self-sufficiency.

Permaculture systems integrate diverse plant species, animals, and structures to create resilient and productive ecosystems. Swales, guilds, and food forests are permaculture concepts.

4. **Agroforestry:** Combines tree cultivation with other crops to create a more sustainable and diverse farming system.

Methods include alley cropping, where rows of trees are integrated with crops; silvopasture, combining trees with livestock grazing; and forest gardening, growing food within a designed woodland ecosystem.

5. **Regenerative Agriculture:** Focuses on restoring soil health, enhancing biodiversity, and promoting carbon sequestration.

Includes a wide range of practices like minimum or no-till farming to reduce soil disturbance, cover cropping to improve soil fertility, and holistic planned grazing to mimic natural grazing patterns.

6. **Biodynamic Farming:** An approach that incorporates spiritual and cosmic principles into farming practices.

Biodynamic farmers use specific preparations, lunar planting calendars, and holistic management to create a balanced and sustainable farming system.

7. **Community-Supported Agriculture (CSA):** A partnership between farmers and consumers, where members purchase shares of the farm's produce.

Members of a CSA may receive a weekly or monthly share of the farm's harvest. This model fosters a direct connection between consumers and farmers, benefitting both the farmers (financial security) and the consumers (monitoring of production and quality products).

8. **Vertical Farming:** Utilises vertical space for cultivation, often in urban environments, using methods like hydroponics or aeroponics.

Indoor farms that stack layers of crops in controlled environments, reducing the need for large expanses of land.

These examples showcase the diversity of plant-based farming approaches, each with its focus on sustainability, environmental health, and ethical farming practices. Farmers may integrate multiple methods to create resilient and diverse agricultural systems.

Factors that have led to the emergence of plant-based farming

The emergence of the plant-based farming concept can be attributed to several factors, reflecting a growing awareness of environmental, ethical, and health considerations. Here are key factors that have contributed to the rise of plant-based farming:

1. **Environmental Sustainability:** Concerns about the environmental impact of conventional agriculture, including deforestation, soil degradation, and water pollution, have led to a shift towards more sustainable farming practices. Plant-based farming emphasizes methods that promote soil health, reduce resource use, and contribute to overall environmental conservation.
2. **Animal Welfare and Ethical Concerns:** Increasing awareness of animal welfare issues related to conventional farming practices, such as factory farming, has led to a desire for farming methods that do not exploit or harm animals. Plant-based farming aligns with ethical considerations by eliminating the use of animal inputs and by-products.
3. **Health and Nutrition:** The recognition of the health benefits associated with plant-based diets has influenced farming practices. Plant-based farming promotes the cultivation of diverse, nutrient-dense crops, contributing to a healthier and more balanced diet. Consumers seeking healthier food options have driven the demand for plant-based produce.
4. **Consumer Demand for Plant-Based Products:** The rise in popularity of plant-based diets and an increasing demand for plant-based products, including fruits, vegetables, and plant-based alternatives to traditional animal products, has driven farmers to adapt their practices to meet market preferences.
5. **Climate Change Awareness:** Growing concerns about climate change and the role of agriculture in greenhouse gas emissions have prompted a shift towards more sustainable farming practices. Plant-based farming, with its emphasis on carbon sequestration, reduced land use, and lower emissions, aligns with climate-conscious agriculture.
6. **Innovations in Agriculture:** Advances in agricultural technologies and innovative farming methods have allowed for the development of sustainable and efficient plant-based farming systems. Techniques such as agroforestry, vertical farming, and hydroponics have contributed to the evolution of plant-based agriculture.
7. **Global Food Security:** The need to feed a growing global population while ensuring food security has led to a re-evaluation of farming practices. Plant-based farming, with its focus on sustainable and regenerative agriculture, offers a potential solution to address long-term food security challenges.
8. **Educational Initiatives:** Increased education and awareness campaigns about the environmental and ethical implications of food choices have influenced consumer behaviour. Educational efforts have highlighted the benefits of plant-based farming for both consumers and the planet.

9. **Advocacy and Cultural Shifts:** Advocacy efforts by environmental organisations, animal rights groups, and health advocates have contributed to cultural shifts towards more plant-based lifestyles. This has influenced both consumer choices and farming practices.
10. **Government Policies and Support:** Some governments and agricultural institutions are recognizing the importance of sustainable farming practices and providing support, incentives, and policies that encourage the adoption of plant-based and regenerative agriculture.

The combination of these factors has created a momentum towards the adoption of plant-based farming practices, reflecting a broader societal shift towards more sustainable, ethical, and health-conscious approaches to food production.



"I'm saying you can follow my example! grow only healthy nutritious food for humans, without exploiting animals, and with sustainable practices that respect our environment!"

(reference to topic 1, comic 1)

Further Reading

1. Biocyclic Vegan Agriculture. Retrieved February 1, 2024, from <https://www.biocyclic-vegan.org/>. Available in EN.

Unit 2 – What are plant-based diets?

Introduction

Welcome to Unit 2! In this Unit you will be introduced to the concept of plant-based diets! Plant-based diets have become more and more popular in recent years as awareness has grown about health and environmental benefits of adopting a diet based on plants rather than animal products, not to mention the increasing concerns about animal welfare. But what is a plant-based diet? We have all heard of vegetarian or vegan diets and have family, friends or colleagues who may follow such diets, but plant-based diets are not limited to these diets. We are all consumers of food and we should all be informed and aware about our options and ways we can actively contribute to a healthy, sustainable and ethical future.

Content

Definition of plant-based diets

A plant-based diet is centred around foods derived from plants, including fruits, vegetables, grains, nuts, seeds, and legumes. While plant-based diets can vary in their strictness, they generally emphasise the consumption of plant-derived foods while minimising or excluding animal products. A plant-based diet is based on the consumption of:

Fruits and Vegetables: A significant portion of a plant-based diet consists of fruits and vegetables, which provide essential vitamins, minerals, antioxidants, and fibre.

Whole Grains: Whole grains, such as brown rice, quinoa, oats, and whole wheat, are staples in a plant-based diet, offering complex carbohydrates, fibre, and various nutrients.

Legumes: Beans, lentils, chickpeas, and other legumes are excellent sources of protein, fibre, and essential minerals in a plant-based diet.

Nuts and Seeds: Nuts and seeds contribute healthy fats, protein, and a range of micronutrients. These can be incorporated into meals, snacks, or used as toppings.

Plant Oils: Plant-based oils, like olive oil and avocado oil, are preferred over animal fats. They provide healthy monounsaturated and polyunsaturated fats.

Plant-Based Protein Sources: To meet protein needs, plant-based diets incorporate protein-rich foods such as tofu, tempeh, seitan, and plant-based protein powders.

Dairy Alternatives: Plant-based milk alternatives, like almond milk, soy milk, and oat milk, are used instead of cow's milk. Similarly, plant-based cheeses and yoghourts are common alternatives.

Herbs and Spices: Herbs and spices are essential for flavouring plant-based dishes, reducing the reliance on salt and enhancing the overall taste of meals.

Processed Foods in Moderation: While whole, unprocessed foods are prioritised, some plant-based diets may include processed plant-based alternatives. It's essential to consume these in moderation and focus on whole, nutrient-dense foods.

Key characteristics of a plant-based diet:

Minimising or Excluding Animal Products: The degree of strictness can vary, but a plant-based diet typically involves reducing or eliminating the consumption of meat, poultry, fish, eggs, and dairy products.

Variety and Balance: A well-balanced plant-based diet aims for variety, ensuring that individuals receive a broad spectrum of nutrients from different plant sources.

Types of plant-based diets

Plant-based diets come in various forms, each with its own set of guidelines and restrictions. Here are some of the most common types:

1. **Vegetarianism:** Vegetarian diets include the variations below:

- *Lacto-Ovo Vegetarian:* Excludes meat and fish but includes dairy and eggs.
- *Lacto Vegetarian:* Excludes meat, fish, and eggs but includes dairy products.
- *Ovo Vegetarian:* Excludes meat, fish, and dairy but includes eggs.

2. **Veganism:**

- Excludes all animal products, such as meat, fish, dairy, eggs, and honey. Vegans rely solely on plant-based sources for their nutrition.

3. **Raw Vegan Diet:**

- Involves consuming raw, uncooked plant foods. Followers believe that cooking destroys enzymes and nutrients, so they opt for raw fruits, vegetables, nuts, and seeds.

4. **Flexitarian or Semi-Vegetarian Diet:**

- Primarily plant-based but allows occasional consumption of animal products, including meat consumption less frequently or in smaller portions. Flexitarians often choose this approach for its flexibility and potential health and environmental benefits.

5. **Pescatarian Diet:**

- Plant-based with the inclusion of fish and seafood. Excludes other types of meat but includes dairy, eggs, fruits, vegetables, grains, nuts, and seeds.

6. **The Mediterranean Diet (Plant-Based Version):**

- A plant-based adaptation of the traditional Mediterranean diet, focusing on fruits, vegetables, whole grains, legumes, nuts, and olive oil. It may include small amounts of fish and dairy.

These diets cater to a range of preferences, health goals, and ethical considerations, offering flexibility for individuals to choose a plant-based approach that aligns with their lifestyle and values.

Factors that have led to the emergence of plant-based diets

Plant-based consumption has surged to the forefront due to a combination of factors, reflecting shifting cultural, environmental, and health considerations. Here are some key reasons behind the rise of plant-based diets:

- **Health Awareness:** Increasing awareness of the health benefits associated with plant-based diets, including lower risks of heart disease, diabetes, and certain cancers, has motivated many individuals to adopt plant-centric eating habits.
- **Environmental Concerns:** Growing awareness of the environmental impact of animal agriculture, including deforestation, water usage, and greenhouse gas emissions, has led people to choose plant-based diets as a more sustainable and eco-friendly option.
- **Ethical and Animal Welfare Concerns:** Heightened awareness of the ethical issues surrounding factory farming and animal cruelty has prompted individuals to reconsider their food choices.
- **Celebrity Endorsements:** High-profile endorsements and advocacy from celebrities, athletes, and public figures have brought plant-based diets into the mainstream spotlight. This has helped destigmatize and popularise plant-based eating.
- **Documentaries and Media Exposure:** Documentaries like "Forks Over Knives" (available on YouTube in EN and also with ES and GR subtitles), "What the Health" (available on YouTube in EN, ES and LT, and also with IT and GR subtitles), "The Game Changers" (available on YouTube in EN, and also with ES, IT, and GR subtitles) and "Cowspiracy" (available on YouTube in EN and ES, and also with IT and GR subtitles) have shed light on the health and environmental benefits of plant-based diets, reaching a wide audience and influencing dietary choices.
- **Innovation in Plant-Based Products:** The development of innovative and tasty plant-based alternatives to traditional animal products, such as plant-based burgers, dairy-free milks, and meat substitutes, has made it easier for individuals to transition to a plant-based diet without sacrificing taste or convenience.
- **Social Media Influence:** The rise of social media has enabled the sharing of plant-based recipes, success stories, and information, creating online communities that offer support, inspiration, and resources for those interested in adopting plant-based lifestyles.
- **Global Health Crises:** Health crises, such as the COVID-19 pandemic, have heightened awareness of the links between zoonotic diseases (diseases transmitted from animals to humans) and industrial animal agriculture, prompting some to reevaluate their dietary choices.

- **Culinary Diversity and Creativity:** The exploration of diverse and flavourful plant-based cuisines from around the world has challenged the misconception that plant-based diets are bland or restrictive. This culinary creativity has made plant-based eating more appealing to a broader audience.
- **Accessibility and Availability:** The increasing availability of plant-based products in mainstream grocery stores, restaurants, and fast-food chains has made it easier for individuals to incorporate plant-based options into their daily lives.

The convergence of these factors has led to a significant cultural shift, with plant-based consumption becoming more widely accepted and adopted by individuals across different demographics. The trend is likely to continue evolving as awareness grows and as more people recognize the interconnectedness of personal health, environmental sustainability, and ethical considerations.



...plus, there are different types of plant-based diets... some also include animal products like eggs and dairy, or even a limited consumption of meat!

(Reference to topic 1, comic 2)

Further Reading

1. What is a plant-based diet and why should you try it? (2021). *Harvard Health Blog*. Retrieved February 1, 2024, from <https://www.health.harvard.edu/blog/what-is-a-plant-based-diet-and-why-should-you-try-it-2018092614760>. Available in: EN.

Unit 3 – The benefits of Plant-based farming

Introduction

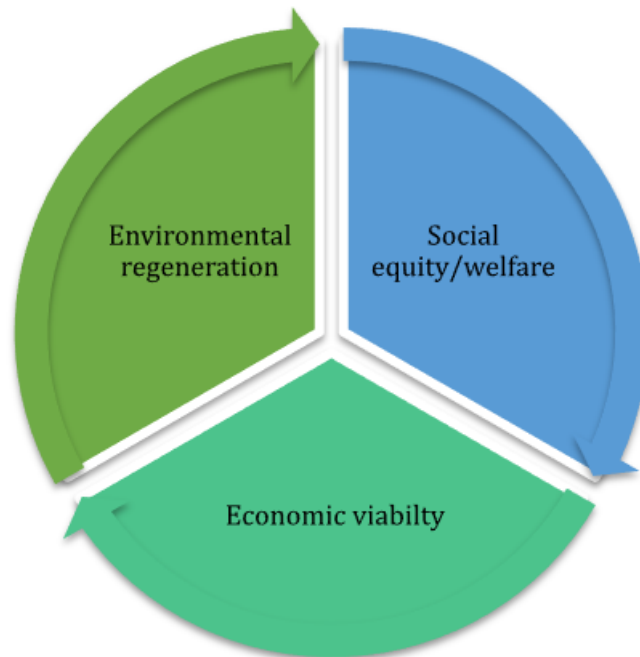
Unit 3 presents the environmental, social and economic benefits of plant-based farming for both producers and consumers, outlining its potential contribution to a sustainable food system, exploring its multifaceted advantages and connections to sustainability across environmental, economic, and social dimensions. The Unit will introduce the diverse benefits that this farming approach offers to both farmers and consumers while framing these advantages within the context of sustainability. By examining the environmental impacts, economic implications, and social equity aspects, the Unit aims to demonstrate how plant-based farming aligns with sustainable practices, aiming to foster a holistic understanding of its significance. By exploring this learning content, we aim to highlight the crucial role of plant-based farming in addressing the evolving agricultural challenges.

Content

As discussed in Unit 1, plant-based farming presents a new concept in agriculture, with the main approach to produce crops exclusively for human consumption. Although there is not a single and universally applicable definition, generally plant-based farming is associated with plant resources in the production process as well as minimizing the use of animal inputs in farming. The main question that Unit 3 raises: *why should we encourage plant-based farming?* In order to properly address this question, we should look at the advantages and benefits that plant-based farming can offer (both for farmers as well as consumers).

Every time a new concept in agriculture emerges, we tend to “label” these with “sustainable”. There is no doubt that the philosophy of sustainable agriculture encompasses many different (and alternative) methods that can be considered "organic", "low input", "free range", "biodynamic", "integrated" and "holistic". In essence, these approaches all embody farming practices that enhance natural ecological processes. Thus, the use of plowing (tillage) is minimized; instead of applying pesticides, the goal is to spread organisms that keep pests under control; the use of water is minimized; they avoid applying artificial fertilizers; and overall promote the development of healthy soil. Sustainable agriculture goes beyond mere food production; the welfare of those involved in food production, the fair treatment of agricultural workers and the appropriate food price system, which ensures a fair living for farmers, are all aspects of sustainable farming (Rhodes 2017). Plant-based farming fits very well in this circle of integrated approach, and the benefits can be easily derived from the concept of sustainability.

Concept of sustainability and connection to the benefits of plant-based farming



One of the most straight-forward images for sustainability presents the term as the balance between environmental regeneration, social equity and economic vitality. The general practice of sustainability recognizes that these pillars are interconnected. Just as with the definition, trying to analyse the benefits of plant-based farming also requires a systems approach. We can identify several advantages to all aspects of sustainability, nevertheless, we shall not forget that these are all in connection with each other. In the followings, the Unit will refer to the single benefits of plant-based farming, grouped according to the segments of sustainability.

1) Benefits related to environmental aspects/environmental regeneration

Reduction of negative environmental impacts:

This seems as one of the most evident benefit of plant-based farming, as the approach is considered to effectively contribute to the reduction of several negative environmental impacts of traditional agriculture. It seems evident today that agriculture and food systems must be transformed from wasteful and exploitative approaches. Also, there is an evident need to boost the efficient use of resources, to restore biodiversity and to reduce pollution. Plant-based farming generally requires fewer natural resources compared to conventional agriculture. It typically has a lower carbon footprint, reduced water usage, and less land required for cultivation, which helps in preserving ecosystems and biodiversity.

Effective tool against climate change:

According to a study in 2021 (Nature Food), animal-based foods and livestock feed contribute 57% of the greenhouse gases from food production, compared to 29% contributed by plant-based foods. This surely indicates that plant-based farming generates fewer greenhouse gas emissions compared to livestock farming. Not only the reduced GHG emissions count as an effective tool

against climate change, but there are several other reasons as well. Practices used by plant-based farming often involve techniques that enhance soil health (increased organic matter, crop rotation, minimal tillage). A healthy soil is able to facilitate carbon sequestration. Generally, plant-based alternatives (especially plant-based crops) require less resources in cultivation, leading to reduced deforestation. As discussed in Unit 1, plant-based farming can take many forms, thus presenting a holistic approach that promotes lower emissions, carbon sequestration and resource efficiency.

Increased soil health:

Several characteristics of plant-based farming are closely linked to soil health, like the minimal use of animal-derived inputs, composting and the use of green manure, or the crop rotation. These techniques are able to increase organic matter in the soil and improve water retention, contributing to a better soil structure, nutrient availability and water-holding capacity, thereby leading to more resilient and productive soils.

Preserving biodiversity:

Several plant-based farming methods embrace agroecological practices that can contribute significantly to biodiversity preservation and enhancement. By cultivating a variety of plant species, we are able to create habitats for a wider range of organisms (including insects, birds and soil microorganisms). These practices often reduce habitat destruction, preserving natural landscapes. These approaches align with permaculture, agroforestry or biodynamic farming, not only sustaining diverse plant life, but also enhancing overall ecological resilience, supporting pollinators and natural pest control. Consequently, plant-based farming serves as a cornerstone for biodiversity conservation by fostering more resilient and balanced ecosystems compared to intensive monoculture practices.

2) Benefits related to economic vitality:

Potential reduction of agricultural land-use:

Feeding the (growing) world population is a critical issue, especially with the main concern, whether we will be able to grow enough food for everyone on the cropland that we are using (or that is left). According to a research in 2021 (Our World in Data), currently, half of the world's habitable land is used for agriculture. If we want to continue the current farming techniques and trends, this will definitely lead to the expansion of land for agriculture, which is on the other hand the leading driver of deforestation.

The main aspect of the current farming trends is that most of the agricultural land is used to raise livestock for dairy and meat (also including the production of feeding crops). Therefore, one of the benefits of shifting towards plant-based farming is the potential reduction of agricultural land-use. An estimation in 2018 forecasts this possible reduction from over 4 billion hectares to 1 billion hectares (Poore, Nemecek), which is a 75% decrease. Naturally, this seems like a strong exaggeration, as these results adopt a hypothetical scenario, where the entire world adopts a vegan diet, and farmers conform to these trends. Nevertheless, large land use reductions could be made possible (even with a little attention towards reducing beef and dairy production).

Global food security:

Deriving from the point above, plant-based agriculture can potentially feed more people using less land, thus efficiently utilising limited agricultural space to produce larger quantities of food. Moreover, a shift towards plant-based diets can diversify food sources, reduce pressure on finite resources, and potentially address malnutrition by providing a wider array of nutrient-rich foods. Nevertheless, the adaptability of plant-based farming methods to various climates and regions should be taken into account (local production and seasonality) in order to contribute to a more resilient food system.

Economic benefits for farmers:

Although calculating or estimating the pure economic gain is not at all a simple issue, there are numerous good examples that prove that producing crops (especially high-protein crops) for human consumption can bring several benefits for farmers. According to The Vegan Society, plant-based farming may require less fertiliser, since some protein crops (for example pulses) are natural nitrogen fixers. Furthermore, crop rotations can enable less inputs and higher yields. Similarly, the reliance on animal manures can be reduced by growing grain and green manure legumes, resulting also in cost-reduction associated with animal manures. Transitioning towards plant-based agriculture can create opportunities for economic diversification and innovation. It can also lead to the development of new markets for plant-based products, fostering economic growth and employment opportunities.

3) Benefits related to social equity/welfare:

Welfare of smallholder farmers:

According to Biocyclic Vegan International, such agricultural practices can make an important contribution to the development of smallholder agriculture, predominantly in developing countries. These methods provide local farms with techniques to create a closed-loop production, focusing on increasing the soil fertility through locally available resources. This way, there is a higher chance to secure the yields, without the need to become economically dependent on industrial fertiliser and pesticide manufacturers. This way, smallholder farmers can become able to actively participate in the food chain contributing to their welfare in the long run.

Fight against poverty and hunger:

Plant-based farming can have a crucial role in addressing poverty and hunger, especially through enhancing food security. Plant-based farming methods, through emphasising local and indigenous crops, empower communities by providing them with diversified income opportunities and reducing their dependency on costly external inputs. Furthermore, promoting plant-based diets can improve nutrition, potentially reducing the prevalence of malnutrition and related health issues among vulnerable populations. Overall, the adoption of plant-based farming practices contributes to creating more resilient and sustainable food systems, thereby alleviating poverty and combating hunger by ensuring food availability, accessibility, and nutritional diversity for communities worldwide.

Promoting education and lifelong learning opportunities:

There are several associations and NGOs that offer several educational programs to inform and teach about responsible and sustainable ways to grow food. This way, people may better

understand the natural procedures and the benefits of adapting natural agricultural practices based on the principles of recycling, saving of resources (energy, water, land) and mixed culture (including agroforestry and permaculture aspects). Staying updated with evolving technologies and resilient crop varieties through continuous education enables practitioners to adapt to changing environmental conditions and implement innovative methods enhancing productivity and sustainability. Furthermore, lifelong learning fosters community engagement and knowledge sharing among farmers, educators, researchers, and consumers.

To sum up, the Unit explored the benefits and advantages of plant-based farming within the context of sustainability, encompassing environmental, economic, and social dimensions. The content emphasised the multifaceted benefits of plant-based agriculture in relation to sustainability pillars, discussing its potential to reduce negative environmental impacts, combat climate change through lower greenhouse gas emissions, and enhance soil health while preserving biodiversity. Economically, the adoption of plant-based farming could lead to reduced agricultural land use, contributing to global food security, and offering economic benefits for farmers through improved crop rotation and market opportunities. Additionally, the Unit highlighted the role of plant-based farming in addressing social equity concerns by supporting smallholder farmers, combating poverty and hunger, and promoting education and lifelong learning opportunities. The holistic approach of plant-based farming aligns with the principles of sustainability, emphasising its potential to create resilient and sustainable food systems while addressing interconnected environmental, economic, and social challenges.



"Speaking of the future, have you considered plant-based farming? it's not just trendy, it's sustainable and profitable."

(Reference to topic 1, comic 3)

Further Reading

1. Biocyclic Vegan Agriculture: Organic farming based on ethical and sustainability principles. (n.d.). Retrieved January 11, 2024, from <https://www.biocyclic-vegan.org/>
2. Pointing, C. (2023). Is vegan regenerative agriculture the key to building a sustainable future of food? VegNews. Retrieved January 11, 2024, from <https://vegnews.com/vegan-news/vegan-regenerative-agriculture-sustainable-future-food>
3. The Vegan Society & New Economics Foundation. (2017). Grow Green: Sustainable solutions for the farm of the future. Retrieved January 11, 2024, from https://www.vegansociety.com/sites/default/files/Grow%20Green%202%20Full%20Report_0.pdf

Unit 4 – The benefits of plant-based diets

Introduction

A great number of studies demonstrate the positive impact of a plant-based diet on our health, including a reduced risk of cardiovascular diseases, high blood pressure, type 2 diabetes and stroke. Interestingly, in 2004, a large-scale study that investigated the connection between the diet of people around the world and their lifespan found that the only connection between a long life and diet can be drawn precisely with the consumption of legumes. The decision to adopt a plant-based diet has a positive impact not only on human health, but also on the environment, animal welfare and food security. Plant-based food has a lower water and carbon footprint and is an important part of a sustainable food supply system.

Content

Health benefits:

Over the last decade, plant-based diets (PBD) have gained popularity, supported by various dietetic organisations for their cardiovascular health benefits. Research from observational studies and trials comparing PBD with other diets suggests that a plant-based diet may effectively maintain body weight and prevent common chronic diseases. Participants in different research studies following a plant-based diet and engaging in moderate physical activity demonstrated a lifestyle and balanced diet that supported sustainability goals. This approach facilitated the achievement of optimal body weight, favourable body composition, and positive indicators of cardiovascular health. A well-planned plant-based diet not only proves to be energetically and nutritionally adequate, with a high fibre intake, but it also avoids excessive intake of nutrients typically in excess in modern diets, such as salt, free sugars, saturated fats, trans fats, cholesterol, and alcohol. However, stricter plant-based diets – like for example the vegan diet – have certain limitations and require careful planning, along with year-round supplementation of vitamin B12 and winter supplementation of vitamin D.

When it comes to eating, in addition to the diet, the eating pattern is also important. Thus, a plant-based diet with an emphasis on whole foods is recommended. Such foods include a variety of fresh vegetables and fruits, whole grains, legumes, beans, nuts, and seeds. People who follow a plant-based diet tend to live longer, with a lower incidence of colon and rectal, breast, and esophageal cancer, cardiovascular disease, and stroke. There is also lower mortality due to the listed causes.

Plant foods contain phytochemicals that help prevent diseases like cancer by reducing inflammation, preventing DNA damage, boosting the immune system, and regulating hormones. The consumption of cruciferous vegetables and legumes plays a significant role in this. Many of these substances are found in cauliflower, which belongs to the cruciferae plant family. The cruciferae family is well-studied in science and medicine for its cancer-fighting potential. Substances in cauliflower reduce hormone-sensitive cancers like breast cancer and prostate cancer.

Legumes such as lentils also promote the growth of good bacteria in the gut with their fibre, starch, and phenolic compounds. Despite the known positive effects, only about 8% of people in the Western world consume legumes several times a week. A rich source of fibre, lentils can reduce the risk of colon and rectal cancer, and their high fibre content can help control weight, as being overweight increases the risk of at least 12 different types of cancer.

A plant-based diet shows protective effects against cancer of the digestive system. Health authorities are increasingly recommending a more plant-based diet rich in fruits, vegetables, legumes, whole grains, and nuts, with less red meat and moderate consumption of dairy products, eggs, poultry, and fish. This shift is considered beneficial for both health and the environment.

Environmental benefits:

Water footprint:

The water footprint serves as a measure of humanity's impact on freshwater resources, quantifying the volume consumed and/or polluted. To alleviate pressure on the world's water resources associated with consumption patterns, individuals can opt to shift from a meat-rich to a plant-based diet. An individual consumer's water footprint is significantly influenced by their dietary choices, with meat-based diets having a larger water footprint in comparison to plant-based diets.

For example, approximately 63% of daily protein intake in the USA is derived from animal-based products. This heightened consumption is directly linked to the relatively large water footprint of the average American citizen. Substituting 50% of all animal products with nutritionally rich plant crops like pulses, groundnuts, and potatoes could lead to a substantial 30% reduction in the food-related water footprint. A shift to a vegetarian diet, when compared to the current per capita food intake in the USA, has the potential to decrease an individual's water footprint by as much as 58%.

The global average water footprint of a consumer is 3.8 tons per day. The US has the highest per capita footprint of 6.8 tons per day. Many European countries such as Greece, Italy and Spain follow closely with a water footprint of roughly 6.5 tons of water per day per person. In China, on the other hand, the average citizen has a water footprint of 1.9 tons - less than 30 percent of the water footprint of the average US citizen.

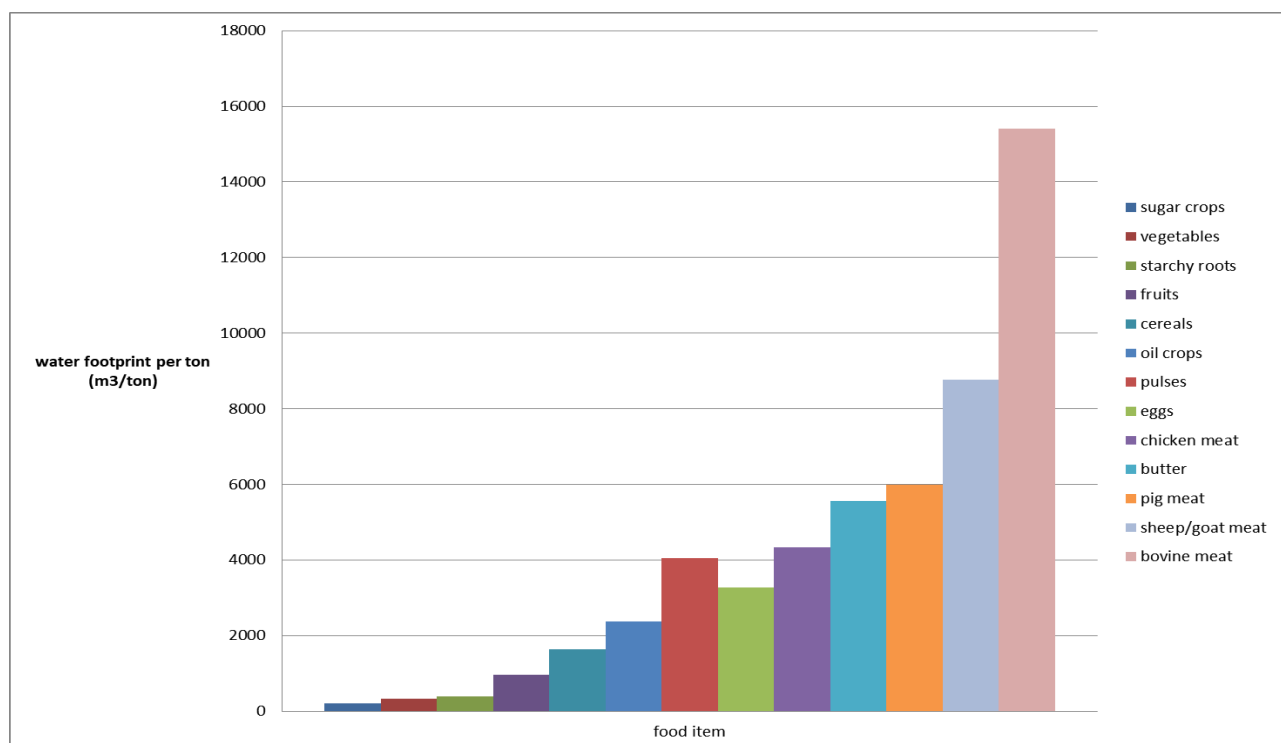


Chart 1: The water footprint of some selected food products.

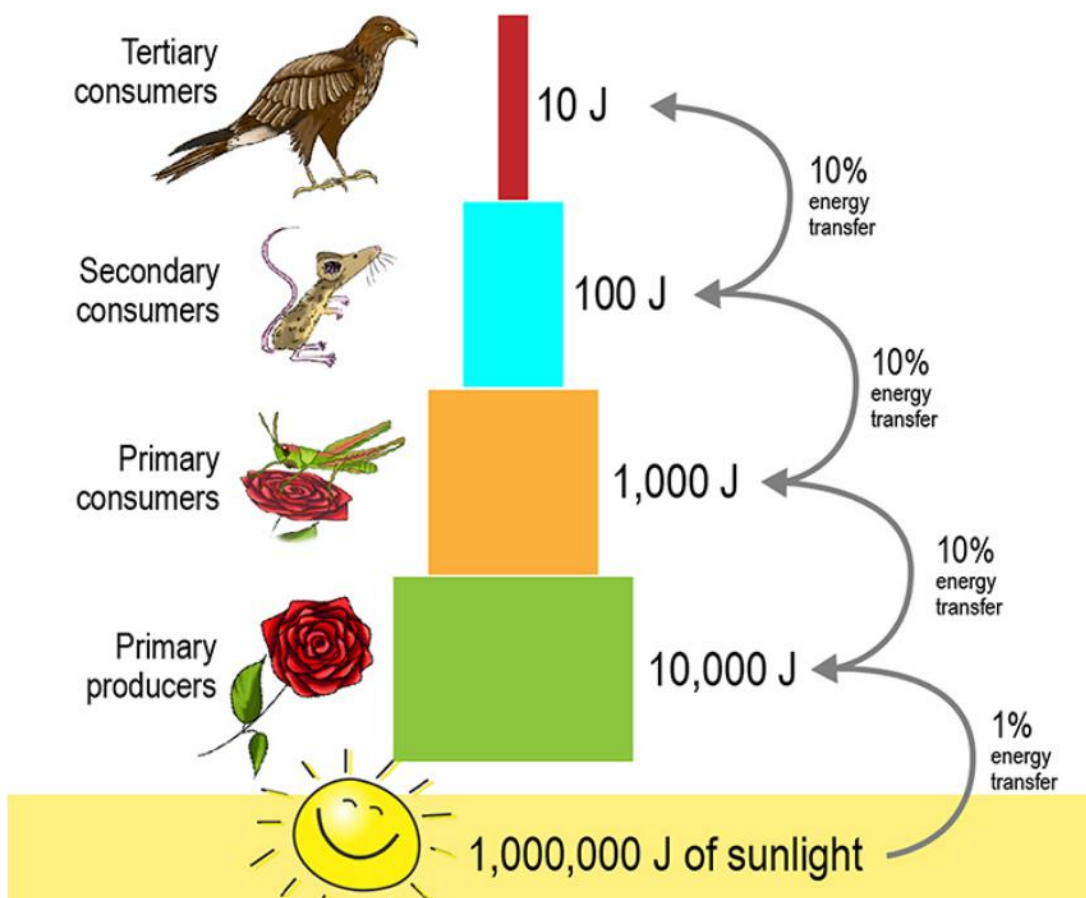
(Source: <https://www.waterfootprint.org/resources/Report-48-WaterFootprint-AnimalProducts-Vol1.pdf> p.31)

Land use and food security:

Fertile land is predominantly utilised for cultivating animal feed. However, plant foods from one hectare of land can directly sustain 18 people (herbivores), 7 individuals who consume plant-based foods along with milk and eggs but abstain from meat, and only 1 omnivore. In scenarios of famine or population growth, the same land area can feed 10 times more people adhering to a plant-based diet compared to those primarily consuming meat.

The energy flowed between trophies (trophic levels).

Examples



Picture 1: The energy flowed between trophies (trophic levels).

(Source: <https://mammothmemory.net/biology/organisms-and-their-environment/ecosystems-organisms-and-their-environment/energy-flow.html>)

Climate change:

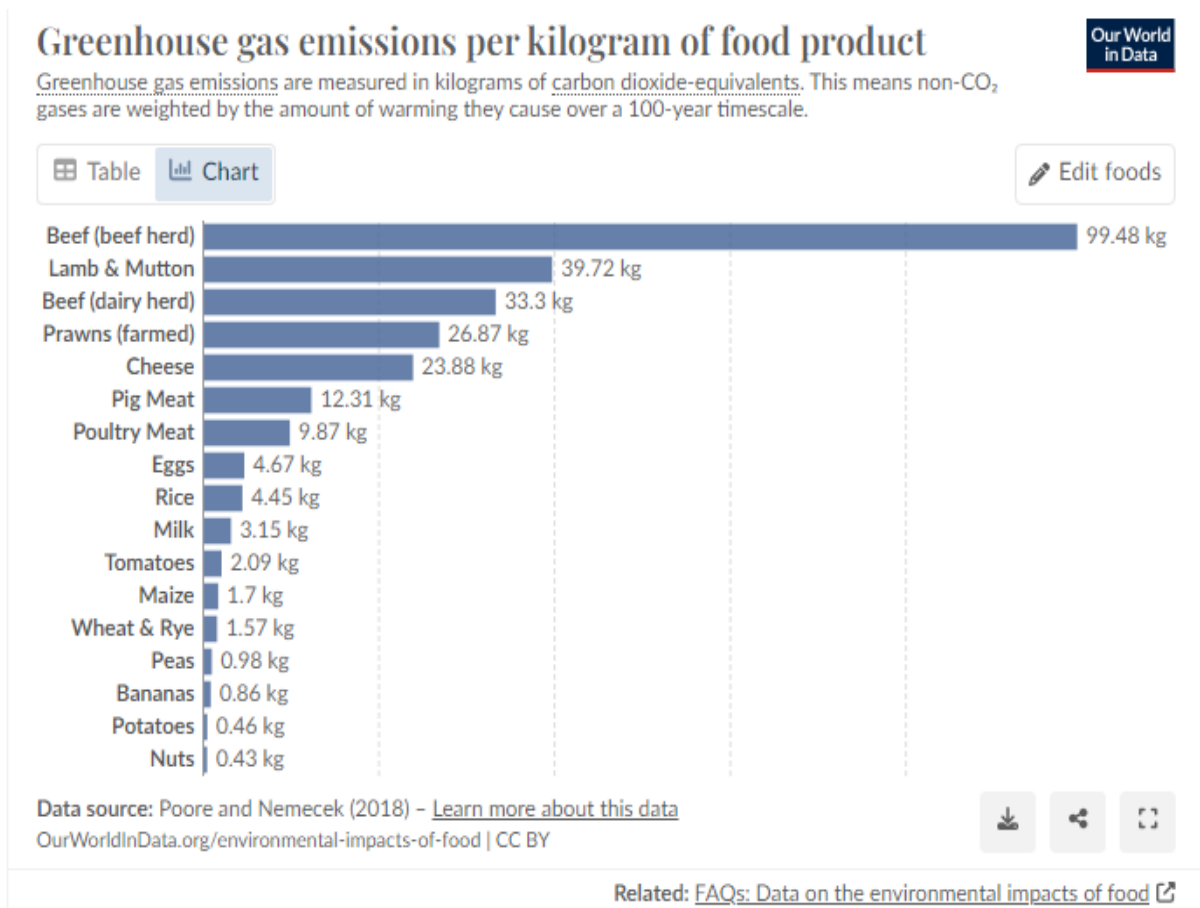
For a successful transition to a climate-neutral society, it is important to follow all seven guidelines for climate-friendly eating as much as possible. Among the listed measures, the decision to eat mostly plant-based food is the measure with which an individual can contribute the most to mitigating climate change. The “planetary diet” does not only include a diet based on the

consumption of plant products, but it points out that in order to transition to a sustainable food supply system, it is necessary to reduce the consumption of meat and dairy products, the production of which causes large emissions of greenhouse gases, and in addition, in large quantities also unhealthy.

Carbon footprint:

Chart 2: Greenhouse gas emissions per kg of food product.

(Source: <https://ourworldindata.org/grapher/ghg-per-kg-poore>)



The chart illustrates that meat production contributes more significantly to greenhouse gas emissions compared to plant food production. If individuals shift towards consuming more plant-based diets and reduce meat consumption, emissions would decrease.

Animal welfare:

Adopting a plant-based diet is a tangible way for individuals to express their concerns for animal welfare, reduce the demand for inhumane farming practices, and contribute to a more compassionate and sustainable approach to food consumption.

This dietary choice involves eliminating or significantly reducing the consumption of animal products, directly impacting the demand for factory farming. By doing so, individuals contribute to the improvement of animal welfare, as factory farming often subjects animals to overcrowded and

inhumane conditions. This ethical stance aligns with a conscious decision to avoid supporting practices that involve cruelty, such as confinement, overcrowding, and inhumane slaughtering methods prevalent in the conventional food industry.

Many advocates of plant-based living are motivated by a commitment to animal rights, actively engaging in the promotion of policies and practices that enhance the living conditions and treatment of animals in food production. Additionally, plant-based diets foster increased awareness of the ethical implications of food choices, as advocates often emphasise education about the treatment of animals in various food production systems. In summary, choosing a plant-based diet is a holistic approach that not only benefits individual health but also addresses broader ethical concerns, potentially leading to a cultural shift towards more humane treatment of animals in the food industry.



"Yes, a plant-based diet reduces your carbon and water footprint, especially if you shop at a local store that offers local products."

(Reference to topic 1, comic 4)

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Unit 5 – Challenges and obstacles of plant-based farming

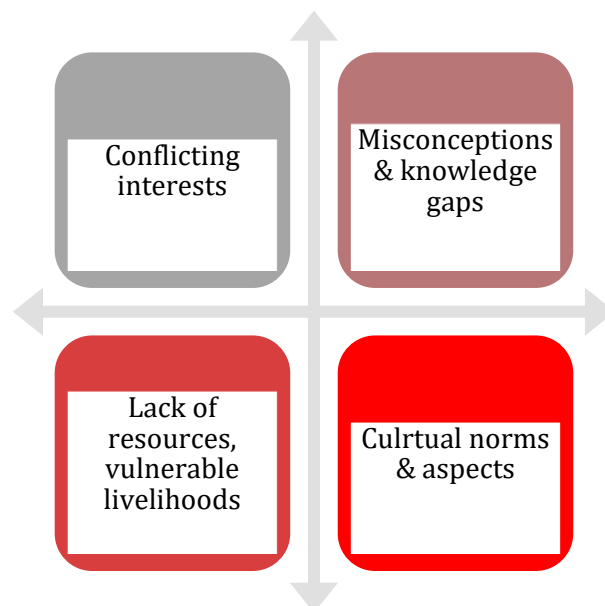
Introduction

This Unit draws on current and foreseen challenges and obstacles to the wider spread of plant-based farming in the EU, delving into four critical dimensions hindering the adoption: conflicts of interest, misconceptions and knowledge gaps, limited resources impacting livelihoods and cultural norms. Through detailed examinations, this Unit aims to provide a better understanding of the complexities that plant-based agriculture faces. We also address the importance of education in bridging knowledge gaps among farmers and consumers, emphasising collaborative solutions to overcome financial barriers and advocating for cultural sensitivity to foster the acceptance and development of plant-based farming. By highlighting these multifaceted challenges, the Unit seeks to inspire discussions and collaborative strategies towards plant-based agricultural practices.

Content

Plant-based farming encounters various obstacles and challenges that hinder its widespread adoption and success. Generally, there are 4 main (key) areas that revolve around the different existing conflicting interests, the perceived misconceptions and knowledge gaps, the limited financial resources, and other resources (that might endanger the livelihood of farmers) as well as the confrontation of cultural norms.

Key areas of challenges hindering the spread of plant-based farming



1) Conflicts of interests

There is probably no wonder that lobbying against plant-based alternatives is observable at some level (however the intensity may vary across countries and regions). Nevertheless, it is easily comprehensible that certain industries (particularly meat/dairy producers) perceive the rise of plant-based alternatives as a threat to their own market dominance and livelihood. These conflicts of interests might result in efforts to implement regulations that could hinder the growth and accessibility of plant-based alternatives. Examples for such efforts include labelling restrictions, or even promoting regulations that favour the traditional meat and dairy industries, as well as placing the focus on maintaining subsidies that benefit conventional agriculture industries.

One example (originating from the United States) is called the Dairy Pride Act (S.549 — 118th Congress 2023-2024), which is an initiative aiming to restrict the usage of terms like “milk”, “yoghurt” or “cheese” exclusively to products derived from animals. The rationale behind the act is that different alternatives might mislead and confuse the consumers about the nutritional content of these products. This effort illustrates a clear example of lobbying by the dairy industry.

Restrictions on labelling and marketing of plant-based products using terms traditionally associated with animal-based products is also known across Europe. The Amendment 165 of the CAP, would restrict terms like "steak" or "burger" for vegetarian alternatives, while Amendment 171 targeted dairy-related terms, potentially prohibiting phrases like “alternative to cheese”. The European Vegetarian Union (EVU) opposed these amendments, emphasising that informative product names aid consumers' choices and aligning with the 'Farm to Fork' Strategy's objectives. It is clear from the examples that while plant-based products gain popularity in the EU, labelling practices lack uniformity, especially as some EU countries consider national bans on meat-related terms for plant-based items.

This conflict might derive also from the misconceptions perceived in the agricultural sector, with the emerging and changing agricultural practices and methods that aim to enhance sustainability. Better communication and clearer legislation as well as the understanding of definitions might enlighten this challenge. Especially in plant-based farming there are several approaches, many of them focusing on producing food in harmony with the environment (without the need to completely change the production methods), and therefore does not intend to generate conflicts between meat/dairy farmers and plant producers.

2) Misconceptions & knowledge gaps

The existence of diverse concepts and definitions for sustainable agriculture practices mean a challenge in promoting plant-based farming. The richness of terminology associated with plant-based farming (biodiversity conservation, regenerative agriculture, veganic farming, organic farming, permaculture, etc.) can lead to confusion among farmers, consumers and policymakers too, hindering a clear understanding of what plant-based farming entails. Nevertheless, the existence of numerous concepts makes it difficult to establish benchmarks or direct measurements, in order to assess and compare the different agricultural approaches. Furthermore, the diversity of

concepts may contribute to scepticism or even resistance (and misbeliefs) among stakeholders, including farmers, who may be uncertain about which practices align with their goals.

Regarding the education possibilities and existing knowledge gaps, the following aspect should be emphasized:

1) *Education on plant-based farming methods*: there is a need for inclusive training and technical expertise in plant-based farming methods, especially among farmers transitioning from conventional agriculture. Training programs focusing on sustainable practices, crop diversification, soil health management, and efficient resource use are essential to bridge this gap. Furthermore, the adaptation to local contexts should also be highlighted, as there is a high diversity in geographical, climatic and socio-economic contexts. Plant-based farming initiatives should be tailored in a way that suits local conditions, also including smallholder farming systems, urban agriculture or other regional challenges.

2) *Education on market access*: farmers may face challenges in accessing markets for their plant-based products due to consumer preferences, distribution networks, or lack of market understanding.

3) *Education on consumer preferences*: shifting consumer habits may be slow, however, not only farmers but consumers should be educated on the benefits of plant-based alternatives for a wider adaptation. The current cultural, social and taste-related factors could also be promoted among farmers and stakeholders.

3) Lack of resources, vulnerable livelihoods

An obstacle of plant-based farming can be also observed in the insufficient financial support and limited funding sources. This refers to in specific:

1) *Research and innovation*: continued (and probably more intense) research and innovation are crucial in developing improved plant-based farming techniques, resilient crop varieties, and sustainable farming systems.

2) *Resources and infrastructure*: limited access to resources such as land, finance, seeds, and appropriate infrastructure poses challenges for farmers interested in adopting plant-based farming.

3) *Policy and institutional support*: inconsistent policies, regulations, and support mechanisms can hinder the transition to plant-based farming.

All of the above can contribute to the threat that there is no clearly visible path to financial viability. It is evident that transitioning from conventional to plant-based farming can be economically challenging for farmers. Initial investments in different techniques, equipment and education may be necessary, potentially creating financial barriers. Furthermore, unpredictable weather conditions, pests and diseases as well as challenges in logistics and storage can all mean an obstacle in plant-based farming (also impacting the livelihood of the farmers). In order to address these challenges, a collaboration would be needed among farmers, consumers, policymakers and researchers, especially in sharing the existing knowledge and good practices.

4) Cultural norms & aspects

Regarding cultural norms and aspects, it should be noted that in some cultures, there is a historical preference for certain types of farming, often centred around animal husbandry or specific crops. One notable example in Europe is the pastoral culture and tradition of animal husbandry in regions like the Alpine countries, where cattle rearing has deep cultural roots, also symbolising tradition, heritage and community identity. Furthermore, the cows' grazing on Alpine meadows contributes to the unique quality of the milk and cheese produced in these regions (e.g. Swiss Gruyère or Emmental cheese) (Battaglini et al 2014). The significance of traditional dairy products in local cuisine have also contributed to a strong cultural preference for animal husbandry over plant-based farming in these regions. Nevertheless, these traditions have also influenced agricultural policies and local economies. No wonder that these cultural preferences might lead to a reluctance to transition to or accept plant-based farming methods, as they may be perceived as unfamiliar or inferior to traditional agricultural practices.

Also, social norms and beliefs surrounding food and agriculture can influence perceptions about plant-based farming. These norms may include cultural values, perceptions of food quality, and a specific status/prestige associated with certain foods. In addition, these cultural values might also influence and shape policies and institutional frameworks related to agriculture. Addressing these cultural factors involves the encouragement of cultural sensitivity, effective communication, and community engagement. Engaging with local communities, respecting cultural values, and highlighting the relevance of plant-based farming in alignment with cultural values, such as sustainability or health, can help overcome these barriers and promote the acceptance and development of plant-based agriculture.

To summarise, plant-based farming faces complex challenges hindering its widespread adoption. One major obstacle is the conflict of interests, with lobbying from meat and dairy industries leading to regulations that restrict plant-based alternatives. Misconceptions and knowledge gaps add complexity, as diverse sustainability concepts create confusion and scepticism, necessitating inclusive education programs for farmers and consumers. The lack of resources, both financial and institutional, poses a significant barrier, impacting research, infrastructure, and policy support. Additionally, cultural norms rooted in historical farming practices, contribute to resistance against embracing plant-based methods. Overcoming these challenges requires collaborative efforts, including effective education, cultural sensitivity, and community engagement to promote plant-based farming.



I've faced challenges in my time, peter. I'll stick to what I know. This plant-based idea is too much of a gamble. The old ways are tried and true.

(reference to topic 1, comic 5)

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Unit 6 – Challenges and obstacles of plant-based diets

Introduction

Incorporating plant-based food into everyday life faces diverse challenges. Cultural and social norms, influenced by traditional dietary habits and societal expectations. Educational gaps, compounded by research funding biases, contribute to misconceptions about the nutritional and environmental benefits. Convenience and time constraints, affordability issues, and nutritional concerns, including worries about deficiencies, pose significant obstacles. Marketing biases by meat and dairy industries impact consumer choices and policy making. Insufficient supportive policies and existing agricultural subsidies favouring these industries create economic disparities. Overcoming these challenges requires proactive governmental policies, unbiased research promotion, and efforts to counter lobbying. Comprehensive educational initiatives, public awareness campaigns, and accessible resources are vital for overcoming obstacles and empowering individuals to adopt and sustain a plant-based lifestyle.

Content

Challenges and obstacles to adopting a plant-based diet include:

1. Cultural and social norms:

The acceptance and adoption of a plant-based diet can be hindered by traditional dietary habits and cultural expectations surrounding meat consumption. Social and peer pressures play a role, as gatherings and events may present challenges for individuals adhering to a plant-based lifestyle, given the often limited food choices available. Additionally, cultural and social barriers arise from a lack of awareness about plant-based alternatives within certain circles, further impeding acceptance and adoption. Traditional diets entrenched in specific cultures frequently include substantial amounts of animal products, reinforcing resistance to plant-based alternatives. Overcoming these challenges requires addressing not only individual dietary choices but also the broader cultural and social contexts that shape perceptions of plant-based living.

2. Limited awareness and education:

Limited awareness and education about plant-based diets and their nutritional benefits may impede widespread adoption. Common misconceptions, like identifying plant-based diets as vegan and ignoring the full spectrum of plant-based diet types that range from vegan (excluding animal products) to flexitarian (allowing even meat consumption less frequently or in smaller portions), is a result of limited awareness and education. Additionally, challenges arise in the realm of cooking skills, as limited knowledge of plant-based cooking techniques and recipes – especially with regard to stricter plant-based diets – can make it difficult for individuals to prepare diverse, satisfying, and nutritionally adequate meals. Unfamiliarity with a variety of plant-based ingredients may lead to a reliance on a narrow selection of foods, limiting the diversity of nutrients consumed. Furthermore,

a lack of awareness about the environmental impact of dietary choices may hinder individuals from recognizing the positive contribution of plant-based diets to sustainability.

On the health front, the potential benefits of a plant-based diet, including a reduced risk of chronic diseases, may not be well-understood by the general population. Compounding this issue is a research funding bias, where a lack of financial support for research on the health and environmental benefits of plant-based diets, compared to research supporting conventional agriculture, can create a biased understanding of the overall impact of dietary choices. Addressing these knowledge gaps and biases is crucial for fostering a more informed and supportive environment for the widespread acceptance and adoption of plant-based lifestyles.

3. Convenience and time constraints:

Convenience and time constraints present significant challenges for individuals considering adopting a plant-based diet. The accessibility and ease of fast food and ready-to-eat options, often centred around animal products, can be a hurdle for those seeking plant-based choices. Moreover, the perception that plant-based diets may demand more time for preparation and cooking can pose a barrier, particularly for individuals with busy lifestyles. This perceived inconvenience, characterised by the belief that a plant-based diet requires more time, effort, and planning compared to conventional diets, may discourage adoption. Additionally, some individuals may face difficulty transitioning to plant-based options due to perceived differences in taste and texture, particularly if they are accustomed to meat-centred meals. Addressing these concerns is essential in promoting a more seamless integration of plant-based choices into diverse lifestyles.

4. Accessibility and affordability:

Accessibility and affordability are key considerations that can impact the adoption of plant-based diets. Limited availability and higher costs of plant-based alternatives in certain regions present a barrier for many individuals that consider adopting a strict plant-based diet (e.g. vegan). The accessibility of diverse and affordable plant-based options can be constrained, particularly in specific geographic locations. The perceived cost of plant-based products may act as a deterrent, as they might be viewed as more expensive than conventional animal-based products, especially for individuals with budget constraints. Addressing cost perceptions is crucial, as some individuals may assume that plant-based diets are more expensive without realising that they can be cost-effective when planned appropriately. Enhancing the availability and affordability of plant-based options can contribute to overcoming these barriers and making plant-based choices more accessible to a broader population.

5. Nutritional concerns:



Nonsense! You can't live without meat. If you don't eat it, you will be pale and weak!

(reference to topic 1, comic 6)

Nutritional concerns pose significant challenges for individuals considering a plant-based diet, especially a strict plant-based diet (e.g. vegan). Ensuring a balanced and nutritionally adequate plant-based diet may be a worry for those accustomed to relying on animal products for specific nutrients, necessitating careful planning to meet essential requirements. Misconceptions about the nutritional adequacy of plant-based diets can further deter individuals from making the switch, as concerns about meeting dietary needs persist. Many individuals lack accurate information about obtaining essential nutrients from a plant-based diet, leading to worries about deficiencies, particularly in protein, iron, calcium, and vitamin B12. Widespread misconceptions about the nutritional adequacy and health benefits of plant-based diets may thus deter individuals from exploring or adopting this dietary approach. Additionally, some people may find it challenging to create well-balanced plant-based meals, resulting in imbalances in both macronutrients and micronutrients. Addressing these nutritional concerns through education and guidance is essential for promoting a successful and healthful transition to a plant-based lifestyle.

6. Marketing and advertising:

Marketing and lobbying by traditional meat and dairy industries shape consumer choices and influence policymaking, favouring animal-based products over plant-based alternatives. This poses challenges for the growth of the plant-based sector, impacting accessibility and affordability on an international scale. Additionally, consumer perception challenges, fueled by a lack of promotional campaigns and awareness, contribute to the perception that plant-based diets are niche or less satisfying. To address these issues, countering marketing biases and implementing robust promotional strategies are essential to create a more informed and supportive environment for plant-based choices.

7. Insufficient supportive policies:

The absence of clear policies promoting plant-based diets presents a hurdle in the development of infrastructure and initiatives supporting plant-based food production, distribution, and accessibility. Additionally, existing agricultural subsidies tend to favour the meat and dairy industries, creating an economic disadvantage for plant-based alternatives. Shifting subsidies toward sustainable and plant-based agriculture could play a pivotal role in levelling the playing field, fostering a more equitable environment that supports the growth and competitiveness of plant-based options in the food industry.

To overcome the challenges hindering the growth and acceptance of plant-based diets as a sustainable and healthy choice, proactive governmental policies, unbiased research promotion, and efforts to counteract lobbying are essential. Encouraging transparency in labelling, supporting educational campaigns, and fostering innovation in the plant-based food industry are crucial steps towards creating a more favourable environment for plant-based alternatives.

Addressing these challenges requires comprehensive educational initiatives, public awareness campaigns, and accessible resources that provide accurate information about the nutritional aspects, environmental impact, and health benefits of plant-based diets. Empowering individuals

with the knowledge and skills needed to adopt and sustain a plant-based lifestyle is essential for overcoming these obstacles.

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Topic 2 – What is plant-based nutrition?



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Motivational factors, nutritional benefits, common stereotypes and examples of recipes in plant-based nutrition

Overview of Units

Unit 1 – Motivation to increase plant-based cooking

This Unit presents the most important drivers or motivational factors that make people shift to a more plant-based nutrition, from health and environment related to animal welfare and more. It also highlights the diverse barriers to plant-based meat alternatives consumption and solutions to address these barriers.

Unit 2 – Nutritional benefits of reducing meat and other animal products and increasing plant-based meals

This Unit addresses the nutritional benefits of reducing meat and other animal products and increasing plant-based meals in your diet. These include diverse health benefits, from gastrointestinal to cardiovascular, mental, metabolic, cancer related etc. The learners will also get to know nine scientific benefits of following a plant-based diet.

Unit 3 – What are the misconceptions and stereotypes towards a more plant-based consumption?

In this Unit we present some of the most common myths related to plant-based (and vegan) diet and the facts that argue those myths. They come from various perspectives – taste, availability, diversity, health, nutritional value, cost, social life and so on; you have probably heard of many of them and we'll help you dispel them.

Unit 4 – Delicious! Try some recipes of plant-based meals

The last Unit is dedicated to provide practical tips on how to get closer to plant-based diets. It also presents a plant-based diet grocery list with the most important ingredients to be considered in a plant-based diet. In this unit you will also receive examples of some delicious plant-based recipes and links to access many more of them.

Unit 1 – Motivation to increase plant-based cooking

Introduction

Welcome to Unit 1! It all starts with personal motivation for why you change something in your life, including your diet habits or food choice. In this Unit you will become aware of the most important drivers and motivational factors that make people shift to a more plant-based nutrition, from health and environment related to animal welfare and more. We will also highlight the diverse motivational barriers to plant-based meat alternatives consumption, such as food neophobia, social norms and rituals, and conflicting eating goals, and propose some solutions to address these barriers. As a consumer, you can always make a choice and knowing motivational factors and barriers can help you to make this change. You will probably realise that you already know some of these but you have just not become aware of them.

Content

Introduction

According to Strategies to Accelerate Consumer Adoption of Plant-Based Meat (Szejda, K., & Parry, J., 2020) to significantly shift meat consumption toward the more sustainable, healthy, and socially conscious plant-based proteins, we must first understand the underlying motivations for food choice generally and for protein specifically. Plant-based product development should seek to meet these motivations and address the barriers to consumption of plant-based meat and other plant-based alternatives so that consumers increasingly have opportunities to choose a product that is not only tasty, affordable, and convenient but healthier, more sustainable, and just.

According to the same source, various factors affect food choice: biological determinants (hunger, appetite, taste preferences), economic and physical determinants (cost, income, availability, access, education, skills, time), social determinants (culture, family, peers, habits), and psychological determinants (mood, stress, attitudes, beliefs, and knowledge about food).

Foundational drivers

The most salient factors are known as “**foundational drivers**,” those that fulfil immediate wants and needs. These consist of three core motivators: **taste, cost, and convenience**. Taste is the most influential, consistently identified as the primary motivator in consumer food and protein decisions.

Evolving drivers

Foundational food motivations must be met before the consumer has the opportunity to make healthier food choices that align with higher, more aspirational values, such as **environmental impact and animal welfare**. These are known as “**evolving drivers**,” those that don’t directly relate to consumers’ immediate wants and needs. While evolving drivers are growing in importance, they remain less influential than foundational drivers in consumers’ purchasing decisions. Although the health profile of a product relates to how it will benefit the consumer on a personal level, most

consumers are unlikely to strongly consider health benefits until they perceive the product as delicious, affordable, and accessible.

Commonly identified motivations to adopt plant-based diets

The research Using Evidence Mapping to Examine Motivations for Following Plant-Based Diets (Miki et al., 2020) used evidence mapping to identify methods that capture motivations to follow plant-based diets and summarise demographic trends in dietary motivations. They identified 56 publications that described 90 samples of plant-based diet followers and their dietary motivations. Commonly reported motivations were **health, sensory/taste/disgust, animal welfare, environmental concern, and weight loss.**

Motivation group	Ethical	Health	Other
Motivations	Ethical Moral Ideological Animal welfare Environmental concern Ecological Religion Spiritual belief World hunger Social justice	Health Weight	Other Sensory Taste Disgust Political Finances Social influence Familiarity Habit Mood Convenience Natural content

Table 1: Commonly identified motivations to adopt plant-based diets following the above research.

According to the research Plant-Based Meat Alternatives: Motivational Adoption Barriers and Solutions (Jahn et al., 2021), human economic activity puts increasing pressure on the global climate and stretches the ecological, planetary boundaries. Shifting production and consumption in today's global economy away from environmental exploitation towards more sustainable patterns ranks amongst the most crucial challenges of the 21st century.

In order to arrive at a sustainable future, it is important to rethink existing consumption practices. Meat consumption is in particular challenging in this regard as it places a heavy burden on the environment. **Animal-based foods have a bigger ecological footprint than plant-based foods**, emitting more greenhouse gas emissions, requiring more land and nitrogen, and impacting terrestrial and aquatic biodiversity.

According to Godfray, H. C. et al (2018), meat produces more emissions per unit of energy compared with that of plant-based foods because energy is lost at each trophic level. Within types of meat, ruminant production usually leads to more emissions than that of nonruminant mammals, and poultry production usually leads to less emissions than that of mammals. **Meat production is the**

single most important source of methane, which has a relatively high warming potential but a low half-life in the environment compared with that of CO₂. Careful management of grassland systems can contribute to carbon storage, but the net benefits are likely to be relatively modest. **Agriculture uses more freshwater than any other human activity**, with nearly a third required for livestock, so meat production in water-stressed areas is a major competitor with other uses of water, including that required to maintain natural ecosystems. **Meat production can be an important source of nitrogen, phosphorus, and other pollutants and affects biodiversity** - in particular, through land conversion to pasture and arable feed crops.

Consequently, increasing the consumption of plant-based foods, e.g., by replacing meat with meat substitutes, is normatively desirable as it can be considered a ‘win-win’ situation with respect to both health and environmental protection (Jahn et al., 2021).

Why people decide to ban meat from their diets

The above-mentioned research (Jahn et al., 2021) is stating there are oftentimes multiple reasons why consumers decide to (at least gradually) remove meat from their diet, ranging from animal protection, protection of environmental resources, or personal health and weight control. One of the most prominent reasons to renounce meat intake and to adopt a plant-based diet is motivated by **health concerns**. Medical research indicates that high levels of (especially red and processed) meat consumption can be linked with several diseases, including cancer and cardiovascular diseases. Likewise, especially in high and middle-income countries, the intake of red meat is showing a negative impact on life expectancy.



»I have received a medical certificate from my doctor and I have quite elevated cholesterol. She said I have to change my diet. «

(reference to Topic 2, Comic 1)

Besides **ethical reasons** (i.e., animal welfare) the role of **environmental concerns** in the context of meat consumption is growing. While sustainability and environmental concerns in general have been around for many years, its impact on consumer decision-making in the context of meat consumption is yet to unfold. One reason lies in the lack of awareness of the negative impact associated with meat production and consumption. Only in recent years has meat consumption become an ethical issue for a growing number of consumers. There is now a general scientific consensus that **meat production is associated with heightened greenhouse gas emissions and biodiversity loss**. In fact, livestock farming is responsible for 14.5% of greenhouse gas emissions - nearly a third of agriculture’s water footprint - and is a major driver of deforestation. From a consumption perspective, high meat-eaters cause almost twice as many carbon dioxide emissions than vegetarians.

Barriers to plant-based meat alternatives consumption

Structural adoption barriers

Several authors have examined barriers that hinder consumers from limiting or banning meat and switching to a plant-based diet. Some of these barriers are predominantly structural and are tied to the general demand of plant-based meat alternatives (also called PBMA). For example, it may not always be convenient to purchase PBMA as they have **limited availability in grocery stores or restaurants**. Another structural barrier is the **relative newness of PBMA** and a corresponding lack of exposure. We know from experimental research that, when foods are exposed as a 'normal choice option', such as becoming the default option in a menu, adoption improves. Obviously, over time, an innovative product will become more normal. In the short run, however, the innovative nature of PBMA, paired with limited demand, results in them being relatively costly. Indeed, consumers perceive plant-based (vegetarian) diets to be much more costly than traditional meat diets. Notably, in the next few years, Beyond Meat plant-based hamburger patties will likely remain more expensive than the equivalent amount of ground beef (Jahn et al., 2021).

It is important to note that meat-substitutes are more expensive not only because of the demand but because meat production is heavily subsidised by the European Union, pushed by the strong **meat lobbies**. According to Carrington (2023), the analysis of lobbying, subsidies and regulations showed that **livestock farmers in the EU received 1,200 times more public funding than plant-based meat or cultivated meat groups**. In the US, the animal farmers got 800 times more public funding. The money spent on lobbying the US government by meat producers was 190 times more than for the alternatives and was three times higher in the EU. According to EVU (2023), the Stanford study delved into agricultural policies and analysed support for both meat products and innovative plant-based alternatives. The researchers discovered that governmental funding heavily favoured traditional livestock and feed production systems over nascent alternatives, stifling competition and innovation. Moreover, regulatory hurdles and lobbying against plant-based foods were noted, indicating a systemic resistance to change. The numbers speak volumes. In the EU, livestock farmers received approximately 1,200 times more public funding and three times more lobbying money compared to their plant-based counterparts. Moreover, plant-based alternatives got just 0.1% of total public money spent on meat. The authors showed that up to **50% of profits made by meat producers came from subsidies**.

In summary, over time and with increasing consumer demand, the structural barriers will likely diminish and may even disappear entirely. According to self-reports, **consumers would eat more plant-based foods if these structural barriers disappeared**. Among a sample of 186 Copenhageners, for example, 13.4% indicated they would eat more plant-based if it was cheaper or if it was more convenient to get (10.3%), took less time to prepare (9.3%), and if there was a greater selection at supermarkets (7.2%) or if more restaurants offered plant-based meals (7.2%). Although one must be critical with self-reported data and the limited predictive power of attitudes for actual behaviour, this can be considered a promising sign for PBMA and associated sustainability benefits (Jahn et al., 2021).

Motivational adoption barriers

Besides structural barriers, motivational barriers exist that will likely persist regardless of improvements in availability, exposure, and affordability. We summarise these motivational barriers as follows: (1) **food neophobia**, (2) **social norms and rituals**, and (3) **conflicting eating goals**. Table 2 lists these barriers as well as exemplary research findings. The motivational barriers jointly contribute to prevailing meat attachment, a positive emotional bond people have with meat. Overcoming meat attachment is a key challenge for increasing PBMA adoption (Jahn et al., 2021).

Motivational barrier	Research findings
Food neophobia	<ul style="list-style-type: none"> • A general reluctance to eat new foods hinders PBMA adoption
Social norms and rituals	<ul style="list-style-type: none"> • There is a strong link between meat consumption and the celebration of important holidays (e.g., Thanksgiving or Christmas) • Consumers find it difficult to avoid meat when most of their family and friends consume meat • People lack knowledge of how to eat in an alternative way • Masculine-stereotyped dietary practice stands in the way of reduced meat consumption • People have established routines of preparing and eating meat but lack knowledge of how to prepare PBMA
Conflicting eating goals	<p>Indulgence:</p> <ul style="list-style-type: none"> • Lower sensory attractiveness of PBMA • Hedonic enjoyment of eating meat <p>Health:</p> <ul style="list-style-type: none"> • Belief that animal meat contains important nutrients that cannot be substituted • Perceived un-naturalness of ultra-processed PBMA • Increase in undesirable nutrients such as saturated fat, sugar, and sodium

Table 2: Motivational barriers to PBMA adoption

Solutions to increase consumption of plant-based (meat) alternatives

Solutions to counter food neophobia

According to the above research (Jahn et al., 2021), it may be difficult to promote plant-based diets among consumers with high food neophobia, as neophobia is very difficult to transform. Yet, one way to reduce neophobia is to **make novel foods resemble familiar foods**, which is the central

idea behind PBMA. Against this background, the “Now even meatier” claim on the Beyond Burger can be seen as a good tactic to spark interest in PBMA. Product improvement is therefore seen as the most promising path to counter food neophobia, while providing information on environmental benefits is not likely to be effective in this regard.

Beyond product improvement, marketers could try to spark curiosity or turn supposed disadvantages into strength. Labels can be used to highlight aspects of PBMA that grab consumers’ attention and make them reconsider their typical choices. For example, recent consumer research has shown that unattractive produce can be sold more effectively, if it contained “ugly” labels. Notably, this is a different **labelling strategy** than the more common claims that focus on scientifically verifiable characteristics (e.g., “low fat” or “high vitamins”) or the food’s natural preservation (e.g., “no additives” or “unprocessed”). This difference is important as sustainability labelling faces the problem that even certified claims are not always trusted. Such scepticism is partly due to consumers using different sources and types of knowledge to decode sustainability claims, in addition to the sheer number of different claims. A label that aligns with the visual assessment of the food (such as “ugly” labels) has a clear advantage in this regard. Using creative labels could therefore be a way to increase consumers’ willingness to try PBMA.

Solutions to counter social norms and rituals

Social norms are difficult to ignore, which effectively leaves two solutions to counter their inhibiting influence on a ‘meat-free’ diet. The first option would be to change these norms, but this is admittedly a process that takes time. We have noticed, however, that younger generations are much more willing to eat plant-based and try novel foods. In a study among Australian consumers conducted in 2004 (Lea et al, 2006), 42% of respondents aged 60 or older said they do not want to change their eating habits or routines, while 21% of respondents aged 20–44 felt that way. In a recent study (Wilks et al, 2019), younger age was associated with increased willingness to try in vitro meat, which points to a slow shift in norms over time. In these situations, it is advisable to **communicate what is called a trending norm and not the prevalent norm**. Instead of highlighting the current state of a behaviour (i.e., X% of a reference group show the ‘static norm’), trending norms emphasise the increasingly changing norm over time to elicit (pre) conformity to this change. Compared to static norms, the dynamic norm information that increasingly more people are beginning to engage in sustainable behaviour can effectively foster sustainable behaviour that is not yet the norm.

The second option is to **create new norms and rituals** that do not have to replace existing norms right away. For example, the Plant-Based Foods Association has said that one-third of Americans are “actively reducing” their intake of meat and dairy by participating in “Meatless Mondays”, opting for an occasional veggie burger or stocking their fridges with plant milks alongside dairy. While these numbers may be inflated, an opportunity waits for rituals that involve PBMA regardless. Likewise, activities such as Veganuary, the Vegan Challenge on Instagram or vegan TikTok influencers have the potential to offer a fun way of trying out new food and establish meat-free routines. To some extent, these activities may even incentivize consumers with moderate–high levels of food

neophobia to at least give PBMA a try. Context is important in this to highlight the positive aspects of eating PBMA, rather than focusing on the negative aspect of eating meat and how it can be overcome (Jahn et al., 2021).

Solutions to minimise the influence of conflicting eating goals

Supposedly, the biggest challenge to PBMA adoption is minimising the inhibiting influence of conflicting eating goals. While continuation in the path towards increased mimicking of traditional meat could be useful in some areas, it may have detrimental effects in others. For example, we have mentioned that PBMA products that closely resemble traditional meat can help overcome food neophobia, and it may also boost perceptions that PBMA can actually be as indulgent as meat. This strategy, however, can backfire with regard to the goal of consuming food that is natural and environmentally sustainable. The more closely PBMA resembles meat dishes, the more obvious the highly processed state will become.

Ironically, increasing (perception of) the indulging qualities of PBMA may blur the boundaries between PBMA being virtue or vice products. For example, associations of the product looking like meat, feeling like meat, and tasting like meat may lead some consumers to infer the PBMA might be healthier than meat but substantially less healthful than other plant-based dishes. This way, PBMA could be perceived as a relative virtue when compared with meat but a relative vice when compared with tofu.

It is this **integration of health and (environmental) sustainability goals** that could prove particularly effective in promoting PBMA. For example, results of a choice-based conjoint experiment have revealed that, in order to boost preference and willingness to pay, meat substitutes should be organic and local. As healthiness and environmental friendliness of foods appear to be connected in many consumers' minds, Lazzarini et al. suggest combining these two issues in communications, interventions, and education to promote dietary shifts towards a more sustainable diet. This means that all **communication of PBMA should emphasise both health and environmental benefits** (Jahn et al., 2021).

Solutions to introduce plant-based menus in public spaces

It is also important to address the **responsibility of political bodies and public entities in enabling conditions for introducing plant-based options (menus) in different public places**. For example, the fact that a vegan/vegetarian option is not ensured in kindergartens or school canteens, hospitals, prisons and other public services (where for religious reasons it is), is also limiting people in changing their diets, sometimes making it impossible.

As Alice Grahame states in her article (2022), given the scientific data on the benefits of a plant-based diet in managing, preventing and reversing medical conditions, you would expect vegan meals to be easily available in healthcare facilities. In reality, persuading hospitals to remove animal products from the menu is still a challenge. However, some committed doctors and pioneering manufacturers are now bringing plant-based hospital food into the mainstream.

As she continues, we know of just one fully plant-based hospital, the Hayek in Beirut, Lebanon, which decided in March 2021 to serve exclusively vegan food. It shared the reasons in a strongly worded statement: “Our patients will no longer wake up from surgery to be greeted with ham, cheese, milk, and eggs. The very foods that may have contributed to their health problems in the first place. When the World Health Organisation classifies processed meat as a group 1A carcinogen, the same as tobacco, and red meat as group 2A carcinogenic, then serving meat in a hospital is like serving cigarettes in a hospital.”

In the US and UK, plant-based health advocates are hoping this will be part of a trend for better access to healthy plant-based food. And a significant success in New York suggests that health institutions are starting to listen. In October 2022 New York public hospitals announced that they will serve plant-based lunches as the default option. The pilot scheme, operating across eleven hospitals, means vegan meals will be the standard lunchtime offering. Animal products will be available on request.

The transition was facilitated by the Greener by Default initiative from the Better Food Foundation. The plant-based campaign group has already helped 50 institutions including universities, NGOs and companies switch to vegan meals by default.

Another interesting fact - Portugal was officially the first country who has made it illegal not to offer a vegan menu option. The law was passed in 2017 and it applies to public buildings such as schools, universities, hospitals and prisons right now (as everywhere else people have the choice to go elsewhere to find a suitable meal). The landmark law came after the Portuguese Vegetarian Society successfully passed a petition with 15,000 signatures. That means all state-owned facilities (think prisons, school canteens, and hospitals) require, by law, to cater to vegans and vegetarians. A spokesperson for the society, Nuno Alvim, says they're proud to be contributing to public health: 'It will promote diversity of eating habits and encourage more people to choose the veggie option as it becomes more widely available.' The UK is likely to follow suit after a petition by the UK's Vegan Society got over 16,000 signatures. Having options for everyone, the same as we cater to diets based on religious beliefs, is a great step forward for any country (Kirk, 2021).

Further Reading

1. Jahn, S., Furchein, P., Strassner, A. (2021). Plant-Based Meat Alternatives: Motivational Adoption Barriers and Solutions. Last accessed: 26.2.2024. Retrieved from <https://www.mdpi.com/2071-1050/13/23/13271>. Available in: EN.

Unit 2 – Nutritional benefits of reducing meat and other animal products and increasing plant-based meals

Introduction

Welcome to Unit 2! While in the previous Unit we explained what are the motivational drivers, barriers and solutions related to increasing plant-based nutrition while now we will address the nutritional benefits of reducing meat and other animal products and increasing plant-based meals in your diet. These include diverse health benefits, from gastrointestinal to cardiovascular, mental, metabolic, cancer related, etc. Research shows that eating more plant-based foods or switching to an entirely plant-based diet can have significant health benefits. You will know nine scientific health benefits of following a plant-based diet that may make you think to start some changes in your diet.

Content

Do you love burgers, steaks and the occasional pork chop? Can't imagine a satisfying meal that doesn't include some kind of meat or poultry as the main attraction? You're not alone – many people struggle to envision a diet that doesn't include animal-based protein in at least one meal each day. Plant-based eating, however, is growing in popularity, as evidenced by the wide variety of non-meat protein products available at the grocery store. Many people are trying out this alternate dietary lifestyle – and for good reason (University Hospitals, 2023).

Introduction - health benefits of plant-based nutrition

“Research shows that eating more plant-based foods or switching to an entirely plant-based diet can have significant health benefits,” says Jessica Jurcak, registered dietitian and manager of Whole Health and Well-Being for University Hospitals. “A diet that is rich in unprocessed vegetables, fruits, whole grains, beans, lentils, nuts and seeds can not only help prevent and manage chronic diseases, but also reverse them when combined with other lifestyle changes. Plant-based eating definitely supports our overall health.”

Plant-based eating has been proven to have the following **health benefits**:

Gastrointestinal/Digestive. Plant-based foods are full of fibre, whereas meat does not contain any. When we eat foods rich in insoluble fibre, it keeps things moving in the digestive tract and maintains the integrity of our intestinal cell walls, leading to less constipation and improved absorption of essential nutrients. Daily fibre recommendations are at least 25 grams per day for women and 38 grams per day for men.

Cardiovascular. Numerous studies have found that plant-based diets are associated with a lower risk of cardiovascular diseases, including high blood pressure. The soluble fibre contained in plant foods may also help to remove extra cholesterol from the bloodstream. It's important to note that plant foods do not contain any cholesterol - our bodies make all the cholesterol we need and it is not necessary to get more by eating animal products.

Mental Health. “There is a lot of research coming out on the correlation between food choices and mood,” says Jurcak. “The short chain fatty acids released when we digest certain plant foods like onions, garlic, broccoli, cabbage and Brussels sprouts may stimulate the production of serotonin – a feel-good hormone that plays a key role in regulating mood,” she adds.

In the field of mental health, transitioning to a vegan diet can alleviate cognitive dissonance by aligning dietary choices with ethical beliefs regarding animal welfare. By eliminating animal products from one's diet, individuals actively address the discrepancy between their compassionate values and consumption habits, thereby reducing psychological discomfort. This shift involves challenging societal norms and re-evaluating the necessity of animal products for nutrition, fostering a deeper understanding of the ethical implications of dietary choices. Ultimately, adopting a plant-based/vegan diet offers a tangible means of promoting coherence between beliefs and actions, contributing to a more compassionate lifestyle and mitigating cognitive dissonance. This can also be applied to individuals with environmental awareness.

Metabolic Health. There is strong evidence that the risk of diabetes is lower with a plant-based diet. In addition, there is a correlation between plant-based eating and a healthier body weight, reducing the many other health risks associated with obesity including joint pain and heart disease.

Skin, Hair & Nails. Plant-based foods are rich in bioactive compounds, including vitamins A, C and E, beta carotene, polyphenols and phenolic acids, all of which can contribute to healthy hair, skin and nails.

In addition to the health benefits listed above, several large studies show that those who eat more plants and less animal protein have a **lower incidence of certain types of cancer**, including colorectal cancer (for example World Health Organisation study from 2021 »Plant-based diets and their impact on health, sustainability and the environment« or Chinese study from 2022 »The Relationship Between Plant-Based Diet and Risk of Digestive System Cancers: A Meta-Analysis Based on 3,059,009 Subjects«). This may be due to the fact that, unlike meat products, plant foods do not have any saturated fats, which are known to increase inflammation, a risk factor for cancer. As a result, the American Cancer Society recommends that everyone should incorporate plenty of plant-based foods in their diet.

Additionally, changing towards a more plant-based nutrition helps with following a more **conscious eating**. Conscious eating involves being fully present and mindful of food choices, sensory experiences, and physiological responses during meals. This practice encourages individuals to pay close attention to the nutritional content, quality, and sources of their food, as well as their feelings of hunger, fullness, and satisfaction. By fostering awareness and intentionality in eating habits, conscious eating can lead to healthier decisions, improved portion control, and a more positive relationship with food, ultimately promoting overall well-being and preventing disordered eating behaviours. A plant-based diet complements conscious eating by emphasizing whole, minimally processed foods such as fruits, vegetables, whole grains, legumes, nuts, and seeds. These nutrient-dense foods provide essential vitamins, minerals, fiber, and antioxidants, supporting optimal health and reducing the risk of chronic diseases. Furthermore, plant-based eating encourages mindfulness

and intentionality in food choices, as individuals become more attuned to the ethical, environmental, and health implications of their dietary decisions.

Plant-based nutrients and their functions

Some important plant-based nutrients include (UC Davis):

- Iron, which is in dried fruit, fortified beans and cereals, and spinach.
- Calcium, which is in collard greens, spinach, almonds, and fortified orange juice.
- Zinc, which is in whole grains, nuts, and legumes.
- Potassium, which is in most fruits and vegetables.
- Magnesium, which is in legumes and whole grains, and lastly,
- Omega-3 fatty acids, which can be found in walnuts and flaxseed.

Let's also review what some of the functions of these nutrients are:

- Iron helps move oxygen in the body.
- Calcium helps build and repair bones and has a role in how muscles function.
- Zinc is involved in growth and immune health.
- Potassium has a role in the way muscles and nerve's function.
- Magnesium contributes to bone health and also how muscles and nerve's function, and lastly,
- Omega-3 fatty acids are involved in cardiovascular and brain health, and are anti-inflammatory.

In plant-based diets many nutrients come from **fortified foods**. Fortified foods are foods with more nutrients added to the original amount. For example, fortified foods are often cereals, soy products, and juices. These foods make up an important part of plant-based meals because they provide a more complete range of nutrients.

"Many people are concerned that it will be difficult to get all the vitamins and minerals they need from a vegetarian or vegan diet," says Jurcak. "In reality, the only nutrient you cannot get from plants is vitamin B12, so you may be advised to take a supplement if you move to a 100 percent plant-based diet."

Here we should add that even people that consume animal products (meat and dairy) can suffer from **B12 deficit**. According to Ochoa, 2017, »while people who abstain from eating animal foods can have lower levels of vitamin B12, it's important to note that vitamin **B12 deficiencies are not uncommon in the general population**, even among those eating large amounts of animal foods." Vitamin B12 deficiencies can occur in the general population for several reasons, regardless of dietary preferences. One primary reason is inadequate intake, as vitamin B12 is primarily found in animal-derived foods such as meat, fish, eggs, and dairy products. Individuals who do not consume sufficient amounts of these foods, whether due to dietary restrictions, preferences, or limited access, may be at risk of vitamin B12 deficiency. To be noted that animals breeding for human consumption can also be supplemented themselves with B12.

Additionally, certain medical conditions, such as pernicious anemia or gastrointestinal disorders, can impair the body's ability to absorb vitamin B12 from food, leading to deficiencies even in

individuals with adequate dietary intake. Furthermore, ageing can also affect vitamin B12 absorption, as stomach acid production tends to decrease with age, impacting the body's ability to extract vitamin B12 from food sources. Therefore, while vegans and vegetarians may be at a higher risk of vitamin B12 deficiency due to their dietary choices, deficiencies are not uncommon in the general population and can occur for various reasons unrelated to diet.

Interestingly, some plant foods still contain some vitamin B12, including certain mushrooms and seaweed. And, many plant-based food products, such as cereals, non-dairy milks, and nutritional yeast, are now fortified with a crystalline form of vitamin B12, making them good sources of vitamin B12 (Ochoa, 2017).

“Everything else, including calcium, protein and iron, you can get in adequate amounts if you eat a wide variety of fruits, vegetables and whole grains. In some cases, you may need to combine certain foods for optimal nutrition. For example, the iron in plant-based foods such as spinach, kale, black beans and some nuts can be more easily absorbed by your digestive tract if you combine them with foods that contain vitamin C – one option might be a spinach salad with mandarin oranges.”

“We used to think that protein plant sources had to be eaten in certain complementary combinations. However, we now know that it’s not necessary to get those complementary proteins in the same meal as long as you get them throughout the week. The body is capable of storing amino acids, which are protein building blocks, to use later as needed. A common example is rice and beans – combined they have all the essential amino acids you need but we now know that they don’t have to be consumed at the same time, only within a few days of each other,” notes Jurcak.

Nine scientific health benefits of following a plant-based diet

According to Everyday Health (Lawler, 2022), for years, registered dietitians and nutrition scientists alike have touted the perks of eating plants and cutting back on meat. And it seems people are catching on. A study notes that plant-based diets have gone mainstream - partly because the advantages have been well researched and healthcare practitioners recommend this way of eating as many have seen incredible results from their patients. “All people can benefit from the health effects of increasing the proportion of plants on their plates.” (Maya Feller).

Here’s what the research has found:

1. A plant-based diet may lower your blood pressure

High blood pressure, or hypertension, can increase the risk for health issues, including heart disease, stroke, and type 2 diabetes. Fortunately, the foods you eat can make a difference. Several studies have shown that sticking with a plant-based diet can reduce blood pressure, thereby reducing your risk for those conditions. A meta-analysis explored data from 39 studies and concluded that people who followed a vegetarian diet had lower blood pressure on average than those who followed omnivorous diets, meaning those including plants and meat. And another study found that vegetarians had a 34 percent lower risk of developing hypertension than non-vegetarians.

2. A plant-based diet may keep your heart healthy

Meat contains saturated fat, which can contribute to heart issues when eaten in excess. So by cutting back on meat and loading up on plant-based foods, you're doing your ticker a favour. A study published in the Journal of the American Heart Association found that eating a plant-based diet may reduce the risk of developing cardiovascular disease by 16 percent and of dying of this health condition by about 31 percent. But it's not just about limiting meat: To help prevent cardiovascular disease, you want to consume foods that are anti-inflammatory, which happen to be mainly plant-based foods. These include green leafy vegetables, yellow vegetables, whole grains, walnuts, extra virgin olive oil, fatty fish, tomatoes, and fruits. Likewise, you'll want to avoid pro-inflammatory foods, such as processed meats, processed foods, fried foods, and refined sugar.

3. A plant-based diet may help prevent type 2 diabetes

It's well known that there's a link between diet and type 2 diabetes. Weight is a major risk factor since more fatty tissue makes the cells more resistant to insulin, according to the Mayo Clinic. But which type of diet is best to avoid type 2 diabetes? Studies suggest that a plant-based one has benefits. A study found that eating a plant-based diet filled with high-quality plant foods reduced the risk of developing type 2 diabetes by 34 percent. It's likely because plants are lower in saturated fats than animal foods, which raises cholesterol levels and your risk of developing type 2 diabetes, notes the American Diabetes Association. Another study, published in Diabetes Care, found the prevalence of type 2 diabetes was 7.6 percent among non-vegetarians and only 2.9 percent for vegans.

4. Eating a plant-based diet could help you lose weight

Your risk of obesity decreases when you swap a meat-heavy diet for a plant-based one. In short: Plant eaters tend to weigh less, even if that's not always the No. 1 goal. "The idea is to nourish the body and cells to improve health outcomes, but weight loss may be a by-product of replacing and reducing certain foods," Feller says. The aforementioned Diabetes Care study found substantial body mass index (BMI) differences between non-meat eaters and meat eaters. The mean BMI for vegans was 23.6, while for non-vegetarians it was 28.8, which qualifies as overweight, according to the National Heart, Lung, and Blood Institute. One reason for the weight loss is that whole grains and vegetables are relatively low on the glycaemic index - which means they're digested more slowly - and fruit contains antioxidants and fibre, which helps prolong fullness, according to research. It's incredibly important to prioritise healthy, quality plant-based foods if weight loss is your goal. "Someone can eat a very healthy plant-based diet, but they can also eat a very unhealthy plant-based diet," Linares says.

5. Following a plant-based diet long term may help you live longer

All of the other potential benefits listed here roll into one major one: living longer. The Journal of the American Heart Association study found that a plant-based diet lowers the risk of all causes of mortality by 25 percent. And beyond that, the protective levels increase if you stick with healthy plant-based foods. Another study found that eating healthy plant foods versus unhealthy ones extends that protection layer by another 5 percent. To determine healthy plant foods, researchers assigned various non-animal products a score between 1 and 17. Less-healthy foods - like soda,

cake, and white bread - though meat-free, received a low score; meanwhile, healthier plant foods- like whole grains, veggies, and fruit - received a higher score.

6. A plant-based diet may decrease your risk of cancer

As we've seen, following a plant-based diet has many health benefits - but can it help prevent cancer? Research suggests that the answer could be yes. The American Institute for Cancer Research says the best way to source cancer-protective nutrients, including fibre, vitamins, minerals, and phytochemicals, is to eat a diet rich in vegetables, fruit, grains, beans, nuts, seeds, and some animal foods. And the same goes for cancer survivors. A review published in Cancer Management and Research notes the protective benefits are there, though they're moderate (lowering the risk for certain cancers by about 10 percent) and are likely due to the nutrients present in plant foods and because eating this way promotes a healthy weight.

7. A plant-based diet may improve your cholesterol

High cholesterol can lead to fatty deposits in the blood, which can restrict blood flow and potentially lead to heart attack, stroke, or heart disease. But a healthy diet can help keep cholesterol levels in check. Specifically, moving away from a diet filled with animal products toward one that's primarily plant based can lower LDL ("bad") cholesterol by between 10 and 15 percent, while those following a strict vegan diet can lower their LDL cholesterol by as much as 25 percent, according to a review of 27 studies published in The American Journal of Cardiology.



»For sure you know I'm going to suggest a plant-based diet! Plant-based food is much more friendly to your veins, including levels of cholesterol. «

(reference to Topic 2, Comic 2)

8. Eating a plant-based diet may minimise your risk of stroke

Your risk for stroke increases if you have high blood pressure, are overweight, have diabetes or heart disease, have high cholesterol, or smoke, drink, or use drugs. As noted above, most of those risk factors can be wiped out by following a plant-based diet and making healthy lifestyle choices. After all, half of strokes are preventable. One simple way to reduce your risk is by increasing your intake of fruits and vegetables. The highest consumers of fruits and veggies had a 21 percent lower risk of stroke than those who consumed the least, according to a study.

9. Ramping up your plant intake may keep your brain strong

The physiological benefits of following a plant-based diet are many, but there are some possible mental ones, too. "There is some compelling research examining plant-based diets and their role in slowing the progression of Alzheimer's," Feller says. A review of nine studies found that eating an extra 100 grams of fruits and vegetables per day (about one-half cup) led to a 13 percent reduction in the risk of cognitive impairment and dementia. The likely reason: Fruits and vegetables are rich in polyphenols, which an article published in Nutrients notes are in fruits, vegetables, and whole grains (aka, the cornerstones of a plant-based diet). Polyphenols may help slow the progression of Alzheimer's disease and may help reverse cognitive decline, according to a review published in Current Pharmaceutical Biotechnology.

Further Reading

1. Lawler, M. (2022). 9 Scientific Benefits of Following a Plant-Based Diet. Everydayhealth.com. Last accessed: 28.2.2024. Retrieved from <https://www.everydayhealth.com/diet-nutrition/scientific-benefits-following-plant-based-diet/>. Available in EN.
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Unit 3 – What are the misconceptions and stereotypes towards a more plant-based consumption?

Introduction

Unit 3 is presenting some of the most common misconceptions and stereotypes related to plant-based (and also vegan) diet. We will show you some of the myths you probably heard about or maybe even believe in yourself, and the facts debunking those myths. For example, you probably heard that you can't get enough protein by eating only plants? Well, many plant-based foods are loaded with protein, but you might have to eat more of them to match amount of protein found in animal products. Or that there aren't many plant-based eating options? Well, you can enjoy most of your favourite foods made plant-based. Plant-based eating isn't limiting; it's limitless. Check out for example the Meatless Monday recipe collection. And many more myths to be shown, which we believe will be an eye-opening path!

Content

Common myths and facts about plant-based eating

When it comes to nutrition, it's hard to know what to believe. Many of the myths surrounding plant-based eating originate from a general misunderstanding. False or conflicting information circulates quickly, which makes it difficult to stay up-to-date on the latest developments (Meatless Monday, 2023). There are many misconceptions regarding the health/palatability/safety of eating a plant-based diet. Check out the following list of plant-based eating myths by Meatless Monday below so you can fearlessly add more diversity to your diet.

Myth: You can't get enough protein eating only plants

Fact: As long as you're eating enough calories to maintain a healthy weight and eating a healthy, varied diet, you're almost certain to get enough protein. Protein deficiency is not common in the developed countries (including Europe) and most people there eat 1½ times more protein than they need each day. Many plant-based foods are loaded with protein, but you might have to eat more of them to match amount of protein found in animal products. For example, it takes 1 cup of cooked beans to equal the amount of protein in a 3-ounce portion of meat. If you're worried about getting enough protein, it's easy to add a scoop of plant-based protein powder to your morning smoothie if you're looking for an extra boost.

Myth: You have to eat specific combinations of plant-based foods to get a complete protein

Fact: Your body naturally combines plant-based nutrients to form a complete protein. Although most plant protein sources provide limited amounts of some of the essential amino acids, it isn't necessary to combine foods to create "complete proteins." If you eat a variety of foods and follow the dietary guidelines, your body will have all the amino acids it needs to make the new proteins

your body needs. In other words, your body “completes” the protein for you, even if each item was eaten at a different meal.

Myth: Plant-based eaters are anemic (iron deficient)

Fact: Plant-based ingredients like lentils, chickpeas, dark leafy greens, chia and hemp seeds, and dried fruits contain varying amounts of iron. It’s true that iron found in meat (heme iron) is more easily absorbed by the body than iron from plant-based products (non-heme iron). However, research shows that eating foods that contain vitamin C or other heme-containing foods together with the plant protein enhances the iron’s availability. For example, a bowl of beans with chopped red peppers or tofu with broccoli.

Myth: Kids don’t like vegetables

Fact: Many kids enjoy vegetables and healthy foods, especially when they help cook. When vegetables like broccoli, Brussels sprouts, cauliflower, and asparagus are prepared well, kids love them. Better yet, when kids actually *participate* in the selection and cooking processes, they’re likely to enjoy their veggies even more. To introduce kids to new plant-based foods, try making dishes that they recognize and enjoy, such as turning cauliflower into Buffalo nuggets or transforming eggplants and onions into “meatballs.”

Myth: Plant-based diets are nutrient deficient

Fact: It’s easy to get all of the nutrients you need without eating meat. In the developed countries only a small percentage of the population is deficient in any one nutrient. That’s because many of the foods we eat either provide us with the necessary amounts of vitamins and minerals, or have them added through fortification. Strictly plant-based eaters may need to take a vitamin B12 or iron supplement, but it’s also easy to consume enough of these nutrients through daily servings of commonly fortified plant-based foods such as milks, cereals, or other varieties of fortified foods.

Myth: Vegan = Healthy

Fact: Not all plant-based foods are healthy, many vegan processed foods contain high amounts of sugar, salt and saturated fats. There is a consensus amongst health professionals that a diet consisting primarily of minimally processed fruits, vegetables, legumes, and grains is best for your physical wellbeing. But that doesn’t mean all vegan or plant-based foods meet these requirements. When an ingredient is heavily processed, many of the beneficial nutrients could be stripped away. French fries, potato chips, onion rings, cupcakes, and sugary cereals are all technically free of animal products, but that fact alone doesn’t make these foods nutritious.

Myth: There aren’t many plant-based eating options

Fact: You can enjoy most of your favourite foods made plant-based. There’s the misconception that plant-based eating is boring and limited to salads, but by making the commitment to eat more fruits, vegetables, legumes, and grains, you’re opening yourself up to thousands of new ingredients and

flavours. Plant-based eating isn't limiting; it's limitless. Check out for example the Meatless Monday recipe collection and even your favourite burger restaurants serving meatless options.



»Agatha: Here you go, try this grilled tofu! I bet you will like it too. John: OK, and add also some grilled zucchini. I guess today is the day to try something new. «

(reference to Topic 2, Comic 5)

Myth: I can't live without meat

Fact: It's never been easier to find satisfying plant-based meats. Today, there are so many ways to capture the texture, flavour, and essence of meat using only plant-based ingredients. Besides the impressive creations from example Beyond Meat and Impossible foods, there are hundreds of different combinations of vegetables, legumes, and grains that can offer the same satisfaction as traditional animal products. Umami rich ingredients like soy sauce, tomato paste, or shiitake mushrooms can also be used to replicate meat's savoury flavour.

»Agatha: There is no meat in this stew uncle John, not even sausages. We are trying to eat more vegetables and eat healthier, you know. John: But c'mon, there is no meal without meat! «

(reference to Topic 2, Comic 3)



Myth: You need dairy for strong bones

Fact: Cow's milk is not the only or best source of calcium available. Dark leafy greens like kale, bok choy, and mustard greens are good sources of calcium, and it's also common for fruit juices, specifically orange juice, and plant milks to be fortified with extra calcium.

Myth: A plant-based diet isn't safe for children

Fact: The American Academy of Pediatrics states that eating a plant-based diet can be a beneficial choice for your family. Children, like adults, need a balanced diet that includes a variety of vitamins and minerals. To account for any missing nutrients — the more common ones being B12, iron, calcium, and zinc — simply incorporate more fortified foods like breakfast cereals, plant milks, or supplements into weekly meal planning.

Myth: Eating soy increases risk of cancer

Fact: Soy does not increase your risk of breast cancer; it might actually help lower it. The soybean is a rich source of plant-based protein, and although they've been a staple of East-Asian diets for centuries, there's a myth that eating too much soy can increase the risk of breast cancer. However, experts from the American Cancer Society declare that soy is perfectly safe for both women and men to consume. "So far, the evidence does not point to any dangers from eating soy in people, and the health benefits appear to outweigh any potential risk. In fact, there is growing evidence that

eating traditional soy foods such as tofu, tempeh, edamame, miso, and soy milk may lower the risk of breast cancer, especially among Asian women. Soy foods are excellent sources of protein, especially when they replace other, less healthy foods such as animal fats and red or processed meats. Soy foods have been linked to lower rates of heart disease and may even help lower cholesterol.”

Additionally, according to National Kidney Foundation and Select Health, there exist other myths regarding plant-based and vegan diet, such as:

Myth: It means becoming a vegetarian

Not true. In fact, most experts agree that having some meat, fish, poultry, or dairy in small amounts is healthy but not always environmentally sustainable. The goal is having them less often and in smaller portions. “We would all be healthier eating less meat, but less does not necessarily mean none,” says Marion Nestle, professor of nutrition, food studies, and public health at New York University in New York. One way of doing it? Think of eating meat, fish, and poultry as a garnish, side dish, or treat rather than your everyday main meal. Or think of having it on some days of the week but not others.

Myth: I'll be eating only bland, boring meals forever

That doesn't have to be the case. In fact, most experts argue that eating a large variety of foods is the best way to eat healthy and get all the nutrients your body needs. “Even if you follow a diet that is 80% or 90% plants (which is a lot), there’s still plenty of variety to choose from,” says Mark Bittman. Try browsing the produce aisle of your supermarket. Most are loaded with a huge variety of vegetables and fruits, especially in season. You’ll also find many varieties of beans, nuts, seeds, legumes, pastas, noodles, rice, cereals, grains, spices and herbs. Explore ethnic foods and new styles of cooking. For example, Indian cuisine does amazing things with lentils, spinach, and spice. Make it fun. Try foods you’ve never eaten before. Look for new recipes. There are several good cookbooks geared for people who want to experiment with plant-based diets.

Myth: I can't eat at restaurants anymore

Really? It's true that eating healthy when dining out can be a challenge in a world filled with fast-food restaurants, but it's not impossible. Almost all restaurants nowadays have some meatless choices on the menu, like salads, soups, or pastas. Try coming up with a strategy for the nights you dine out, like choosing several vegetable side-dishes or soup and salad. Call ahead and ask if they're willing to make substitutes. “Unless you're only going to fast-food places, every restaurant can accommodate a plant-based diet nowadays,” says Mark Bittman.

To be noted, the number of vegan restaurants has been increasing in Europe during the last years. There were merely 85 vegan restaurants listed in the whole of Europe back in 2007. In other words, the number of vegan restaurants in the entire continent was less than the number of vegan restaurants in London today! (Happy Cow, 2020). And going there for dinner could be an opportunity

for vegans and non-vegans (or plant-based eaters) to rediscover new places. If you are wondering how to find them, you can use the app "Happy Cow" that provides a list of vegan, vegetarian and places with vegan/vegetarian options according to your location, with reviews of people.

Myth: Dining at someone else's home will be impossible

Remember, a plant-based diet means eating fewer animal products, but it doesn't mean excluding them completely. You don't have to shy away from dinner invitations and parties or worry about insulting your host. You can still show up and eat whatever your host offers. Make it one of the nights you allow yourself to eat meat, fish, or poultry. "If you know your host well enough, a word in advance about your preferences can go a long way," says Marian Nestle. You can also try to suggest to make some traditional food that are originally vegan within your culture, or bring some plant-based food cooked by you for everyone to try it and share.

Myth: Being vegan is expensive

Yes, pre-packaged foods can sometimes seem a bit pricey, vegan or not. But when you consider that vegans don't eat meat or fish - one of the priciest grocery items - you might see savings from not having that on your list. Also, the basic staples of a vegan diet should not be high-processed foods (as in any other healthy diet), but whole grains, rice, legumes, veggies, and fruits, which are almost always affordable and vary from country to country. All in all, a vegan diet can be very budget-friendly.

Myth: Being vegan is too hard

Making a lifestyle change and getting into the habit of anything new can be a bit of a challenge. But once you stick with the plan, a vegan diet can become second nature to you. Many of your favourite foods have flavourful vegan substitutions, just do your research. There are a whole bunch of *resources* to jumpstart your vegan lifestyle. And the more you learn about veganism (or about any subject, really) the easier it is to navigate and keep moving forward.

Further Reading

1. Ofei, M. (2023). 10 Common Vegan Stereotypes. The Minimalist Vegan. Last accessed: 28.2.2024, Retrieved from <https://theminimalistvegan.com/vegan-stereotypes/>. Available in EN

Unit 4 – Delicious! Try some recipes of plant-based meals

Introduction

Unit 4 is dedicated to providing practical tips to start eating more plant-based. For example, you can start by eating vegetables at breakfast or have a plant-based dinner just once a week. You don't have to change your diet completely and at once, you can always start with small changes that are not difficult to make. This unit also presents a plant-based diet grocery list with the most important ingredients to be considered in a plant-based diet. In the next part you will receive examples of some delicious plant-based recipes with description of needed time, ingredients and preparing directions. In the further reading section, you can access many more delicious recipes that are easy to prepare. So, make a step to dive into the world of plant-based cooking!

Content

Plant-based diet grocery list

Consider this your go-to guide to navigating the supermarket for all of your plant-based needs. From the best products in the freezer section to all the must-have whole-grain breads and cereals (Plowe, 2023).

- **Vegetables and fruits:** Fruits and vegetables are nutrient-dense. Eating a variety is important so that you get a mix of different plant compounds and nutrients like antioxidants, vitamins, minerals and fibre.
- **Whole grain products** (amaranth, barley, bulgur, kamut, millet, oats, quinoa, rice, spelt etc.): Whole grains provide a variety of nutrients like iron, B vitamins, magnesium, phosphorus, manganese, zinc, copper and selenium. They're also a source of fibre and protein.
- **Legumes** (beans, peas, chickpeas, dry peas, hummus, lentils, peanuts etc.): There are nine essential amino acids. Essential means we must get them from our diet - our bodies don't make them - and most plant proteins tend to be low in the amino acid lysine. Legumes, on the other hand, are unique in that they contain lysine, making them an important part of a plant-based diet. Legumes are also a good source of fibre, iron, potassium and folate.
- **Nuts and seeds** (almonds, Brazil nuts, cashews, chia seeds, hazelnuts, hemp seeds, pecans, sunflower seeds etc.): We often don't think of nuts and seeds as a source of healthy fats - and they are! They're also a good source of fibre and protein. Nuts and seeds are also a source of different nutrients, depending on the type - walnuts, hemp seeds and flaxseeds all contain omega-3 fatty acids, while almonds are a good source of vitamin E.
- **Dairy and egg alternatives** (plant-based milk, yoghurt, cheese, butter, cream etc.): Non-dairy milk can be a good source of protein and calcium and/or vitamin D if fortified. Some yoghourts provide protein as well, along with probiotics. When it comes to cheeses and butter, they're not necessarily nutritious, but they do help make following a plant-based diet easier, especially if you're new to this way of eating.

- **Meat alternatives** (tofu, tempeh, plant-based burgers): These plant-based meat alternatives are typically lower in saturated fat compared to animal proteins, especially red meat. They're also an easy way to get a large dose of protein.
- **Snacks** (bars, chips, crackers etc.): Snacks are great for holding you over between meals and are an opportunity to add in more nourishing foods and nutrients. Look for options that help you meet your fruit and vegetable quota or increase your protein intake. Sometimes, snacks help to fill a craving, and there are healthier options to do this, too.
- **Frozen products** (fruit, vegetables, bread and dough, desserts etc.): Frozen foods can save you time and cut down on food waste, especially when it comes to fruits and vegetables. Frozen produce is already washed and, in most cases, chopped, and it can last for months in the freezer. Frozen entrees can save you if you're in a pinch, and there are many plant-based breakfast items to be enjoyed on occasion. The same goes for dessert: While not necessarily nutritious, they can certainly be enjoyed from time to time.

How to start eating a more plant-based diet

OK, so you're inspired now, right? Let's turn that into action. For starters, aim to make sure half of your lunch and dinner plate is always filled with vegetables, and vary the variety and colour of the veggies you choose. But there's more that you can do. Try to incorporate some of these small(ish) changes (Horton, 2023).

Seek out healthy fats

Unsaturated fats - monounsaturated and polyunsaturated - are the kind that are good for your heart. Most of the good food sources of these come from plants: olives and olive oil, avocado and its oil, nuts and their butters and oils. Substitute these occasionally (or always, if you prefer) for butter, ghee or lard, and you're automatically leaning toward more plants. Aim to include plant sources of omega-3 fatty acids too, such as flaxseeds and chia seeds.

Eat vegetables at breakfast

If you want to increase your veggie intake, start with breakfast. Since it's not a meal you'd usually think about as veggie-filled, adding some here makes it easier to hit your daily quota. Try adding spinach to your eggs, blending cauliflower in your smoothie or eating a breakfast salad.

Have a vegetarian dinner once a week

Usually, we put an animal protein at the centre of the plate at dinnertime, so going vegetarian one day a week is one way to cut back. If going meat-free for a meal feels like a stretch, then shift your perception and see if you can make animal protein more of a condiment than an anchor to your meal one night a week.

Try fruit for desserts and snacks

Many types of desserts are typically made with animal products: butter and eggs are common ingredients in cookies, cakes and ice cream. Switching over to fruit sometimes can satisfy your sweet tooth with a whole food, and also give you an extra serving of plants.

Try one new-to-you plant food a week

This is a great way to increase the plants you're eating while also adding variety to your diet, which means you'll be getting a different balance of good-for-you vitamins and minerals. Some less-common veggies to try: bok choy, rutabaga, squash blossoms, celeriac and kohlrabi.



»Let me look at this recipe for plant-based cabbage rolls, it looks delicious. «

(reference to Topic 2, Comic 4)

Easy plant-based recipes for beginners

Looking to start a plant-based diet? EatingWell (<https://www.eatingwell.com/>) is helping with simple vegan recipes to help you make the transition in the easiest and most delicious way possible. Plant-based diet recipes like Marinated Tofu Salad, Black Bean Quinoa Bowl and Berry-Almond Smoothie Bowl will fill you up with plenty of healthy fruits and vegetables plus the inspiration to kick-start your journey on a new way of eating. On the other hand, maybe you already cook some dishes that are in fact plant-based but you were just not aware of that, for example potato stew or millet porridge with dried plums? Many traditional dishes are plant-based and can make your diet diverse or you can even modernise them and prepare them in a slightly new way.



»Different ways, like millet porridge with dried plums or with Brussels sprouts and hokaido pumpkin. Mmm, that is so good! And if I didn't have minced meat, I used millet porridge for stuffing peppers. Agatha: You see mom, you have been cooking plant-based meals but you just weren't aware of that! «

(reference to Topic 2, Comic 6)

Black Bean-Quinoa Bowl

This black bean and quinoa bowl has many of the usual hallmarks of a taco salad, minus the fried bowl. We've loaded it up with pico de gallo, fresh cilantro and avocado plus an easy hummus dressing to drizzle on top.

Prep Time: 10 min., Total Time: 10 mins, Servings: 1, Yield: 2 cups

Ingredients

- ¾ cup canned black beans, rinsed
- ⅔ cup cooked quinoa
- ¼ cup hummus
- 1 tablespoon lime juice
- ¼ medium avocado, diced
- 3 tablespoons pico de gallo
- 2 tablespoons chopped fresh cilantro

Directions

Combine beans and quinoa in a bowl. Stir hummus and lime juice together in a small bowl; thin with water to desired consistency. Drizzle the hummus dressing over the beans and quinoa. Top with avocado, pico de gallo and cilantro.

Berry-Almond Smoothie Bowl

A little frozen banana gives a creamy texture to this satisfying smoothie bowl.

Prep Time: 10 min., Total Time: 10 mins, Servings: 1, Yield: 1 serving

Ingredients

- $\frac{2}{3}$ cup frozen raspberries
- $\frac{1}{2}$ cup frozen sliced banana
- $\frac{1}{2}$ cup plain unsweetened almond milk
- 5 tablespoons sliced almonds, divided
- $\frac{1}{4}$ teaspoon ground cinnamon
- $\frac{1}{8}$ teaspoon ground cardamom
- $\frac{1}{8}$ teaspoon vanilla extract
- $\frac{1}{4}$ cup blueberries
- 1 tablespoon unsweetened coconut flakes

Directions

1. Blend raspberries, banana, almond milk, 3 tablespoons of almonds, cinnamon, cardamom and vanilla in a blender until very smooth.
2. Pour the smoothie into a bowl and top with blueberries, the remaining 2 tablespoons of almonds and coconut.

Stuffed Sweet Potato with Hummus Dressing

Hearty yet simple to prepare, this stuffed sweet potato with black beans, kale and hummus dressing is a fantastic 5-ingredient lunch for one!

Prep Time: 15 min., Additional Time: 5 mins, Total Time: 20 mins, Servings: 1, Yield: 1 stuffed sweet potato

Ingredients

- 1 large sweet potato, scrubbed
- $\frac{3}{4}$ cup chopped kale
- 1 cup canned black beans, rinsed
- $\frac{1}{4}$ cup hummus
- 2 tablespoons water

Directions

1. Prick sweet potato all over with a fork. Microwave on High until cooked through, 7 to 10 minutes.
2. Meanwhile, wash kale and drain, allowing water to cling to the leaves. Place in a medium saucepan; cover and cook over medium-high heat, stirring once or twice, until wilted. Add beans; add a tablespoon or two of water if the pot is dry. Continue cooking, uncovered, stirring occasionally, until the mixture is steaming hot, 1 to 2 minutes.
3. Split the sweet potato open and top with the kale and bean mixture. Combine hummus and 2 tablespoons of water in a small dish. Add additional water as needed to reach desired consistency. Drizzle the hummus dressing over the stuffed sweet potato.

Roasted Vegan Cauliflower Soup with Parsley-Chive Swirl

Blitzed cauliflower gives this very easy vegan soup recipe its creamy taste without adding any dairy. To get the silkiest texture, puree the soup in a blender rather than using an immersion blender. Prep Time: 50 min., Additional Time: 25 mins, Total Time: 1 hr 15 mins, Servings: 12, Yield: 12 servings

Ingredients

- 5 pounds cauliflower, cut into 2,5 cm florets (about 18 cups)
- 2 large leeks, white and pale green parts only, halved lengthwise, rinsed and cut into 1,5 cm pieces
- 1 ½ cups extra-virgin olive oil, divided
- 1 ¾ teaspoons kosher salt, divided
- 1 ¾ teaspoons ground pepper, divided
- 2 ½ cups fresh parsley
- ⅔ cup fresh chives
- 12 cups low-sodium "no-chicken" broth or chicken broth
- 5 teaspoons white-wine vinegar

Directions

1. Preheat the oven to 200 degrees Celsius. Coat 2 large rimmed baking sheets with cooking spray.
2. Toss cauliflower and leeks with 1/2 cup oil and 1 1/4 teaspoons each salt and pepper in a very large bowl (you may need to do this in 2 batches). Divide the vegetables evenly between the prepared baking sheets. Roast, switching the pans from top to bottom and back to front halfway, until soft and browned on the bottom, 25 to 30 minutes.
3. Meanwhile, place parsley, chives and the remaining 1/2 teaspoon each salt and pepper in a blender; pulse several times to chop, scraping down the sides once or twice. With the motor running, slowly add the remaining 1 cup oil and process until smooth. Transfer to a bowl and rinse out the blender.
4. Transfer the roasted vegetables to a large pot and add broth. Bring to a boil over high heat. Reduce heat, cover and simmer for 10 minutes. Puree the soup in batches in a blender. (Use caution when pureeing hot liquids.) Stir in vinegar. Serve with some of the herb sauce swirled on top.

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- ¼ medium avocado, diced
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- 2 tablespoons chopped fresh cilantro

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- $\frac{1}{2}$ cup plain unsweetened almond milk
- 5 tablespoons sliced almonds, divided
- $\frac{1}{4}$ teaspoon ground cinnamon
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- $\frac{1}{8}$ teaspoon vanilla extract
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- 1 ¾ teaspoons kosher salt, divided
- 1 ¾ teaspoons ground pepper, divided
- 2 ½ cups fresh parsley
- ⅔ cup fresh chives
- 12 cups low-sodium "no-chicken" broth or chicken broth
- 5 teaspoons white-wine vinegar

Directions

1. Preheat the oven to 200 degrees Celsius. Coat 2 large rimmed baking sheets with cooking spray.
2. Toss cauliflower and leeks with 1/2 cup oil and 1 1/4 teaspoons each salt and pepper in a very large bowl (you may need to do this in 2 batches). Divide the vegetables evenly between the prepared baking sheets. Roast, switching the pans from top to bottom and back to front halfway, until soft and browned on the bottom, 25 to 30 minutes.

Topic 2 – What is plant-based nutrition?

3. Meanwhile, place parsley, chives and the remaining 1/2 teaspoon each salt and pepper in a blender; pulse several times to chop, scraping down the sides once or twice. With the motor running, slowly add the remaining 1 cup oil and process until smooth. Transfer to a bowl and rinse out the blender.
4. Transfer the roasted vegetables to a large pot and add broth. Bring to a boil over high heat. Reduce heat, cover and simmer for 10 minutes. Puree the soup in batches in a blender. (Use caution when pureeing hot liquids.) Stir in vinegar. Serve with some of the herb sauce swirled on top.

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Topic 3 - Sustainable plant- based farming



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Environmental impact of conventional animal farming techniques and practical approaches to sustainable plant-based farming

Overview of Units

Unit 1 – Environmental Impact of Conventional Animal Farming Techniques

Unit 1 provides learners with a clear understanding of how farming affects climate change and the environment. By focusing on two main goals, participants will fully grasp the need for change and be able to compare the environmental impacts of conventional animal farming and plant-based alternatives. The unit begins by explaining how animal-based farming contributes to climate change by producing greenhouse gases and harming the environment. Learners will also learn about the negative effects of feed grain production and conventional animal farming, such as using too much water, fertilisers, and pesticides, which can lead to soil erosion, nutrient loss, and water pollution. All this information is backed by scientific evidence. By exploring organic and other sustainable farming methods, learners discover many benefits for the environment, human health, and local economies.

Unit 1 sets the stage for a significant change in farming practices towards sustainability. It emphasises the importance of adopting plant-based farming to build environmental resilience. As learners navigate through this topic, they gain the power to imagine a future where agriculture plays a positive role in nurturing both people and the planet towards a fairer and more sustainable path.

Unit 2 – Practical Approaches to Sustainable Plant-Based Farming

Unit 2 delves into the principles and practices of sustainable plant-based farming, offering learners valuable insights into crop selection, water management, and eco-friendly techniques. Through a structured approach, participants will understand the importance of selecting crops suited to local climates, optimising yields while minimising environmental impact. They'll also grasp effective water management strategies tailored specifically to plant-based farming, crucial for conserving resources and ensuring agricultural sustainability. Additionally, the unit explores various techniques such as crop rotation, cover cropping, and nature-based solutions, empowering learners to implement holistic approaches to farming that prioritise environmental stewardship.

Unit 2 equips farmers with essential knowledge and skills to enhance their farming practices and contribute to a healthier planet; and consumers with the ability to critically evaluate the environmental impact of agricultural practices, cultivating a sense of responsibility towards sustainable food systems and consumption choices.

By the end of the unit, participants will have a solid understanding of sustainable plant-based farming principles, enabling them to make informed decisions about crop selection, cultivation methods and water management practices based on local climate conditions, and encouraging them to support agricultural products that integrate these practices, fostering resilience and

adaptability in agricultural practices and supporting local farmers. Overall, Unit 2 provides learners with comprehensive training in sustainable plant-based farming, emphasising the importance of environmentally-conscious practices and consumption. By embracing these principles, learners not only enhance their farming practices but also contribute to a more resilient and sustainable future for agriculture and the planet, being aware of the alternative agricultural practices that safeguard their local environment.

Unit 3 – Sustainable Plant-Based Farming: Certifications and Farmer Benefits

Unit 3 offers a comprehensive examination of plant-based and organic certifications, catering to both farmers and consumers. Farmers stand to benefit from understanding and obtaining these certifications, as they can unlock new markets, enhance profitability, and contribute to environmental stewardship. By meeting the rigorous criteria for certifications like organic and vegan labels, farmers can differentiate their products, attract eco-conscious consumers, and build trust through transparent and ethical farming practices. Conversely, consumers gain the knowledge to make informed choices aligned with personal values, health goals, and environmental concerns by learning about these certifications. Selecting certified products enables consumers to support sustainability, animal welfare, and environmental conservation.

The unit focuses on equipping participants with essential knowledge and skills to navigate sustainable agriculture and ethical consumption practices. Learners will gain an understanding of various certifications available for plant-based and organic products, recognizing their significance in ensuring quality, safety, and ethical standards in agricultural goods. They will explore the benefits of these certifications for farmers, including market access, profitability, and environmental stewardship. Furthermore, participants will reflect on the interdependent relationship between producers and consumers of sustainable plant-based products, appreciating their roles in promoting sustainability and ethical consumption practices.

Unit 1 – Environmental Impact of Conventional Animal Farming Techniques

Introduction

Ever wondered about the link between our diets, how products are produced, and their impact on our planet? Let's dive into the role of animal farming in climate change and environmental degradation, and explore plant-based agriculture as an alternative. By reducing reliance on animal agriculture, we will be able to cut greenhouse gas emissions, conserve water and land, and combat deforestation.

Join us on this journey to nurture both ourselves and the planet. Through the insightful reflections of Peter, our dear farmer, we'll learn about the local impacts of animal farming on climate change. For farmers, this unit will help you to explore the environmental impact of your practices and discover how plant-based agriculture can enhance sustainability, reduce emissions and boost long-term viability of your work. And for consumers, you will realise how your choices support

environmental conservation and local farmers transitioning to plant-based eco-friendly practices. Unit 1 presents the learning contents for comics 1 and 2 of topic 3.

Content

1. THE LINK BETWEEN ANIMAL BASED FARMING AND CLIMATE CHANGE

“One of animal agriculture’s greatest environmental impacts is its contribution to global warming and climate change.” (Humane Society International, 2014.)

As previously mentioned on Topic 1, plant-based agriculture can be used as a holistic approach and an effective tool to fight against climate change and achieve a reduction of negative environmental impacts, but what is its potential and how is it linked to these environmental consequences specifically?



»I have read that between 11 and 20% of global greenhouse gas emissions come from livestock. And if we continue like this, the global temperatures will increase by more than 2°C... crazy, right?«

(Reference to Topic 3, Comic 1)

Focusing within the animal agriculture sector, we will talk about the consequences of feed grain production, as it requires considerable water, energy, and chemical inputs. We will also address the effects of the farming techniques that heavily rely on the use of animals, and therefore are not plant-based, since they include the use of live animals grown specifically for this reason (not those inhabiting the ecosystem in a natural way) or industrial animal products.

Together, these processes impose a substantial environmental burden that can be relieved by opting for plant-based farming.

1. Feed grain production consequences

According to the Food and Agriculture Organisation - FAO (2018), the **cultivation of feed grains** often requires **extensive land use**, which can lead to **deforestation** and **habitat loss**, contributing to the **decline of biodiversity** and the disruption of the most fragile ecosystems.

The use of intensive cultivation practices is causing the destruction of forests, including parts of the Amazon Rainforest (Brown, 2022), which not only damages biodiversity but also worsens climate change, for the entire planet. Forests are vital for capturing and storing carbon, but deforestation disrupts this process and reduces rainfall, making it harder for ecosystems like the Amazon Rainforest to survive.

Deforestation does not only affect the planet’s capacity to absorb CO₂ (Brown, 2022), intensifying the climate emergency; but it also links to biodiversity loss, as it directly removes habitats, leading to species displacement and fragmentation, threatening the survival of countless species, and disrupting ecological balance (Ritchie & Roser, 2022).

Moreover, **regarding the soil**, intensive cultivation practices (as frequent tillage, heavy machinery use, chemical inputs, and monoculture), mostly found in industrial agriculture, but not only, can

cause soil erosion and nutrient depletion, by promoting erosion, compaction, nutrient depletion, salinization, acidification, and loss of organic matter and biodiversity.

Feed grain production (as maize, wheat, soy) also demands **substantial inputs of water, fertilisers, and pesticides**, resulting in water pollution and soil degradation. Growing crops for livestock feed requires significantly more water than crops for direct human consumption (FoodPrint, 2022; University of British Columbia, 2016), and an excessive use of fertilisers and pesticides that leads to water pollution and harms wildlife (FAO, 2017). Excessive use of these inputs can leach into water bodies (oceans, seas, lakes, rivers, streams, ponds, and wetlands), causing eutrophication¹ (a process whereby a body of water becomes overly enriched with nutrients, leading to excessive growth of algae and other aquatic plants, which can lead to the depletion of oxygen levels in the water, disrupting the ecosystem's balance) and harming aquatic life.

Additionally, the feed grain production is not only **water and land intensive**, but also **energy-intensive**, which contributes to an **increase in greenhouse gas emissions and consequently a bigger carbon footprint**, taking into account the CO₂ generated by the feed grains transportation (particularly for the soybean imports to the EU) and the processing and distribution of animal feed.

2. Animal-based farming methods consequences

Here are included the **consequences of livestock production** and the **use of animals** or animal products (excluding pesticides) **in farming activities**, which significantly impact the environment across three dimensions:

- **Impact on Land:** According to the Food & Agriculture Organization of the United Nations (FAO, 2017), livestock production claims a staggering 70% of agricultural land, yet it yields only 18% of the world's calories and 37% of total protein (Ritchie & Roser, 2022).



» I remember when this used to be a small forest where I played when I was little...

Now it's just crops and more crops for animal feed...

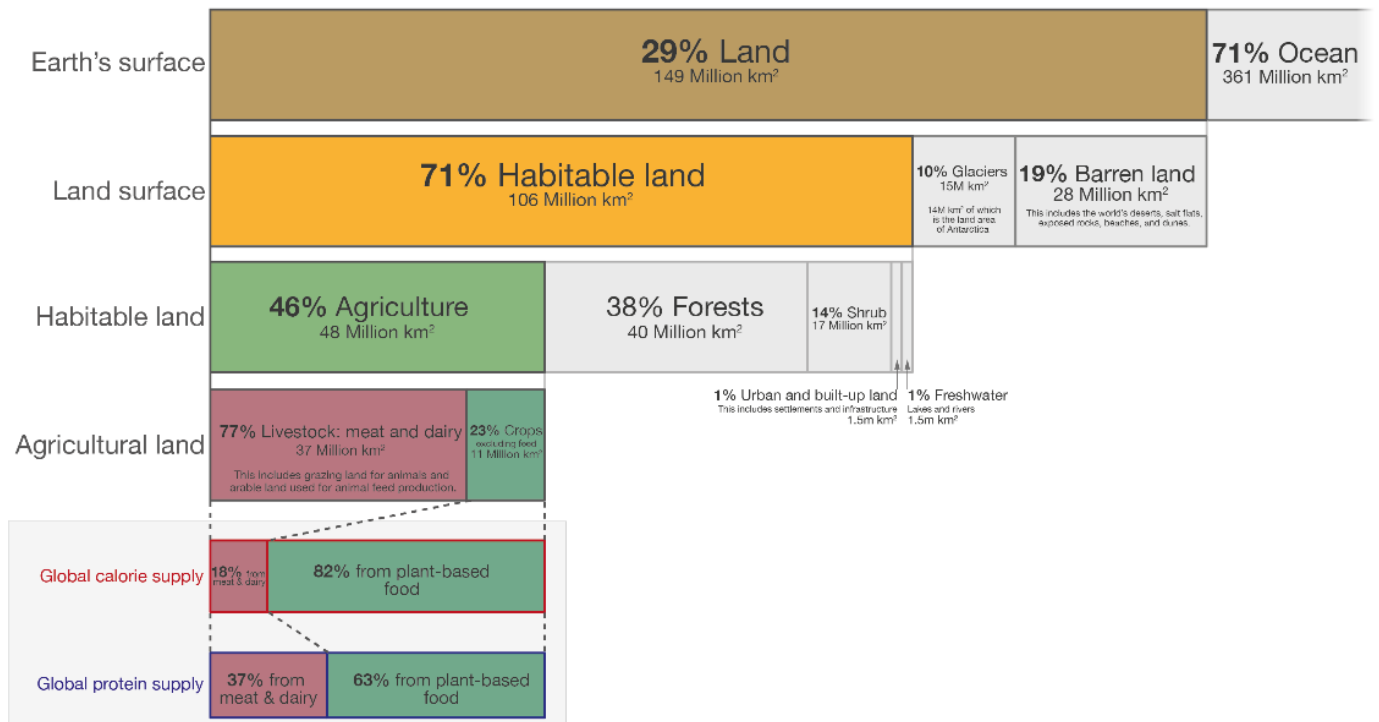
Of course, it gives us jobs and a way to put food on the table, but it is such a pity...«

(Reference to Topic 3, Comic 2)

Check this very interesting graphic portraying the global land use for food production:

¹ <https://oceanservice.noaa.gov/facts/eutrophication.html>

Global land use for food production



Data source: UN Food and Agriculture Organization (FAO)

OurWorldinData.org Research and data to make progress against the world's largest problems.

Licensed under CC-BY by the authors Hannah Ritchie and Max Roser.

Date published: November 2019.

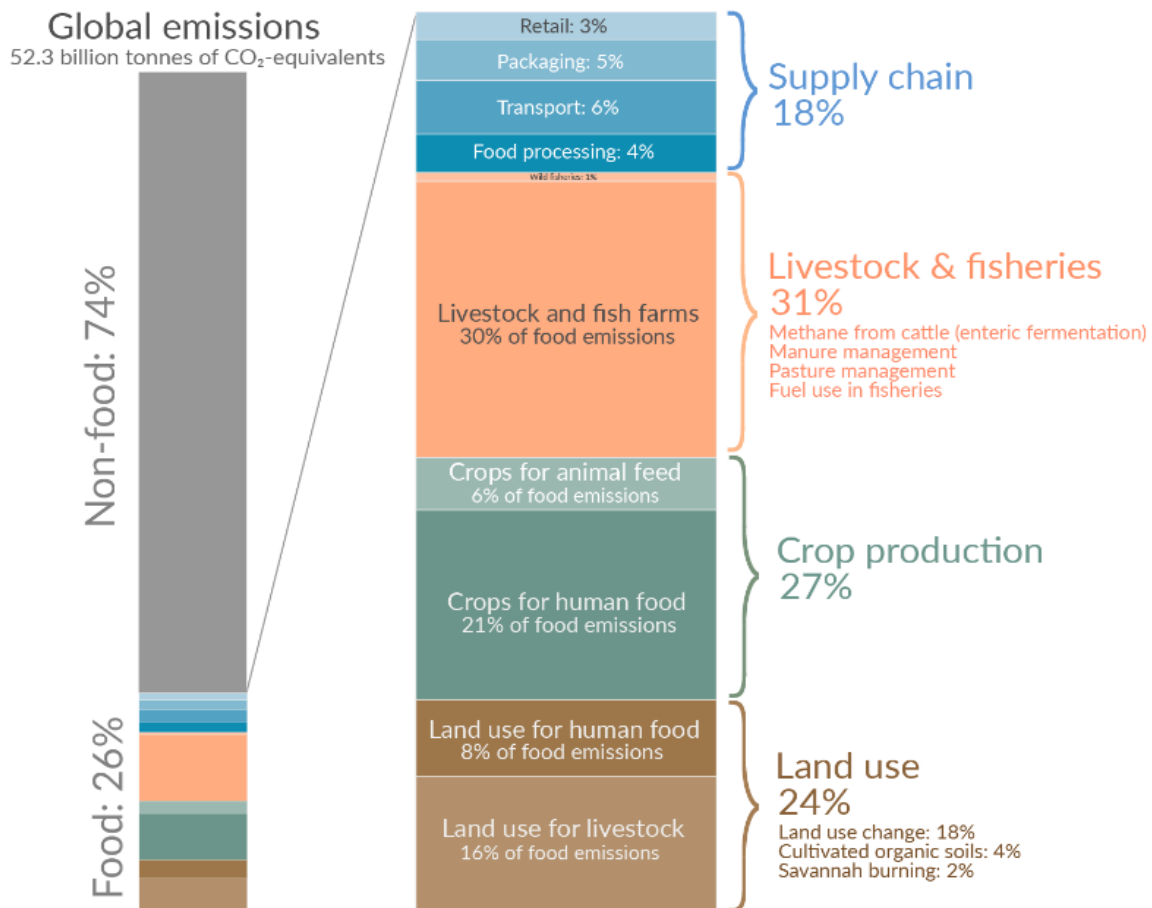
2

- Impact on Water:** The livestock sector emerges as a significant source of water pollution, particularly when considering the land allocated for feed crops (as seen before), but not only, since pollution also stems from animal waste, residual feed, and tanneries (FoodPrint, 2022) posing risks of heavy metal contamination, notably copper.
- Impact on air pollution and Greenhouse Gas Emissions:** Animal agriculture stands as a pivotal contributor to greenhouse gas emissions, responsible for 18% of global emissions. This surpasses emissions from all forms of transportation combined (University of British Columbia, 2016). Notably, the sector is the largest anthropogenic land user and contributes 14.5% of human-induced greenhouse gas emissions.

² Ritchie, H., Rosado, P., & Roser, M. (2022). [Link](#)

In this following graphic you can check the share of animal-based farming (crop production and livestock) in the global emissions of greenhouse gases:³

Global greenhouse gas emissions from food production



Data source: Joseph Poore & Thomas Nemecek (2018). Reducing food's environmental impacts through producers and consumers. Published in Science. Licensed under CC-BY by the author Hannah Ritchie. (Nov 2022).

As we can see, three main environmental domains suffer the consequences of the animal-based agriculture:

Environmental domains impacted	Examples of impacts
Water	Polluted water bodies (i.e eutrophication)
	Decreased biodiversity & harmed aquatic life
	Landscape degradation

³ ídem.

	Bad odours (from manure)
	Diminished recreational opportunities
	Excessive use of water, leading to water scarcity for human consumption
	Reduced agricultural productivity
Land	Deforestation and harmed wildlife
	Loss of habitats and biodiversity
	Overgrazing and landscape degradation
	Soil erosion and nutrient depletion
Air quality	Increased Greenhouse gases emissions (CO ₂ , methane)

Table adapted from (FAO and IWMI, 2018).

Animal-based farming not only poses environmental concerns but also adversely affects citizens in various aspects, by:

- increasing the disease burdens resulting from diminished drinking and bathing water quality;
- increasing the risks of foodborne illnesses from contaminated products;
- decreasing agricultural productivity and market value of farming products, due to pollution-induced factors;
- discouraging tourism, by decreasing the recreational options and jeopardising income earning of part of the population;
- and by diminishing the yields of fish and shellfish catches in the most affected areas.

2. THE POTENTIAL OF PLANT-BASED AGRICULTURE

“When agricultural operations are sustainably managed, they can preserve and restore critical habitats, help protect watersheds, and improve soil health and water quality.” (WWF, 2024)

Although challenges persist, there is reason for optimism. Promoting the adoption of sustainable farming practices, including a shift towards plant-based agriculture, is essential in mitigating the environmental consequences of climate change, regardless of whether they stem from animal farming methods. We will delve further into this discussion in subsequent units (Unit 2), with a particular focus on Topic 4.

Organic and other sustainable farming techniques, including plant-based farming methods, have **multifaceted benefits** for the **environment, human health, and local economies**.

These practices, which refrain from livestock farming, **enhance soil fertility and productivity** through methods such as crop rotation, mixed cultivations and composting, while integrated pest and disease management reduces reliance on synthetic/chemical pesticides, maintaining **ecological balance**. By avoiding them, these methods contribute to reducing CO₂ emissions and improving soil health, by reducing chemical pollution and fostering healthier food and water supplies while preserving groundwater quality and preventing surface water eutrophication.

Biodiversity conservation is promoted through **safeguarding ecosystems** and supporting diverse plant and animal species.

Furthermore, plant-based farming techniques enhance global food safety and security and human health by **providing nutrient-rich plants** and **reducing the risk of contamination from livestock-related drug** residues and pathogens. Overall, these approaches align with sustainable practices that benefit both people and the planet, ensuring a more resilient and healthier future.

For a more comprehensive understanding of these subjects, we recommend delving into Unit 2 of this topic and exploring Topic 4: Sustainable plant-based Farming.

Further Reading

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Unit 2 – Practical Approaches to Sustainable Plant-Based Farming

Introduction

Did you know that by learning about crop selection, water management, and plant-based farming techniques, you can greatly benefit, as a farmer or consumer?

As a farmer, mastering these aspects is crucial for ensuring the sustainability and productivity of your agricultural practices. Understanding crop selection tailored to your local climate can optimise your yield while minimising environmental impact. Embracing effective water management techniques helps conserve precious resources and mitigates the risks of water scarcity on your farm. Moreover, adopting plant-based farming techniques offers you an opportunity to transition towards more sustainable and eco-friendly agricultural methods, reducing its associated environmental consequences.

And for you, as a consumer, this knowledge empowers you to make informed choices, supporting farmers who prioritise sustainable practices and enabling you to make environmentally-conscious decisions about the food you consume.

Together, let's explore how these principles can enhance your farming practices and contribute to a healthier planet for all.

Unit 2 presents the learning contents for comics 3, 4 and 5 of topic 3.

Content

1. **Sustainable Crops**



»There are some techniques like crop rotation, cover crops and green manures to manage soil health and fertility. But first it is important to choose the crops wisely.«

(Reference to Topic 3, Comic 3)

Good crop planning and management involve carefully selecting and scheduling crops to optimise yield, minimise environmental impact, and promote soil health. This includes considerations such as crop rotation, cover cropping, and soil conservation practices.

1.1. **Crop selection:**

Crop selection is a critical decision for plant-based farmers, requiring careful consideration of various factors to ensure successful cultivation and market viability.

Here you can find an **easy-to-follow, step-by-step guide:**

- Firstly, you must assess the market demand for the crops they intend to produce. Understanding consumer preferences and market trends is essential for identifying profitable opportunities and meeting consumer needs.
- Equally important is evaluating whether the selected crops will thrive in the local climate and conditions. Factors such as temperature, rainfall, soil type, and sunlight availability must be taken into account to determine crop suitability. Consulting local agricultural experts or

extension services can provide valuable insights into which crops are best suited to the specific environmental conditions of your region.

- Once you have identified your most suitable crops, you need to select the right seed variety. It's crucial to choose seed varieties that possess the desired characteristics, such as disease resistance, yield potential, etc., that are also highly correlated to the environmental issues and climate conditions of your territory. Investing in high-quality seeds ensures a strong foundation for successful crop production.

1.2. Specific techniques:

Here you will find a summarised overview of some crop managing techniques, taken from the *Training Manual for ORGANIC AGRICULTURE* (FAO 2015), that we encourage you to read, to have a full perspective of the topic.

It's essential to understand that while we're also mentioning organic practices here, the worlds of organic and plant-based farming are inherently interconnected, especially when it comes to reducing our environmental impact. As we'll delve into in topic 4, the pursuit of environmental sustainability in agriculture needs a holistic approach that considers the synergies between organic methods and plant-based farming.



1.2.1. Crop rotation

Crop rotation involves changing the types of crops grown in a field each season or year, a critical practice in organic cropping systems for promoting soil health and managing pests and weeds.

Its benefits are many, since:

- It improves soil structure by utilising crops with deep roots to break up hardpans and those with shallow roots to enhance soil aeration and water infiltration;
- It increases soil fertility by incorporating nitrogen-fixing legumes, reducing the reliance on expensive fertiliser
- It helps control weeds, pests, and diseases by planting different crops and disrupting their life cycles.
- It diversifies agricultural output, providing a wider range of produce for consumption and sales.

In essence, crop rotation serves as a natural alternative to promote soil aeration, nutrient cycling, and pest management.

1.2.2. Cover cropping

Any plant that covers the soil and enhances soil fertility can serve as a cover crop, as the key feature of cover crops is their rapid growth and ability to keep the soil consistently covered.

An ideal cover crop possesses **several benefits**:

1. **Soil Protection & Erosion Control:** Cover crops shield the soil from erosion by wind and water, preserving its structure and preventing nutrient loss.
2. **Weed Suppression & Pest Management:** The dense growth of cover crops suppresses weeds, reducing the need for herbicides, and can also help manage pests by disrupting their life cycles.
3. **Enhanced Soil Health & Fertility:** Cover crops improve soil fertility by absorbing excess nutrients, promoting nutrient cycling, and enhancing soil structure through decomposition.
4. **Water Conservation & Climate Change Mitigation:** Cover crops help conserve soil moisture, improve water infiltration, and sequester carbon from the atmosphere, contributing to climate change mitigation efforts.

Overall, good crop planning and management are essential for maintaining soil health by preserving its fertility, structure, and resilience. By implementing these practices, farmers can sustainably produce high-quality crops while safeguarding the long-term productivity and sustainability of their land, and of the environment.

These are only two of many techniques that can help farmers in managing crops sustainably and according to the plant-based approach. If you want to discover more of them, such as intercropping, green manure and other regenerative practices, take a look at the additional resources of this unit.

2. Water management techniques



»Well, nowadays, agriculture uses 70% of all freshwater withdrawals globally, and also a lot of water that cannot be recovered, mostly because it evaporates.«

(Reference to Topic 3, Comic 4)

The significance of water management in plant-based farming becomes evident in the context of escalating competition for water resources due to factors such as population growth, urbanisation, and climate change. However, this heightened demand for water across sectors requires re-allocations, since agriculture accounts for “70% of all freshwater withdrawals globally (and an even higher share of “consumptive water use” due to the evapotranspiration of crops)” (World Bank, 2022).

As we explore the significance of water management in plant-based farming, particularly in the context of escalating competition for water resources due to population growth, urbanization, and climate change, understanding the water consumption of different crops, especially in the Mediterranean region, becomes vital. This agriculturally diverse area, already challenged by a semi-arid climate and seasonal rainfall, must contend with significant water scarcity. By knowing and examining the water needs of key Mediterranean crops (see *Vanham, D., Guenther, S., Ros-Baró, M., & Bach-Faig, A.; 2021*), farmers will be able to develop tailored irrigation strategies that enhance water use efficiency (see [Further reading](#) for additional resources on this issue).

Effective water management strategies are vital for ensuring the sustainability and productivity of plant-based farming. These **strategies** encompass enhancing water use efficiency, upgrading water delivery systems, and integrating advanced technologies. Overcoming practical challenges like inadequate policies and institutional shortcomings is essential to **transition towards modern and sustainable agricultural water management practices**. Ultimately, prioritising water



management in plant-based farming is crucial for securing water resources, enhancing agricultural productivity, and fostering resilience against evolving **water-related challenges**, such as inadequate policies and practices of inequitable water access within different sectors and regulation of its use (favouring large-scale commercial farms over smallholders or marginalised communities), and under-performance due to lack of infrastructure for water storage, irrigation and drainage, financing limitations, excessive emphasis on capital-intensive irrigation schemes, insufficient investment in maintenance and inadequate and/or insufficient policies and institutional capacities to adapt to water-related effects of climate change, such as altered precipitation patterns, increased extreme weather events and rising temperatures.

Here you can find an overview of some strategies (also included in the *Training Manual for ORGANIC AGRICULTURE* (FAO 2015), that can be applied by farmers to achieve these goals:

2.1. Increasing infiltration:

Effective water management is essential for maximising agricultural productivity and preserving water resources. Techniques such as controlled subsurface drainage, two-stage ditches, flood meadows, and natural stream beds help regulate water flow, reduce erosion, and promote nutrient absorption by plants.

- Controlled subsurface drainage adjusts groundwater levels to optimise water and nutrient availability while minimising nitrogen leaching.
- Two-stage ditches with floodplain benches mimic natural floodplains, stabilising channels and slowing peak water flow.
- Natural stream beds support biodiversity and aid in water retention.

The joint implementation of rainwater infiltration together with soil management practices (like cover cropping) optimises water use and minimises runoff, ensuring sustainable agricultural practices.

2.2. Water storage:

Utilising excess water from the rainy season during dry periods presents opportunities for agricultural water management. However, conventional methods of rainwater storage for irrigation tend to be too labour-intensive or costly, and suffer from water loss through infiltration and evaporation. Alternatively, constructing water tanks could mitigate these losses but requires suitable construction materials and a careful consideration of benefits versus costs, including potential loss of arable land.

One effective strategy can be the **construction of wetlands**, which serve as natural reservoirs with diverse flora and fauna and can intercept runoff water from fields, slowing its flow to facilitate sediment settling and nutrient absorption. The effectiveness of constructed wetlands hinges on their size relative to the catchment area and the duration water resides within them. Beyond water management, wetlands also contribute to biodiversity conservation by providing breeding habitats for various species and mitigating flooding during heavy rainfall events.

2.3. Nature-based Solutions (NBS):

Nature-based solutions (NBS) for water resources management involve the planned and deliberate use of ecosystem services to improve water quantity and quality and to increase resilience to climate change.

UN Environment- DHI, 2018.

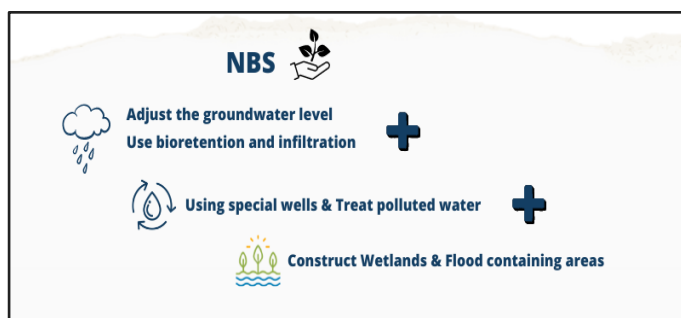
Nature-based Solutions refers to the use of natural processes and ecosystems to address these water challenges while using sustainable agricultural practices.

Ecosystems play a crucial role in managing water resources, regulating supply, quality, and mitigating extreme climate events. Vegetation cover moderates wind, rain, and temperature, reducing soil erosion and facilitating water infiltration. Nature-based solutions, such as wetlands and soils, sustain clean water supplies, mitigate drought, and prolong reservoir life by increasing water storage capacity and reducing siltation. Additionally, ecosystems filter pollutants and improve water quality, reducing the need for extensive water treatment. They also help mitigate the impacts of high rainfall events, floods, and droughts by slowing water runoff, facilitating groundwater recharge, and providing natural buffers against extreme climate events.

Prioritising nature-based solutions alongside conventional infrastructure offers economic, social, and environmental benefits, contributing to sustainable water, while offering multiple co-benefits for communities and ecosystems alike.

Some NBS worth exploring in detail (which you can check in the additional resources) include:

- Use bioretention and infiltration
- Adjust the groundwater level
- Using special wells & Treat polluted water
- Construct Wetlands & Flood containing areas



If you want to keep learning about water management techniques, and learn about the different types of nature-based solutions for water management that can be applied in your context, we advise you to consult the additional resources on this unit.

3. Plant-based farming as a holistic approach



»Plant-based farming offers sustainable, economically independent practices, especially beneficial for small local farmers, like myself. It allows me to sell my high quality products directly to consumers.«

(Reference to Topic 3, Comic 5)

As explored in Topic 1, various approaches to plant-based farming exist, including the Biocyclic Vegan Agriculture method. Rather than delving deeper into any specific method, which you can explore further through the online resources provided at the end of this unit, we find it more beneficial to highlight the common thread among these plant-based farming techniques. These methods collectively aim to enhance both environmental sustainability and farmers' productivity while positively impacting climate conditions.

To ensure that sustainable plant-based farming practices are truly effective, it's essential to use **clear indicators to track how these methods are performing and what impact they have**. A detailed study by Poore and Nemecek (2018) shows that the environmental effects of food production can vary greatly, with differences of up to 50 times among producers of the same product. This wide range of impact comes from the many different ways producers operate, from farms to processors and packaging methods. The study, which looked at data from 38,700 farms and 1,600 other parts of the supply chain, highlights that while there are significant opportunities to reduce impacts, there are also many trade-offs and interactions that can complicate things. For effective sustainability, producers need to keep track of their own environmental impacts, be flexible in how they meet their targets by using various practices, and clearly communicate their results to consumers.

Sustainable plant-based farming should be seen as **a holistic approach that encompasses a diverse array of practices** aimed at nurturing the soil, managing water resources effectively, and fostering environmental sustainability. Embracing plant-based methods empowers farmers to **adopt sustainable, economically independent practices that are particularly beneficial** for small-scale, local agricultural operators.

One of its most significant advantages is its ability to **establish direct connections between farmers and consumers**. By selling the products directly to local markets, community-supported agriculture programs, or through farm-to-table initiatives, farmers can ensure that consumers have access to fresh, nutritious products while also fostering a deeper understanding and appreciation for the farming process. This direct relationship not only benefits farmers by providing a more reliable income stream but also allows consumers to make informed choices about the food they eat, knowing that it has been grown using sustainable, environmentally friendly practices. Plant-based and sustainable certifications also help in the process, as we will see in the next unit (Unit 3). Furthermore, plant-based farming offers **inherent advantages for environmental stewardship**, which helps to preserve soil health and biodiversity while reducing the ecological footprint of farming activities. Practices such as crop rotation, cover cropping, and composting contribute to soil fertility and resilience, enhancing the long-term productivity and sustainability of farming systems.

In essence, plant-based farming represents a holistic approach to agriculture that **prioritises the health of the land, the well-being of farmers, and the satisfaction of consumers**. By embracing these principles, farmers are not cultivating crops but also nurturing ecosystems, fostering community connections, and contributing to a more sustainable future for agriculture.

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Unit 3 – Sustainable Plant-Based Farming: Certifications and Farmer Benefits

Introduction

Whether you're a farmer looking to adopt sustainable practices or a consumer seeking healthier and ethically produced food, this module offers valuable insights that can enhance your life in meaningful ways. For farmers, understanding and obtaining certifications for plant-based and organic farming practices can open doors to new markets, increase profitability, and contribute to environmental stewardship. By meeting the stringent criteria for these certifications, farmers can differentiate their products in the marketplace, attract eco-conscious consumers, and build trust through transparent and ethical farming practices. For consumers, learning about plant-based and organic certifications empowers informed choices that align with personal values, health goals, and environmental concerns. By selecting certified products, consumers can support farmers who prioritise sustainability, animal welfare, and environmental conservation. Whether you're a farmer or a consumer, embracing plant-based and organic certifications can enrich your life by promoting sustainability, health, and ethical consumption practices.

Unit 3 presents the learning contents for comic 6 of topic 3.

Content



» To emphasise all the effort that is behind them. These products help to reduce our impact on climate change, and the use and contamination of water and greenhouse emissions.«

(Reference to Topic 3, Comic 6)

1. Plant-based and organic certifications

Certifications for farming products play a crucial role in ensuring consumers of the quality, safety, and ethical standards of agricultural goods. Among the most well-known certifications are organic and vegan certifications, each representing distinct aspects of farming practices. Organic certification signifies that products have been grown or produced without the use of synthetic/chemical pesticides, fertilisers, or genetically modified organisms (GMOs), while also adhering to environmentally sustainable practices. On the other hand, vegan certification confirms that products are free from any animal-derived ingredients or by-products, aligning with the ethical principles of veganism. These certifications not only provide consumers with transparency and confidence in their purchases but also promote sustainable and ethical farming practices that prioritise environmental conservation and animal welfare.

A) V-Label

“V-Label is the quality, transparency and professionalism in the field of vegan certification. Internationally recognized and guaranteed for the consumer, V-Label allows companies to promote their products with safety and reliability.”⁴



Developed by the European Vegetarian Union (EVU), the V-Label provides consumers with a quick and reliable way to identify products that align with their dietary preferences and ethical beliefs. Products bearing the V-Label have undergone a rigorous certification process, ensuring that they meet specific criteria set by the EVU, such as the absence of animal-derived ingredients and adherence to ethical production practices. The V-Label not only helps vegetarians and vegans make informed choices but also facilitates market access for producers seeking to cater to this growing consumer demographic.



B) EU Organic logo

“The organic logo gives a coherent visual identity to EU produced organic products sold in the EU. This makes it easier for EU based consumers to identify organic products and helps farmers to market them across all EU countries.”⁵



C) Other certifications:

In addition to international certifications like organic and vegan certifications, various European Union (EU) countries also implement their own national certification schemes tailored to their specific agricultural practices and consumer preferences. These national certifications ensure compliance with regional regulations and standards while addressing local concerns related to farming practices, product quality, and geographical indications. For instance, countries like Germany, France, and Italy have established their own certification labels, such as the German "BIO-Siegel," the French "Label Rouge," and the Italian "DOCG" (Denominazione di Origine Controllata e Garantita), each signifying adherence to specific agricultural criteria and production methods unique to their respective regions. These national certifications not only provide additional layers of assurance to consumers but also support local farmers and promote conventional farming techniques and cultural heritage.

In terms of sustainable resource management, numerous certification schemes, including HVE, Leaf, WfCP, and CSBF, demonstrate robust contributions. For example, HVE provides guidelines for irrigation and phytosanitary strategies, while Leaf emphasises water management and efficient use of agricultural inputs. Additionally, WfCP focuses on water and energy management, and CSBF incorporates requirements for preserving natural resources and enhancing biodiversity. Regarding the protection of biodiversity and ecosystem services some certification schemes have been proved

⁴V-label: <https://www.v-label.com/>

⁵ European Commission: https://agriculture.ec.europa.eu/farming/organic-farming/organics-glance_en#theorganiclogo

to exhibit contributions similar to sustainable resource management. Schemes like Equalitas and Naturland emphasise managing semi-natural areas and enhancing biodiversity through partnerships with conservation organisations. While Geographical Indications (GIs) traditionally prioritise product authenticity over environmental concerns, there is a growing recognition of the need for environmental considerations. Initiatives such as updating GI specifications and integrating agro-environmental criteria indicate a shift towards greater environmental consciousness in GI production (Chever, Gonçalves, Lepeule -AND International (2022)).

2. Pros & Cons of certifications

Product labelling serves as a vital tool for highlighting specific market characteristics, offering crucial information that may otherwise remain obscure or challenging to evaluate and certifying the environmental performance of goods and services, demonstrating their ability to reduce overall environmental impact through predefined criteria fulfilment. Originating from collaborations among businesses, private organisations, and governments, ecolabels aim to stimulate consumption of environmentally friendly products and promote sustainable production practices.

The **advantages** are the following:

- they drive innovation by incentivizing the invention of more sustainable products, spurring technological advancements in eco-friendly production methods;
- they contribute to the development of markets that cater to evolving consumer interests, creating demand for environmentally conscious products and encouraging producers to align with sustainable practices to remain competitive;
- they offer opportunities for education, raising awareness among consumers about environmental issues and the importance of sustainable consumption;
- they facilitate the creation of new value chains by establishing networks of production that prioritise sustainability, fostering collaboration among producers and suppliers;
- they also serve as a means of monitoring environmental claims, ensuring that products meet stringent environmental standards and providing consumers with reliable information;
- they influence consumer behaviour towards more environmentally friendly products, encouraging individuals to make sustainable choices in their purchasing decisions;
- and they promote economic efficiency by incentivizing producers to optimise resource use and reduce waste, ultimately contributing to long-term economic sustainability.

The **challenges** are the following:

- the risk of greenwashing, where producers may misuse ecolabels to create a false impression of environmental responsibility, leading to consumer scepticism and confusion;
- consumer and producer disinterest in paying a premium for sustainable products poses a significant barrier to widespread adoption of labelled products, hindering market growth and sustainability efforts.
- proving the positive impact of labelled products, as measuring environmental outcomes can be complex and subjective, requiring rigorous evaluation and transparent reporting

- the proliferation of multiple ecolabels certifying similar characteristics can lead to redundancy and confusion among consumers, undermining the effectiveness of individual labels;
- and prohibitive certification costs, especially for smaller producers, present a significant barrier to entry, limiting the accessibility of ecolabels and perpetuating inequalities in sustainable market participation.

3. Food Security & Plant-based agriculture

Understanding the intricate relationship between food production methods and their impact on availability, quality, and climate resilience is crucial for ensuring long-term food security. The way we produce food directly influences its abundance, nutritional value, and ability to withstand environmental challenges such as climate change.

“Food security exists when all people, at all times, have physical and economic access to sufficient safe and nutritious food that meets their dietary needs and food preferences for an active and healthy life.”⁶

Food security, at its core, entails ensuring that everyone has access to sufficient, safe, and nutritious food over the long term. Plant-based farming practices, intertwined with local traditions and communities, play a pivotal role in supporting conventional farmers and local economies.

By prioritising sustainable agricultural practices rooted in local knowledge and customs, plant-based farming not only preserves conventional farming methods but also fosters resilience in local communities. These farming practices promote biodiversity, soil health, and water conservation, contributing to the long-term viability of food production systems. Furthermore, by supporting conventional farmers and local communities, plant-based farming helps safeguard cultural heritage, strengthen social cohesion, and promote equitable access to nutritious food, thereby advancing food security goals on both local and global scales.

The historical link:

In the 1970s, food prices skyrocketed due to some countries lacking enough money to import food to feed their populations. This prompted some nations to focus on growing their own food. Today, despite easier access to international food markets, many countries still struggle with food production, mostly because their own farming isn't growing enough food to maintain a continuously growing population, due to unpredictable and extreme weather changes and events, affecting land and environmental resources.

Addressing food security requires not just production but also improving access to food, especially for rural populations constrained by poverty.

4. Sustainability Practices from Farm to the Market

The path of achieving true environmental sustainability involves more than just eco-friendly farming techniques. To make a significant positive impact on the climate, we also need to rethink how we

⁶World Food Summit, 1996: <https://openknowledge.fao.org/home>

package and sell agricultural products. Reducing plastic use in packaging is a major step in the right direction. Options like biodegradable materials, compostable packaging, and reusable containers can drastically cut down the environmental footprint of these goods. For example, using compostable bags for fruits and vegetables and adopting minimal packaging strategies not only reduce waste but also attract eco-conscious buyers, helping to grow a market for sustainable products.

Beyond just packaging, innovative methods in the commercialization of plant-based products, such as reusing glass bottles in wine and juice production, can further enhance sustainability. This approach reduces waste and cuts down on the energy and emissions needed to produce new packaging. Implementing bottle return and reuse systems, perhaps through deposit schemes or local business partnerships, creates a sustainable loop that benefits both the planet and the economy. Additionally, promoting bulk purchasing and setting up refill stations for agricultural products can significantly reduce the need for single-use packaging.

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Topic 4 - Plant-based farming in action



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Disclaimer:

This content is of a technical nature and is primarily aimed at farmers interested in transitioning to or enhancing their plant-based farming practices. However, as we are all consumers and part of the global food system, you are encouraged to delve into these agricultural techniques and practices. Whether you are a farmer or not, exploring the intricacies of plant-based farming can provide valuable insights into the sustainable production of the food we consume.

Practical Insights into Plant-Based Farming

Overview of Units

Unit 1 – Plant-based farming basics

In this Unit we embark on a journey to understand the foundational steps of plant-based farming, delve into soil health, crop selection, and the initial considerations for a sustainable agricultural shift. This unit aims to introduce learners to the essential questions and preparations required for transitioning towards plant-based practices, highlighting the importance of a strong start and the foundations of sustainable farming practices.

Unit 2 – Transition to plant based-farming

This Unit explores the challenges and resistance faced when shifting from conventional mixed farming or livestock farming to plant-based farming type. It addresses the need for resilience and resourcefulness in overcoming obstacles, offering learners insights into navigating the complexities of adopting new agricultural paradigms while honouring past traditions. Some challenges may present themselves in a more technical form, some may be cultural or even social or economic. It is important to see the benefits and why some of the barriers and challenges are worth overcoming.

Unit 3 – Organic, mineral or green fertilisers

This Unit delves into the critical decisions surrounding fertilisation in plant-based farming, comparing natural and synthetic options. Learners will gain an understanding of the environmental and health implications of various fertilisation methods, empowering them to make informed choices in their plant-based farming endeavours.

Unit 4 – Fertilising the plant-based way

This unit brings to light the debate between organic and mineral fertilisers within the context of plant-based agriculture. It encourages learners to critically evaluate the sustainability, efficiency, and ecological impact of different fertilisation options and alternatives, fostering a comprehensive understanding of their role in plant-based farming.

Unit 5 – Challenges and obstacles of transition

Here we try to illustrate the practical steps and strategies involved in converting a conventional livestock farm to a plant-based operation. This comic serves almost as a step-by-step guide for learners, outlining actionable advice and considerations for successfully implementing plant-based farming practices. It also takes into consideration various economic, social, and technological challenges one may encounter, encouraging readers to view the transition not as an insurmountable hurdle but as a rewarding journey toward a more plant-based future.

Unit 6 – Biodiversity in plant-based farming

Highlighting the role of crop diversity, "Diversification is Important" emphasises the ecological and agricultural benefits of maintaining a wide variety of plants in farming systems. The comic aims to educate learners on the significance of biodiversity in enhancing soil health, pest management, and overall farm resilience in a plant-based farming context.

Unit 1 – Plant-based farming basics

Introduction

Discover the changes that pave the way for a sustainable and rewarding journey in agriculture. This unit will inspire you with the transformative potential of plant-based practices and methods used to cultivate quality crops for consumers. Throughout this series, we explore the benefits and challenges associated with each topic, delving deeper into specifics as we progress. Plant-based farming practices introduce new and challenging ways of thinking and working on the farm. That's why these topics aim to address some of your questions and prepare you for the journey toward a more sustainable and greener plant-based future.

Content

The concept of plant-based farming is a progressive approach to agriculture that prioritises the cultivation of crops intended for direct human consumption over livestock feed production. This method is increasingly recognized for its potential to enhance food security, optimise resource utilisation, and mitigate various environmental issues associated with conventional agricultural practices.

The journey begins with an understanding of why a farmer, steeped in conventional methods, would consider plant-based farming. Environmental concerns, such as soil degradation, water scarcity, and loss of biodiversity, alongside consumer demand for sustainable and ethically produced food, are potent motivators. This shift aligns with global efforts to combat climate change and move towards a more resilient food system.

Central to plant-based farming is the management of soil as a critical resource. Healthy, fertile soil is the cornerstone of any agricultural system. Practices such as composting, cover cropping, and reduced tillage play a pivotal role in maintaining and improving soil structure, fertility, and microbial diversity, leading to increased resilience against erosion, nutrient leaching, and degradation. The soil is that much more important when producing crops intended for human consumption, where potential uptake of undesired substances is in direct path of human consumption. Therefore, it is important to put in what we want to get out and would in the end use to serve our families and consumers.

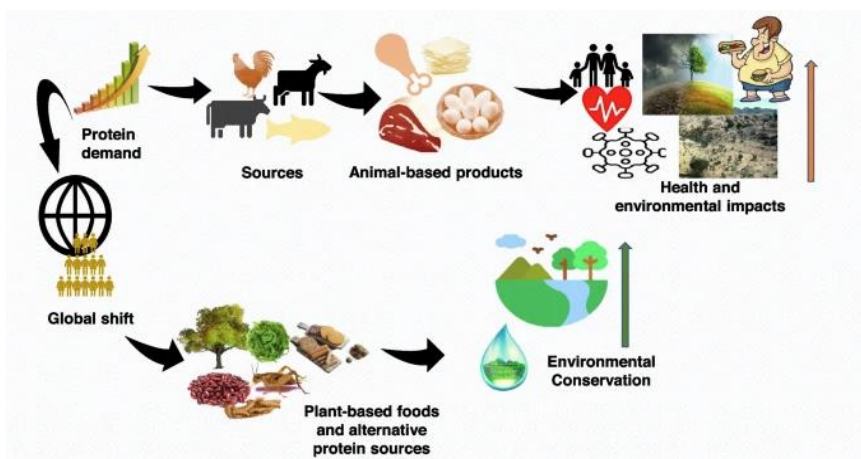
Diversification in crop selection is essential for the sustainability of plant-based farming. By cultivating a range of crops suited to local climates and soils, farmers can reduce the risks associated with monoculture, improve pollinator habitats, and enhance the overall health of the agro-ecosystem. Such diversity also aligns with the principles of agroecology, promoting a self-sustaining loop of nutrients and energy within the farm ecosystem.

The shift to plant-based farming is not without its challenges. It requires a fundamental change in farm management, market adaptation, and often significant initial investment. However, the opportunities for innovation, niche market exploitation, and alignment with contemporary environmental policies present a compelling case for transition.

In addition, plant-based farming is increasing development through high-tech plant producing systems such as types of hydroponics in vertical farms. These development and research hubs provide new knowledge about plant physiology and cultivation techniques that can be done in controlled environments to gain breakthrough on raising plants on the field in a more sustainable way. These new systems also support the conventional farming system with high input and soil depleting crop cultivation options.

The production, distribution and consumption of plant-based foods are increasing globally, which brings an ever higher demand for clean plant-based sources of proteins that in some cases discouraging products with animal use in the production system. This is also showing in increasing trends, strategies and research of developing alternatives to animal products from plant-based sources (Tachie, Nwachukwu, Aryee, 2023). Considering these techniques, the aim of plant-based farming is not to eradicate animal products and their use but to encourage a shift in production and consumption towards smaller quantities and, consequently, higher quality practices and consumer habits.

Schematics of a global shift toward plant-based foods¹



The transition can be harder for farms that mostly focus on livestock due to adjustment of agricultural machinery and facilities. However, support networks, agricultural extension services, and peer learning can provide the necessary support to overcome these barriers.

Effective policy support is crucial to encourage and sustain the transition to plant-based farming. Subsidies and incentives aimed at organic certification, sustainable infrastructure development, and market access can significantly lower the barriers to entry for new and transitioning farmers. Additionally, research funding for developing and refining plant-based agricultural techniques is essential for the continuous improvement and adaptation of these practices.

¹ Tachie, C. et al (2023). <https://fppn.biomedcentral.com/articles/10.1186/s43014-023-00129-0>

Unit 2 – Transition to plant based-farming

Introduction

This topic presents a scenario-based approach to dissect the process and considerations involved in transitioning from conventional to plant-based farming. It examines the challenges and benefits of adopting new agricultural practices, emphasising soil management without animal manure, achieving yields, and natural pest control methods. The narrative also investigates the economic dynamics of a market increasingly inclined towards organic and plant-based products, as well as the potential support from government incentives. This educational model aims to equip learners with an understanding of the sustainable, economic, and practical facets of plant-based farming, encouraging a critical evaluation of its role in the future of agriculture.

Content

Conventional farming often involves mixed agriculture where livestock play a central role. This system has been integral to human society, providing meat, milk, and manure for crops. However, it faces criticism for its environmental impact, including greenhouse gas emissions and resource-intensive operations. It is culturally acceptable and rooted that raising livestock goes hand in hand with field crops, since they are in some way complimentary. You feed livestock with field plants and livestock produces fertilisers for the field crops – full circle. But what when trends and consumption start to change and plant-based diets become increasingly popular? What when the farming techniques develop the possibilities to produce higher quality plant products meant for direct consumption of consumers, who prefer plant-based diets.

Plant-based farming focuses on growing crops directly for human consumption, reducing the need for animal products. It presents an alternative that can reduce the environmental footprint of agriculture. Livestock does not need to disappear, right the opposite. Plant-based farming enables livestock farmers and animal product producers to focus on quality over quantity. Transitioning to plant-based farming requires not only a change in agricultural practices but also a shift in cultural norms following consumer behaviour. The demand for plant-based products is growing, driven by a heightened awareness of health and environmental issues.

A common concern is whether plant-based farming can match the yields of conventional methods. While plant-based operations can face initial challenges in yield, they often find niches in markets that value organic and sustainable produce, potentially leading to higher profitability. It is known that sudden change is hard and sometimes faces big hurdles. Plant – based farming is not an overnight change of farming practice, but a step to alternative farming mind-set, that emphasises long term benefits, sustainability and follows the dietary trends.

Plant-based farming is increasingly recognized for its sustainability, utilising fewer resources such as water, land, and energy compared to conventional livestock farming, thereby contributing to a more sustainable food system. This approach not only fosters biodiversity by encouraging a variety of plant species, thus reducing monocultures and enhancing ecosystems, but also significantly

improves soil health through practices like crop rotation, cover cropping, and the use of green manure. Moreover, the absence of livestock dramatically lowers methane emissions, a potent greenhouse gas, aligning with global efforts to combat climate change. The rising popularity of plant-based diets has surged the market demand for diverse plant-based products, making this farming method not only environmentally beneficial but also economically viable. Additionally, plant-based farming's compatibility with organic standards offers an appealing choice for health-conscious consumers, potentially leading to premium market prices for organic produce.

Transitioning from livestock to plant-based farming involves a comprehensive overhaul of farming practices, starting with soil management, where farmers shift from animal-based to plant-based fertilisers and integrate diverse crop rotations and cover crops to maintain soil health. This shift necessitates substantial investment in new machinery like precision seeders and efficient irrigation systems, alongside repurposing existing infrastructure for crop storage and processing. The labour dynamics change significantly, with increased demand for manual tasks such as hand weeding and organic pest control, requiring a broader skill set among workers. Technological advancements in agritech offer tools for crop monitoring and management, though the learning curve for these technologies and the adaptation to new crops can be steep. Moreover, transitioning impacts lifestyle and community engagement, driving farmers towards more direct market involvement through communities and farmers' markets, while also necessitating a cultural shift away from livestock-centric identities. This complex process underscores the importance of a commitment to learning and adaptation in the pursuit of sustainable agriculture.

Moreover, the transition may necessitate new infrastructure and equipment tailored to plant-based farming, such as specialised machinery for seeding, harvesting, and processing crops. Farmers must also acquire a new set of knowledge and skills, ranging from understanding the specific needs of plant-based crops to organic fertilisation methods and innovative techniques like permaculture or hydroponics. Governmental policies and subsidies, often designed to support conventional farming practices, may not yet fully accommodate the needs of plant-based agriculture, presenting an additional layer of challenge. However, policies favouring ecological production are gradually emerging, making plant-based farming an increasingly appealing and economically viable option for those willing to navigate these transitional hurdles.

In addition to the existing considerations for transitioning to plant-based farming, implementing no-till practices represents a significant stride toward sustainability. No-till farming is a method where the soil is left undisturbed, allowing for the preservation of soil structure, the enhancement of water retention, and the reduction of erosion. For the plant-based farmer, this technique can be particularly beneficial as it fosters a healthier soil ecosystem, which is crucial when the land is not supplemented by animal manure. No-till practices also contribute to carbon sequestration, capturing atmospheric carbon dioxide and storing it in the soil, thus helping to mitigate climate change. By integrating no-till methods, plant-based farmers can improve soil fertility, reduce labour and machinery costs, and promote biodiversity, creating a more resilient and environmentally friendly farming operation.

The shift often also requires a learning curve and initial investment, with yields potentially varying in the initial years as farmers adapt to new crops and practices. Pest and disease management in the absence of synthetic pesticides which can be harmful in direct human consumption demands more sophisticated integrated strategies, which may pose a steep learning curve for those accustomed to conventional methods (Romanazzi, G, 2022). Market fluctuations also introduce a level of uncertainty, as the high demand for plant-based products can be offset by volatile market prices, impacting profitability. Market research is essential, funding market niches to ensure profit and meet local and global demand for plant-based farming products.

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Unit 3 – Organic, mineral or green fertilisers

Introduction

This topic and its corresponding comic "The Fertilisation Dilemma" is where we delve into the nuanced decisions around fertilisation in plant-based farming practice. This unit explores the ethical and environmental considerations that come with selecting the right fertiliser, comparing the conventional use of animal manure against plant-based methods. As you engage with this topic, you will be encouraged to think critically about the broader implications of your farming choices and their alignment with sustainable practices.

Content

Fertilisation is a critical aspect of farming, and in the context of plant-based agriculture, it presents unique challenges and opportunities. Conventional animal manure, while somewhat effective, raises concerns for those aiming to minimise livestock dependency. Conversely, mineral fertilisers, though animal-free, carry a significant carbon footprint due to their production and transportation processes. Plant-based alternatives such as green manure and composting offer a middle ground, enriching the soil without high carbon costs or animal involvement.

We must consider whether the practice of growing and consuming vegetables can truly be without animal products. Plant-based agriculture is seen as the avoidance of all animal products in the cultivation process, such as using animal manure or bone meal as fertilisers, which indirectly supports the livestock industry and the use of animal products. While organic farming represents progress towards environmental sustainability by reducing reliance on mineral fertilisers, it may not fully align with the principles of plant-based agriculture, which aims to minimise or eliminate the use of animal-derived products in farming practices and dietary habits. Therefore, stakeholders in the food supply chain can take a step beyond organic farming by adopting plant-based methods, further aligning with the core objectives of reducing or eliminating the dependence on animal products in agriculture.

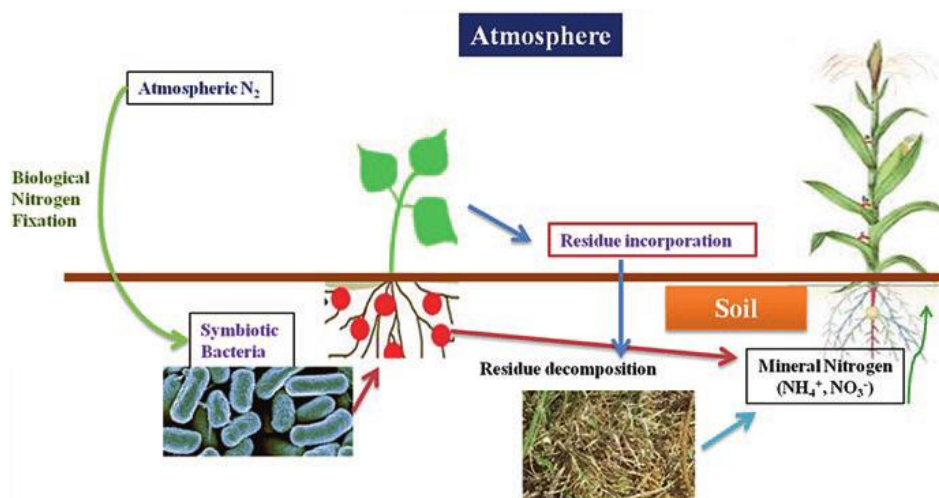
Green manuring stands out as a beneficial fertilisation practice for plant-based farming, primarily due to its multifaceted role in enhancing soil fertility, organic matter content, and promoting sustainable agricultural systems. It starts with the strategic selection of cover crops that enhance the soil's nitrogen content and structure, such as nitrogen-fixing legumes and plants that contribute substantial organic biomass. Integrating a crop rotation plan is crucial to maintain soil nutrient balance, as it allows different plants to replenish varied nutrients consumed by their predecessors. Coupled with for example no-till farming practices, soil structure and integrity is preserved, mitigating erosion while fostering a thriving subterranean ecosystem of beneficial organisms.

The deployment of cover crops serves a dual purpose: enriching the soil and providing ecological services like weed suppression and soil erosion control. A holistic management perspective, which could include mimicking natural processes such as animal grazing patterns, ensures that the approach to green manure is sustainable and in harmony with the broader farm ecosystem. This

comprehensive method not only nurtures the soil but also aligns with the overarching goals of sustainable green maturing, which stands out as a beneficial practice for plant-based farming, primarily due to its multifaceted role in enhancing soil fertility, organic matter content, and promoting sustainable agricultural systems.

The incorporation of green manure, especially from leguminous plants, has been shown to enrich soil nitrogen levels and improve soil physical, chemical, and biological properties, which in turn bolsters crop yields and reduces the dependency on chemical fertilisers (Yang et al., 2018; Fageria, 2007). Furthermore, green manure positively influences soil microbial communities, enhancing nutrient cycling and availability for subsequent crops (Tao et al., 2017). Despite these advantages, the efficacy of green manuring can be limited by factors such as the specific green manure crop used, its management, environmental conditions, and potential challenges like labour intensity and timing of green manure incorporation (Singh et al., 2023).

To address these limitations, a synergistic approach combining green manuring with mineral or organic fertilisers could optimise benefits, ensuring a balanced nutrient supply, enhancing soil structure and fertility, and mitigating the environmental impact associated with excessive use of synthetic fertilisers. This integrated approach could potentially offer a sustainable solution to the challenges faced in green fertilisers, making it more viable for widespread adoption in plant-based farming systems.



Fixation of atmospheric Nitrogen with green manure technique²



»Animal manure works, but it does conflict with my view of livestock-free farming. If the animals roam free, let them fertilise your fields, you can even collect it and use it. It's just that I don't like the idea of industrialising livestock husbandry.«

(Reference to Topic 4, Comic 2)

²Meena, B.L. et al. (2018). [Link](#)

- of fertiliser impact the larger ecosystem and the future of sustainable farming?

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Unit 4 – Fertilising the plant-based way

Introduction

In the quest for sustainable agriculture, transitioning to plant-based farming represents a significant shift from conventional methods, particularly in the realm of fertilisation. This topic aims to compare conventional animal-based fertilisation with plant-based alternatives, highlighting the ecological benefits and challenges associated with each. We delve into the environmental implications of mineral fertilisers and the potential of organic solutions like plant-based composts and living green fertilisers, such as cover crops, to enhance soil health and support biodiversity. By understanding these practices, the transition to plant-based farming can be seen as a holistic approach that not only aligns with sustainable agriculture principles but also addresses the pressing need for ecological balance and resource conservation in our agricultural systems.

Content

In the path towards sustainable agriculture, the shift from conventional to plant-based farming practices presents a transformative approach to cultivating our lands. Our aim is to illuminate the path promoting a deeper understanding of how these practices not only align with but also enhance the principles of plant-based farming.

At the heart of plant-based farming lies the principle of minimising animal-derived inputs, fostering an agricultural system that thrives on the natural cycle of plant growth, decay, and regeneration. This system mirrors the processes found in undisturbed natural environments, where fertile soils are cultivated through years of plant diversity and biomass accumulation, rather than the accumulation of animal manure.

Compost, made from decomposed plant material, offers a rich source of nutrients and organic matter, vital for soil health and plant growth. Unlike animal manure, which can lose significant amounts of nitrogen during storage and application, compost provides a stable form of nutrients, reducing the risk of leaching and pollution. The challenge, however, lies in the production process, which requires a careful balance of materials and conditions to achieve optimal decomposition. This may necessitate specialised equipment and a shift in labour allocation, as well as a commitment to learning and adapting new composting techniques.

Integrating green manures and cover crops into crop rotations offers a seamless solution for maintaining soil fertility and structure. These practices not only contribute organic matter to the soil but also protect against erosion, suppress weeds, and enhance biodiversity. The challenge here is integrating these practices within existing crop systems, requiring strategic planning and potentially new machinery for seeding and incorporation into the soil.

Mineral fertilisers, free from animal derivatives, align with the rapid nutrient requirements of transitioning farms. They offer a straightforward solution for immediate nutrient supplementation. However, their use comes with environmental considerations, such as the risk of soil acidification and waterway eutrophication. Farmers must navigate these challenges by carefully selecting and applying mineral fertilisers to minimise their ecological footprint.

The transition to plant-based farming is met with various challenges, from the need for specialised machinery and changes in workflow to shifts in mindset and labour distribution. Overcoming these

obstacles requires a holistic approach that encompasses education, innovation, and community engagement. Farmers must be equipped with the knowledge and tools to implement sustainable practices effectively, while also fostering a culture that values and supports ecological balance and biodiversity.

Addressing the challenges of plant-based farming necessitates collaborative efforts that extend beyond individual farms. Community engagement, knowledge sharing, and support networks play crucial roles in fostering the adoption of sustainable practices. Financial and resource limitations can be mitigated through innovative solutions and partnerships, paving the way for a more resilient and sustainable agricultural system.



» Susan, I was thinking about what we were discussing yesterday. Using animal waste goes against the goal of plant-based farming and the sustainability aspect, isn't it?«

(Reference to Topic 4, Comic 4)

As we embrace the principles of plant-based farming, we recognize the intricate balance between benefiting from nature's bounty and contributing to its preservation. By adopting composting, green manures, and responsible use of mineral fertilisers, we step closer to an agricultural system that sustains not only our food supply but also the health of our planet. This guide serves as a beacon for those ready to embark on this transformative journey, offering insights and support for a greener, more sustainable future in farming.

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Unit 5 – Challenges and obstacles of transition

Introduction

Transitioning to plant-based agriculture requires significant changes in both farm infrastructure and farmer mindset. This shift welcomes a re-evaluation and adaptation of machinery, such as transitioning from conventional ploughs to no-till drills and integrating precision agriculture technologies to enhance efficiency. Equally important is the cultural shift among farmers, who must embrace new learning and adapt their practices to navigate the complexities of plant-based farming. This journey is underpinned by both technological innovation and a commitment to sustainable agriculture principles, positioning farmers to meet the growing demand for plant-based products with a more resilient and environmentally friendly approach.

Content

Transitioning from conventional livestock farming to a plant-based agricultural system is an extensive process that impacts every aspect of farm operation, from daily routines to long-term economic planning. This shift goes beyond simple crop replacement; it requires a foundational change in the approach to farming, considering the ecological, economic, and social dimensions of agriculture. This change extends beyond the termination of animal husbandry to a fundamental reevaluation of the farm's machinery and structures. For instance, tractors may remain useful for broad tasks like tilling and moving supplies, but specialised attachments tailored for planting, cultivating, and harvesting plant crops become essential.

The transition often begins with soil - the bedrock of plant-based farming. The machinery for soil preparation in livestock farming, such as ploughs, may be replaced with no-till drills and planters that are more suitable for a plant-based approach, reducing soil disturbance and preserving soil structure. Composting equipment becomes vital, as compost replaces animal manure, transforming plant residues into nutrient-rich soil amendments. Precision agriculture technologies, such as GPS-guided tractors, can optimise planting and harvesting, reducing waste and increasing efficiency. Equipment such as feeders and milking machines, once central to a livestock operation, may be replaced with seed drills and planters designed for a variety of crops. Storage facilities will be repurposed from housing animal feed to storing seeds, harvested produce, and plant-based fertilisers. Meanwhile, processing areas might transition from meat and dairy processing to spaces for cleaning, drying, and packaging plant products.

Technological upgrades could include the integration of precision agriculture tools, such as GPS-guided equipment for efficient planting, and soil monitoring sensors that inform targeted fertiliser application to enhance yields without excess waste. The investment in these technologies reflects a commitment not only to sustainable practices but also to the long-term viability and profitability of the farming enterprise.

This technological and structural metamorphosis, while potentially costly upfront, is mitigated by the increasing availability of government grants, subsidies for sustainable practices, and low-interest loans designed to support agricultural innovation. The shift, though gradual, strategically positions the farm to capitalise on the growing consumer demand for plant-based products,

ultimately aiming to offset the initial investments through improved efficiency, product quality, and market alignment.

The economic aspect involves market analysis to determine which crops are in demand and can be grown profitably. This could mean shifting from common animal feed crops to a variety of fruits, vegetables, legumes, and grains that cater to the increasing consumer demand for plant-based foods. Obtaining organic certification or other sustainability certifications can help increase market value and consumer trust.



» They can still be part of your ecosystem. Chickens provide pest control, and goats can manage the weeds. The goal is not to get rid of all the animals on all of the farms, just to reduce the use of livestock farming?«

(Reference to Topic 4, Comic 4)

The transition also demands a change in lifestyle and mindset. Farmers must become students again, learning about plant-based agriculture's intricacies, from crop rotation and intercropping to pest management without the use of livestock. This learning curve can be steep, but it's supported by a growing community of plant-based farmers and a wealth of online resources, workshops, and extension services.

Gradual transition plans are essential to manage the financial risk and allow time for learning and adaptation. This could involve starting small, dedicating a portion of the farm to plant-based practices and gradually expanding as experience and market conditions allow.

Ultimately, the shift to plant-based farming is about creating a more sustainable and resilient agricultural system. It's a journey that requires patience, perseverance, and a willingness to embrace new ideas and technologies.

Unit 6 – Biodiversity in plant-based farming

Introduction

Here, we illuminate the complicated interaction between diverse plant species, insects, and soil microorganisms. Biodiversity in plant-based farming is the cornerstone of a resilient agricultural ecosystem, fostering natural resilience against pests, diseases, and climate variability. Embracing biodiversity is not just about ecological responsibility; it's a strategic approach that enhances the beauty and productivity of the farm, while also serving as a steadfast ally in the quest for sustainable agriculture.

Content

Biodiversity is the cornerstone of ecologically sound plant-based farming, serving not only to enrich the variety of plant species cultivated but also to enhance the health and resilience of farm ecosystems. This comprehensive approach to agriculture highlights the importance of fostering a dynamic ecosystem where plants, insects, and microorganisms interact in a way that naturally controls pests and diseases, thereby reducing reliance on synthetic inputs. The emphasis on biodiversity goes beyond minimising animal-based inputs; it is a deliberate move to avoid the harmful impact of certain plant-derived chemicals on the ecological balance.

The integration of native flora and fauna into farming practices supports natural cycles of growth, decay, and nutrient recycling, presenting a holistic method that necessitates a deep understanding of the land's inherent systems. However, this shift towards a biodiversity-rich environment is not without its challenges. It demands a careful selection of crops that can coexist, complement each other, and enhance overall farm productivity. Farmers are required to view their farms as interconnected webs of life, where every organism, from the tiniest insect to the largest tree, plays a pivotal role.

Transitioning to such a system involves gradual, manageable changes, like incorporating cover crops or dedicating areas to native plants, and may necessitate adjustments in farm machinery and infrastructure. The adoption of precision farming tools, tailored to manage a diverse array of crops, is often essential.

Economically, the shift towards biodiversity in plant-based farming is gaining traction, with markets increasingly valuing the ecological benefits and superior quality of products from such systems. Certifications for organic and biodiversity-focused farming practices can provide farmers with premium market access and financial recognition for their sustainable efforts.

Challenges such as adapting agricultural machinery designed for monocultures and managing the complexity of diverse crop needs are significant. Intercropping versatile strategies and combinations shows how biodiversity can be maintained while optimising machinery use. Farmers must also navigate the unpredictability of market demand for less common crops, necessitating innovative marketing strategies and the cultivation of new consumer bases.

Benefits of agricultural biodiversity



Benefits of biodiversity integrated into agricultural systems, making plant-based and mixed farms more resilient to weather and climate change ³

Investments in versatile machinery, the development of comprehensive farm management plans, and a commitment to continuous learning about ecological relationships are crucial for overcoming these challenges. By fostering relationships with markets and consumers interested in diverse and sustainably grown products, farmers can navigate the complexities of biodiversity-centric farming.



» Biodiversity? You mean like having different crops?

« Cant I just use chemicals to protect the crop? It's not like they are animal based.»

(Reference to Topic 4, Comic 6)

In essence, embracing biodiversity in plant-based farming is not merely an agricultural choice but a commitment to a lifestyle that respects and nurtures the diversity of life. It's about creating farms that are productive and regenerative, serving as sanctuaries for wildlife, pollinators, and a repository of genetic diversity. Through understanding and addressing the challenges inherent in this approach, farmers can realise the ecological, economic, and social benefits of a biodiversity-focused farming system.

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Topic 5 - Marketing of plant- based products



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Alternative Packaging and Presentation

Overview of Units

Unit 1 – Alternatives to plastic packaging

In this unit we will overview alternatives to plastic packaging and look into the question of how to reduce overall packaging waste. As the environmental impact of plastic packaging has become increasingly apparent in recent years it prompted a growing movement to seek alternatives that are more sustainable and eco-friendlier.

There is a wide range of packaging materials and approaches towards more sustainable packaging practices. They include biodegradable plastics, compostable packaging, alternative materials for packages such as paper, cardboard, glass, and metal. All These materials offer varying degrees of recyclability and sustainability. Beyond material innovations, alternative packaging solutions also include changes in packaging design and logistics to reduce overall packaging waste. The transition to alternative packaging represents a significant shift in the way we think about packaging and consumption. It requires collaboration and commitment from stakeholders across the supply chain.

Unit 2 – Tips on packaging and presentation

Packaging serves not only its direct purpose but also multiple other functions. In this unit we will explore a range of tips and best practices for packaging and presentation across different industries and product categories.

We will look into the role of product presentation in retail environments, both physical and digital in attracting and engaging consumers. We will delve into the importance of understanding your target audience and market trends to inform your packaging and presentation decisions so your packaging and presentation strategies better resonate with your target demographic and meet their evolving needs and expectations. We will explore the role of sustainability and eco-consciousness in packaging and presentation. We will discuss the importance of cohesive branding and storytelling in packaging and presentation. Throughout this unit, we will provide practical tips, examples, and case studies to illustrate effective packaging and presentation strategies in action.

Unit 3 – How to distinguish between different plant-based labelling

Throughout this unit, we will provide clarity on the different plant-based labelling terms and certifications, empowering consumers to make confident and conscientious purchasing decisions in an increasingly plant-focused marketplace. We will explore the various plant-based labelling terms and certifications:

- Vegan
- Vegetarian

- Plant-based
- Certified organic
- Certification Fair Trade
- Certification Rainforest Alliance

Unit 4 – EU Ecolabel

In this unit we will look into the European Union (EU) established EU Ecolabel, a voluntary certification scheme that aims to promote sustainable production and consumption practices across various industries. The EU Ecolabel, also known as the Flower Label, is a distinctive logo awarded to products and services that meet high environmental and performance criteria set by the European Commission. The EU Ecolabel covers a wide range of product categories and is a label of high margin of quality (to qualify brands to comprehensive assessment of environmental criteria). The EU Ecolabel plays a crucial role in promoting sustainable consumption and production practices in the European Union. And in this unit we will look deeper into it.

Unit 5 – Modern marketing tools

Modern marketing tools encompass a diverse array of digital platforms, techniques, and strategies that empower businesses to reach and engage with their audience in meaningful ways. And we will look into modern marketing tools types and usage capabilities in this unit. The marketing tools covered in this unit are:

- Social media platforms (Facebook, Instagram, Twitter, and LinkedIn)
- Search engine optimization (SEO) and search engine results pages (SERPs)
- Paid search advertising, commonly known as pay-per-click (PPC) advertising
- Email marketing
- Content marketing (blog posts, articles, videos, or podcasts)

Unit 1 - Alternatives to plastic packaging

Introduction

Plastic packaging – it's everywhere! From our morning coffee to our late-night snacks, it seems like almost everything we buy comes wrapped in plastic. But as convenient as it may seem, the environmental impact of plastic packaging is anything but convenient. From polluting our oceans to filling up our landfills, plastic packaging poses a serious threat to our planet and all who inhabit it.

But fear not, eco-warriors! There's a glimmer of hope on the horizon: alternatives to plastic packaging. You probably already heard that there are alternative materials and packaging solutions out there that can help us reduce our reliance on plastic and live more sustainably. In this guide, we'll dive into the wonderful world of alternative packaging options, exploring everything from compostable materials to innovative design solutions. So grab your reusable water bottle, put on your eco-friendly thinking cap, and let's embark on a journey to discover the exciting world of plastic-free packaging!

Content

Understanding the negative impact of plastic packaging

Plastic packaging has become ubiquitous in the food industry, but its environmental impact is significant and concerning. In this section, we will delve into the detrimental effects of plastic packaging on the environment.

The negative impact of plastic packaging refers to the adverse consequences that plastic packaging materials impose on the environment, human health, and ecosystems. These impacts include pollution of land, air, and waterways, endangerment of wildlife through ingestion or entanglement, contribution to greenhouse gas emissions during production and disposal, persistence in the environment due to slow decomposition rates, and the generation of microplastic pollution. Additionally, plastic packaging contributes to resource depletion, poses risks to human health through chemical leaching, and exacerbates waste management challenges due to its non-biodegradable nature. Overall, the negative impact of plastic packaging underscores the urgent need for sustainable alternatives and practices to mitigate environmental harm and promote a circular economy. The most important negative impacts of plastic packaging are as follows:

- Environmental Pollution

Plastic packaging contributes to environmental pollution at every stage of its lifecycle. From extraction and production to disposal, plastic emits greenhouse gases and leaches harmful chemicals into the environment, polluting air, water, and soil.

- Marine Pollution

Plastic packaging is a major contributor to marine pollution, with millions of tons of plastic waste ending up in our oceans each year. Marine animals ingest or become entangled in plastic debris, leading to injury, suffocation, and death.

- Landfill Overflow

The disposal of plastic packaging in landfills exacerbates the problem of waste management. Plastic takes hundreds of years to decompose, leading to overcrowded landfills and contamination of surrounding ecosystems.

- Microplastic Contamination

Plastic packaging breaks down into smaller particles known as microplastics, which infiltrate soil, water sources, and even the air we breathe. Microplastics pose a threat to human health as they are ingested by marine life and enter the food chain.

Alternatives to the plastic packaging

To mitigate the environmental impact of plastic packaging, it is crucial to explore and adopt alternative materials and packaging methods. In this section, we will examine sustainable alternatives to plastic packaging.

- Biodegradable Materials

Biodegradable packaging materials, such as compostable plastics, paper, cardboard, and bioplastics derived from renewable sources, offer a more environmentally friendly alternative to traditional plastics. These materials break down naturally over time, reducing the accumulation of waste in the environment.

- Reusable and Recyclable Packaging

Reusable packaging solutions, such as glass jars, metal containers, and fabric bags, eliminate the need for single-use plastics and promote a circular economy. Additionally, recyclable packaging materials, such as PET, HDPE, and aluminium, can be processed and reused to minimise waste generation.

- Innovative Packaging Designs

Innovative packaging designs, such as edible packaging made from seaweed, banana leaves or beeswax wraps, offer creative solutions to reduce plastic usage and minimise environmental harm. These designs prioritise sustainability and consumer convenience without compromising on product quality or shelf life.

Adapting alternatives to plastic packaging into real-life practices for farmers involves several considerations to ensure both sustainability and practicality. Firstly, farmers can explore alternative packaging materials such as biodegradable or compostable options made from plant-based sources

like corn starch, sugarcane, or bamboo. These materials offer similar protective qualities to traditional plastics while being more environmentally friendly. Secondly, integrating these alternatives into farm operations may require adjustments in packaging processes, storage facilities, and transportation methods. Farmers can invest in equipment or infrastructure suitable for handling eco-friendly packaging materials and implement efficient storage solutions to maintain product quality and freshness. Additionally, collaborating with local suppliers or community initiatives to source sustainable packaging options can enhance accessibility and reduce costs. Educating consumers about the benefits of eco-friendly packaging and encouraging their support through marketing efforts and product labelling can further promote adoption. By prioritising sustainability and embracing innovative solutions, farmers can effectively adapt alternatives to plastic packaging into their practices, contributing to a more environmentally conscious agricultural industry.



» Plastic bags do not biodegrade fast. They stay on the Earth for thousands of years. And yes, paper is simple, but simple is good! It makes products look more natural.«

(Reference to Topic 5, Comic 1)

Alternatives to plastic packaging encompass a variety of sustainable materials and practices aimed at reducing environmental impact.

1. Biodegradable Materials: Utilising biodegradable materials such as compostable plastics, plant-based polymers, and bioplastics derived from renewable resources like corn starch, sugarcane, or cellulose can offer an eco-friendly alternative to traditional plastic packaging.
2. Natural Fibres: Exploring natural fibre-based packaging materials like paper, cardboard, bamboo, or hemp can provide biodegradable and renewable alternatives to plastic packaging while offering sufficient durability and protection for products.
3. Minimalist Packaging: Adopting minimalist packaging approaches that prioritise lightweight and minimalist designs, eliminate unnecessary packaging layers, and focus on essential product protection can help reduce material usage and waste generation.
4. Eco-friendly Labels and Inks: Choosing eco-friendly label materials and printing inks that are biodegradable, non-toxic, and derived from renewable resources contributes to overall sustainability efforts and reduces the environmental footprint of packaging.
5. Closed-Loop Systems: Implementing closed-loop packaging systems where materials are collected, recycled, and reused within the same supply chain promotes circular economy principles and minimises resource depletion and waste accumulation.
6. Consumer Education: Educating consumers about the environmental impact of plastic packaging and promoting sustainable packaging alternatives through labelling, marketing campaigns, and eco-conscious initiatives can drive demand for greener packaging options and foster behaviour change.

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Unit 2 - Tips on packaging and presentation

Introduction

Imagine your morning routine: you reach for your favourite cereal, grab a shampoo bottle from the shower caddy, or pack your lunch for the day. In these simple acts, you're interacting with packaging – perhaps without even realising it. Yet, packaging isn't just about holding products; it's a silent storyteller, a reflection of brand values, and an essential part of our daily lives. From the vibrant colours that catch your eye to the sustainable materials that align with your values, packaging speaks volumes. Let's discover how packaging design impacts our lives and uncover the process behind packaging design, as we explore how you can shape your clients' experiences and facilitate their connection to your brand.

Content

Packaging design could be seen as overwhelming or overly simplistic, depending on how you approach it. One point of view is that packaging is just a vessel for your products, and design merely informs consumers about the content of packaging. Another way to look at packaging design is as one of your brand identity touchpoints that creates an emotional attachment to your brand. It doesn't matter where you stand on this scale; whether you're creating new packaging or improving existing designs, following these steps will help you navigate the packaging design process effectively. These phases are based on the design thinking methodology; therefore, they can be applied to different markets, scopes, and situations.

Understand your audience

Before diving into packaging design, it's essential to understand who you're designing for – your audience. By empathising with your audience, you can create packaging that truly resonates with them. The first step involves gathering insights into your audience's demographics, preferences, and sustainability priorities.

Start by collecting data on your target audience's demographics, such as age, gender, location, income level, and lifestyle. Tools like Google Analytics, social media insights, or customer surveys can provide valuable information in this regard. But it's not just about numbers – it's about understanding the people behind the data. Dive deeper into your audience's preferences and behaviour patterns. What types of products do they prefer? What influences their purchasing decisions? How do they perceive your current packaging?

Conduct market research using techniques like focus groups, interviews, or online surveys to gather qualitative insights. Talk to your customers directly – ask them what they like and dislike about your packaging, what changes they'd like to see, and what matters most to them when it comes to packaging. Sustainability is also a key consideration. Understand your audience's sustainability priorities and values. Are they passionate about reducing waste, supporting ethical brands, or minimising carbon footprints? Use sustainability surveys or environmental impact assessments to gauge their eco-consciousness.

Methodologies such as personal development and empathy mapping can be utilised, along with tools like Google Analytics, various market reports, and sustainability surveys. By integrating these methodologies and tools, you'll gain invaluable insights into your target audience's demographics, preferences, and sustainability priorities. This understanding serves as the bedrock for creating packaging designs that authentically connect with your audience on a meaningful level.

Market trends and competitors' research

In addition to understanding your audience, it's essential to stay informed about market trends and competitor strategies. This knowledge will help you identify opportunities for differentiation and ensure that your packaging remains relevant and competitive.

Start by analysing your competitors' packaging designs. What visual trends are they following? What colours, fonts, visuals are they using? How are they positioning their brands? Are there any gaps or areas for improvement that you can capitalise on?

Stay abreast of visual design trends in packaging and overall aesthetics. This knowledge ensures that your packaging remains modern and appealing to your target audience. What visual trends are used in your market segment? Understanding prevailing trends in your context will inform your design decisions. But it's not just about aesthetics – it's also about compliance. Ensure that your packaging design complies with relevant regulations and standards. Visual design elements such as certification labelling requirements or restrictions on specific imagery can be subjected to regulations. Also make sure that you aren't utilising greenwashing techniques; visual expression should be ethical.

Define objectives

With a clear understanding of your audience and the market landscape, it's time to synthesise the information gathered in prior steps and clearly define your objectives for the packaging design project. Define specific goals and objectives that align with your overall business strategy and brand vision. What do you hope to achieve with your packaging design? These objectives could include enhancing brand recognition, communicating sustainability values, improving user experience, or increasing product visibility on the shelf.

Market research and your position in it should dictate your approach to packaging design objectives. Should you adhere to your market segment trends or stand out? What colours, visuals, illustrations, typography, etc., could be used to differentiate your brand and packaging? What attributes could communicate sustainability, if any?

At this point, you should consider your visual identity beyond packaging design. Do you have an established identity that dictates the design guidelines, visual elements to be used across different product packaging and other visual identity materials? Or are you in the process of creating your identity beyond packaging? In any case, ensure consistency and reinforce your brand identity across different brand touchpoints and communication channels.

One of the most important aspects of building brand identity is a compelling story and messaging framework that will be communicated through all your brand touchpoints. This narrative should reflect your brand's values, mission, and unique selling propositions, creating an emotional connection with consumers.

Ideas generation and evaluation

Generate and/or evaluate packaging ideas with your objectives in mind. During the ideation phase, embrace divergent thinking techniques to explore a multitude of packaging design ideas without judgement or evaluation. Allow yourself to think outside the box and consider unconventional solutions. Brainstorming sessions could help generate diverse ideas.

It is important to think of packaging design as a component of a brand. The brand is much more than packaging; it has various touchpoints, for example, a seller in a farmers market is one of the brand touchpoints, as well as social media communication. Other elements that exist alongside or are integral to the packaging design can be: logotype, visuals (such as symbols, graphic elements, illustrations, or photographs), tone of voice, colours, typography. Think holistically – how does packaging design work alongside other brand touchpoints, such as social media communication? Do all the brand touchpoints and means of communication convey the same brand story?



» You should think about the name of your brand, colours and design of the box. The best is just to keep it simple..«

(Reference to Topic 5, Comic 2)

» Yes, it's a natural alternative for packaging. You should see what is inside..«

(Reference to Topic 5, Comic 3)

Draw inspiration from within your brand narrative, your business story, your research of market trends, and examples of packaging designs. Explore different materials, shapes, and visual elements that resonate with your audience. Are your research insights enabling you to determine what resonates with your audience?

Once you have generated a range of ideas, evaluate them against your defined objectives. Which ideas best align with your goals and brand values? Which ideas are most feasible to implement given your resources and constraints? Narrow down ideas to those with the most potential and conduct prototype testing to gather feedback.

Prototyping, testing, developing, and delivering

The prototyping phase involves creating tangible representations of packaging concepts to refine designs and ensure they meet audience needs. Create prototypes or mock-ups of these ideas to visualise and test them in real-world scenarios. Gather feedback from stakeholders, including target audience members, on your design. Encourage them to provide insights on usability, aesthetics, and

overall appeal. Ask whether the design adequately corresponds to your product and brand. Stay open-minded and be willing to iterate and refine your ideas based on input from others.

After a final prototype passes all the evaluation criteria, target audience testing, development, and feedback loops it's time for production. Will you reproduce packaging by yourself? Locally? Or will it be mass-produced overseas? Production is part of the design process and should be sustainable as well. In the context of sustainable produce, there is a trend of handmade packaging production, perhaps this is the way for your brand?

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Unit 3 - How to distinguish between different plant-based labelling

Introduction

Distinguishing between various plant-based labelling terms has become increasingly important in today's market, where consumers are seeking more sustainable and ethical products. Understanding these labels is crucial for making informed choices that align with personal values and dietary preferences. From terms like "organic" to "vegan", each label carries specific implications about the production methods, ingredients, and environmental impact of the product. In this guide, we will delve into the nuances of plant-based labelling, empowering consumers to navigate the shelves with confidence and clarity.

Content

Why are plant based labels used?

Plant-based labels are utilised to communicate various aspects of a product's composition, production methods, and ethical considerations to consumers. These labels have gained prominence in response to growing concerns about sustainability, health, and ethical sourcing. Understanding why plant-based labels are used requires delving into the motivations behind their adoption and the benefits they offer.

Firstly, plant-based labels serve as a means of transparency, providing consumers with clear information about the ingredients used in a product. With rising awareness about health and nutrition, many individuals seek plant-based alternatives to traditional animal-derived products. Labels such as "vegan" or "plant-based" signal to consumers that the product does not contain any animal-derived ingredients, catering to dietary preferences and ethical concerns.

Moreover, plant-based labels contribute to sustainability efforts by promoting environmentally friendly practices. The production of plant-based foods typically requires fewer natural resources, such as water and land, compared to animal agriculture. By choosing plant-based products, consumers can reduce their carbon footprint and mitigate environmental impact, aligning with broader sustainability goals.

Additionally, plant-based labels are used to signify ethical sourcing and production methods. Consumers are increasingly interested in supporting companies that prioritise animal welfare, fair labour practices, and sustainable farming techniques. Labels like "organic" or "fair trade" indicate that the product meets certain standards of ethical production, fostering trust and loyalty among conscientious consumers.

Furthermore, plant-based labels play a role in promoting health and wellness. Plant-based diets have been associated with numerous health benefits, including lower risk of chronic diseases such as heart disease, diabetes, and certain cancers. Products labelled as "plant-based" or "whole foods"

signal to consumers that they are making a nutritious choice, free from artificial additives or preservatives commonly found in processed foods.

Examples of plant-based labels

There are several different plant-based labels used to denote various aspects of a product's composition, production methods, and ethical considerations. Some common plant-based labels include:

1. **Vegan:** Indicates that the product does not contain any animal-derived ingredients or by-products, including meat, dairy, eggs, and honey. This label is commonly used by individuals following a vegan diet or lifestyle.
2. **Plant-Based:** Signifies that the primary ingredients of the product are derived from plants, such as fruits, vegetables, grains, nuts, and seeds. This label is broader than "vegan" and may include products that are not exclusively plant-based but contain predominantly plant-derived ingredients.
3. **Organic:** Indicates that the product has been produced using organic farming methods, which avoid the use of synthetic pesticides, fertilisers, or genetically modified organisms (GMOs). Organic certification may apply to both plant-based and animal-derived products.
4. **Fair Trade:** Indicates that the product has been sourced from producers who adhere to fair labour practices and receive fair compensation for their work. Fair trade certification may apply to various agricultural products, including plant-based ingredients like coffee, cocoa, and sugar.
5. **Whole Foods:** Signifies that the product is minimally processed and contains whole, unrefined ingredients. Whole foods labels are often used for plant-based products that emphasise natural, nutrient-dense ingredients and avoid artificial additives or preservatives.
6. **Rainforest Alliance Certified:** Denotes that the product has been sourced from farms or plantations that meet certain environmental and social sustainability criteria established by the Rainforest Alliance. This label may apply to plant-based products like coffee, tea, and tropical fruits.
7. **Certified Vegan:** Similar to the "vegan" label, certified vegan products have been verified by a third-party organisation to meet specific vegan standards and criteria. This label provides additional assurance to consumers regarding the product's vegan status.



» Sometimes, producers add labels such as 'Vegan' to make the product look more reliable for consumers. This label is sometimes also used as a marketing tool..«

(Reference to Topic 5, Comic 4)

How to use plant-based labelling in practice?

Using plant-based labels involves several steps to ensure that products are accurately labelled and effectively marketed to consumers who seek plant-based options. Here's how to use plant-based labels effectively:

1. **Understand Labelling Regulations:** Familiarise yourself with the labelling regulations and guidelines specific to your region or country. These regulations may dictate the requirements for using plant-based labels, including definitions, permissible ingredients, and labelling criteria.
2. **Verify Product Composition:** Ensure that the ingredients used in your products align with the definitions and criteria specified by plant-based labelling standards. Verify that the primary ingredients are derived from plants, such as fruits, vegetables, grains, nuts, and seeds, and that animal-derived ingredients are excluded.
3. **Obtain Certification (Optional):** Consider obtaining certification from reputable third-party organisations that specialise in plant-based labelling. Certification provides credibility and assurance to consumers that your products meet established standards for being plant-based.
4. **Use Clear and Transparent Labelling:** Clearly communicate the plant-based nature of your products through labelling that is accurate, transparent, and easy to understand. Use terms like "plant-based," "vegan," or other relevant labels prominently on product packaging and marketing materials.
5. **Provide Additional Information:** Supplement plant-based labels with additional information about the ingredients, sourcing practices, and production methods used in your products. Transparency builds trust with consumers and helps them make informed purchasing decisions.
6. **Educate Consumers:** Educate consumers about the benefits of choosing plant-based products and the significance of plant-based labels. Highlight the environmental, ethical, and health advantages of plant-based diets and products to attract and retain customers.
7. **Market Strategically:** Develop marketing strategies that emphasise the plant-based attributes of your products and target relevant consumer demographics. Utilise social media, advertising campaigns, and promotional events to raise awareness and generate interest in your plant-based offerings.
8. **Stay Updated:** Stay informed about evolving trends, consumer preferences, and industry developments related to plant-based labelling. Adapt your labelling strategies and product offerings accordingly to remain competitive in the marketplace.

How to distinguish plant based labels in practice?

1. **Read the Label:** Look for labels or certifications on the packaging indicating that the product is plant-based. These may include logos such as "Vegan" or "Plant-Based" or specific certifications from organisations like the Vegan Society.
2. **Check Ingredients:** Review the list of ingredients to identify any animal-derived components. Plant-based products should primarily contain ingredients sourced from plants, fruits, vegetables, grains, nuts, or seeds.
3. **Look for Certification:** Seek out products with recognized certifications for plant-based or vegan products. These certifications often have specific criteria that products must meet to display the label, providing assurance of their plant-based nature.

4. Research Brands: Explore information about the brand or manufacturer to understand their commitment to plant-based practices. Brands with a strong focus on sustainability and ethical sourcing are more likely to offer genuine plant-based products.

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Unit 4 - EU Ecolabel

Introduction

The EU ecolabel helps in today's to navigate discussions and action on sustainability. This certification, designed to promote and investigate sustainable production and consumption practices, can be directly used in our educators' work. In this unit we will explore its principles and implications, and look into the ways how this label could be integrated into our teaching methodologies and personal lifestyles. Let's take a look into the EU Ecolabel's impact on businesses, consumers, and how it helps in our journey towards a greener, more sustainable future. In addition to this we will look into the existing European Union packaging requirements.

Content

European Union (EU) Ecolabel is an important initiative that is a voluntary certification scheme, often referred to as the Flower Label. It represents a commitment to promoting environmentally friendly alternatives across a multitude of industries. It is an environmental certification mark awarded to products and services that meet specific environmental and performance criteria set by the European Union. This label is designed to help consumers easily identify products and services with a lower environmental impact compared to standard alternatives.

» It is an environmental certification mark awarded to products and services that meet specific environmental and performance criteria set by the European Union. This label is designed to help consumers easily identify products and services with a lower environmental impact compared to standard alternatives. There are many more labels that you might find in Europe such as Organic Certification Labels or V-label.«

(Reference to Topic 5, Comic 5)



Introduced in 1992, the EU Ecolabel emblem has become synonymous with excellence, signifying adherence to the most stringent environmental criteria. Products, encompassing both goods and services signify fulfilment of all prerequisites and merit inclusion within the expanding EU Ecolabel Community. As adult educators, understanding the intricacies of the EU Ecolabel not only enriches your knowledge base but also equips you to impart valuable insights to your learners.

The EU Ecolabel holds significant importance for several reasons:

1. Being the sole pan-European Type I ecolabel, it enjoys recognition across Europe, thereby facilitating the Single Market for environmentally friendly products.
2. The label signifies environmental excellence and professional integrity, thanks to stringent criteria collaboratively developed by the European Commission, Member States, industry stakeholders, consumer organisations, and environmental NGOs.
3. From paper to cleaning products, cosmetics, clothing, do-it-yourself materials, and even hotels, a wide array of product categories are eligible for certification, offering consumers a growing selection of green options.

4. Consumers and retailers can trust that EU Ecolabel-certified goods and services boast reduced environmental footprints, minimised waste and CO₂ emissions during production, fewer hazardous chemicals, and enhanced durability and repairability.
5. Businesses leveraging the EU Ecolabel logo witness tangible returns, particularly when sustainability targets, such as circularity and waste reduction, are integrated into their operational strategies.
6. Products undergo rigorous scrutiny by independent third-party bodies, known as Competent Bodies, to ensure full compliance with EU Ecolabel criteria.
7. Awarded products must adhere to stringent criteria aimed at minimising their environmental impact across their entire lifecycle, from raw material extraction to disposal, while also meeting quality and social criteria.
8. As an ISO 14024 Type 1 ecolabel, the EU Ecolabel is reliable, multi-criteria, and third-party verified. Criteria are established using a lifecycle approach and through an inclusive, transparent, and multi-stakeholder process.

Principles and Objectives. At its core, the EU Ecolabel embodies the principles of sustainability and environmental stewardship. Through stringent criteria and performance standards, it aims to encourage businesses to adopt practices that minimise ecological footprints throughout the entire lifecycle of products and services. By promoting resource efficiency, waste reduction, and renewable energy utilisation, the EU Ecolabel contributes to the overarching goal of fostering a circular economy.

Here are six compelling reasons to embrace the EU Ecolabel:

1. It highlights authentic environmentally-friendly products, empowering individuals to make sustainable choices.
2. It promotes environmental preservation while fostering responsible business practices.
3. It enables market participants to support political goals such as achieving climate neutrality, promoting a clean and circular economy, and striving for a toxin-free environment.
4. It ensures that products are long-lasting and designed for easy repair and recycling.
5. It reduces the utilisation of hazardous chemicals and limits emissions into the air and water.
6. It aids in curbing energy usage and mitigating CO₂ emissions, contributing to environmental conservation efforts.

Criteria and Assessment Process. The journey towards obtaining the EU Ecolabel is a rigorous one, involving comprehensive assessments tailored to each product category. These assessments cover a spectrum of environmental parameters, including energy and water consumption, emissions, waste generation, and the use of hazardous substances. Moreover, products seeking certification must meet stringent performance and quality standards to ensure that sustainability does not come at the expense of functionality or efficacy.

According to Regulation (EC) No 66/2010 governing the EU Ecolabel, the criteria for EU Ecolabel certification are established based on the top-performing products available in the European Economic Area (EEA) market in terms of environmental impact across their entire life cycle. These

criteria typically represent the top 10-20% of products in terms of environmental performance at the time of their adoption. They are formulated using scientific data and encompass the complete life cycle of products, addressing their primary environmental impacts and technical performance, including considerations of health, safety, social, and ethical aspects where applicable. The criteria prioritise the substitution of hazardous substances with safer alternatives and promote product durability, reusability, recyclability, and recycled content. Additionally, they incorporate requirements for product functionality and ensure compliance with existing EU regulations. The EU Ecolabel criteria undergo regular updates to align with technological advancements and are enacted through Commission Decisions. Detailed information on product groups and associated criteria can be accessed via the Product Groups and Criteria website.

Implications for Adult Educators. The EU Ecolabel presents a unique opportunity to integrate discussions on sustainability and eco-consciousness into your pedagogical approaches. By incorporating case studies, discussions, and practical exercises centred around the EU Ecolabel, you can nurture a generation of environmentally literate citizens who are equipped to make informed decisions and effect positive change in their communities.

Furthermore, your role as educators extends beyond the dissemination of knowledge to embodying sustainable practices in your own lives. By leading by example and adopting eco-conscious behaviours, you not only reinforce the importance of sustainability to your learners but also contribute to a culture of environmental question importance within your educational institutions.

Thinking on EU ecolabel it is important to also consider existing packaging laws in European Union. The EU packaging laws aim to reduce waste and make sure packaging rules are the same across Europe. They cover all types of packaging and set standards for how packaging should be made, what materials can be used, and whether it can be reused or recycled. Recent changes focus on cutting down waste, promoting reuse, and increasing recycling rates. By 2025 and 2030, there are specific recycling targets for materials like plastic, wood, and metals. The latest updates aim for all packaging to be reusable or recyclable by 2030, supporting the European Green Deal. To achieve this, the laws require detailed reporting, adherence to standards, and regular checks to ensure environmental protection and market consistency.

Exact requirements vary between EU countries, but main directives about requirements for packaging in EU are the following:

- Packaging and Packaging Waste Directive (Directive 94/62/EC)
 - This directive set out the rules for managing packaging and packaging waste to prevent environmental impact and ensure the functioning of the internal market. It covers all packaging placed on the market and all packaging waste, requiring measures for waste prevention, reuse, and recycling.
- Amendment to the Packaging Directive (Directive (EU) 2018/852)
 - This amendment updates the original directive to include higher recycling targets and more stringent measures for waste prevention and reuse. It also aims to increase

the use of recycled materials in packaging and improve the environmental performance of packaging.

- Recycling Targets: By 2025, 65% of all packaging waste must be recycled, increasing to 70% by 2030. Specific material targets include 50% for plastic by 2025 (55% by 2030), and 75% for paper and cardboard by 2025 (85% by 2030).
- Proposal for a Regulation on Packaging and Packaging Waste (2022)
 - This proposal aims to ensure that all packaging on the EU market is reusable or recyclable by 2030. It includes measures such as mandatory reuse targets for certain packaging types, restrictions on over-packaging, and requirements for minimum recycled content in plastic packaging.

All of these directives have much detail on what requirements each member country has to meet and suggestions on what solutions should be implemented to reach these targets. Some of the more noticeable are:

- Development of deposit return systems
- Plastic carrier bags directive
- Recycling targets
- Extended Producer Responsibility (EPR) schemes
- Harmonized labelling and design for recycling

Unit 5 - Modern marketing tools

Introduction

Welcome, educators, to a journey of discovery into the realm of modern marketing for ecological farm products. In this dynamic landscape, we explore not just strategies for selling goods but pathways toward a more sustainable future. As consumers increasingly seek products aligned with their values, understanding these marketing tools becomes not just a professional endeavour but a personal quest. Join us as we uncover how storytelling, social media, and more can empower you to connect with eco-conscious consumers and make a meaningful impact—one purchase at a time.

Content

In the interconnected tapestry of modern commerce, the emergence of ecological farm products represents not merely a market trend but a profound shift in human consciousness. As consumers awaken to the interconnectedness of their choices and the environment, the role of marketing transcends mere transactional promotion; it becomes a conduit for fostering deeper connections between individuals, their sustenance, and the planet. In this paradigm, the tools of marketing serve not just as means to sell products but as vehicles for storytelling, education, and collective evolution.



» You can create a webpage and then link it with social media such as Facebook pages. You can also create ads online and tell people about your potatoes.«

(Reference to Topic 5, Comic 6)

Within the realm of modern marketing, the objectives extend far beyond mere profit maximisation. They encompass the cultivation of awareness, the dissemination of values, and the fostering of communities united by shared ideals. Thus, as educators guiding eco-product sellers, our mission transcends the mere dissemination of techniques; it involves instilling a holistic understanding of the interconnectedness between marketing strategies and the broader tapestry of human existence. At the heart of our journey lies the recognition of the intrinsic value of ecological farm products.

Delving into the content, we traverse a landscape defined by innovation and connectivity. Content marketing emerges as a narrative thread weaving together the ethos of sustainability with the aspirations of consumers. Through storytelling and educational content, eco-product sellers transcend the transactional realm, inviting consumers on a journey of discovery—a journey where every purchase becomes a vote for a more sustainable future. In the digital agora of social media, we find an arena where conversations transcend geographical boundaries, where voices echo across virtual landscapes. Here, eco-product sellers can harness the power of authenticity and community-building to forge lasting connections. Influencer marketing, in particular, emerges as a bridge between brands and communities, where the resonance of shared values transcends the confines of traditional advertising.

Yet, amidst the cacophony of digital discourse, the timeless art of storytelling remains our lodestar. From the fables of old to the anecdotes of today, storytelling transcends epochs, binding humanity in a shared narrative. As educators, we must empower eco-product sellers to wield this ancient tool with mastery, crafting narratives that resonate with the deepest recesses of the human.

In the pursuit of knowledge, we embark on a journey of perpetual discovery. The activities we design serve as portals to this realm of exploration, inviting learners to engage with concepts not as abstract constructs but as living principles awaiting manifestation. Through role-playing, content creation, and social media challenges, we empower eco-product sellers to embody the wisdom they seek—to become not just marketers but custodians of a legacy yet unwritten.

Practical Tips for Effectively Marketing Eco Products:

- **Authenticity is Key:** Ensure that your marketing efforts authentically reflect the values and practices of your ecological farm. Transparency about your farming methods, sustainability initiatives, and ethical sourcing practices builds trust with consumers who prioritise eco-friendly products.
- **Storytelling with Impact:** Harness the power of storytelling to create emotional connections with your audience. Share the journey of your farm, highlighting the passion, dedication, and values that drive your commitment to sustainability. Use narratives to showcase the positive impact of purchasing eco products, inspiring consumers to become part of your story.
- **Engage on Social Media:** Leverage social media platforms to engage with your audience and amplify your brand's message. Share visually appealing content, such as behind-the-scenes glimpses of farm life, educational posts about sustainable farming practices, and user-generated content from satisfied customers. Foster a sense of community by encouraging dialogue, responding to comments, and participating in relevant hashtags and trends.
- **Collaborate with Influencers:** Partner with influencers who align with your brand values and have an audience interested in eco-friendly living. Collaborative efforts, such as sponsored posts, product reviews, or ambassador programs, can help increase brand visibility and credibility among your target demographic.
- **Educational Content Creation:** Position your brand as a trusted source of information on eco-friendly living and sustainable agriculture. Create educational content, such as blog posts, videos, or infographics, that highlight the environmental benefits of choosing eco products and offer tips for incorporating sustainability into everyday life. By providing valuable insights, you establish yourself as an authority in your niche and attract consumers seeking eco-conscious solutions.
- **Optimise Online Presence:** Enhance your online presence through search engine optimization (SEO) techniques to improve visibility and attract organic traffic to your website. Incorporate relevant keywords, optimise product descriptions with eco-friendly terminology, and regularly update your website with fresh, informative content. Additionally, optimise your online marketplace listings to increase discoverability among eco-conscious consumers searching for sustainable products.

- **Build Partnerships:** Forge strategic partnerships with like-minded businesses, organisations, and local communities to expand your reach and amplify your impact. Collaborate on co-marketing initiatives, joint events, or sustainability campaigns that align with your brand values and resonate with your target audience. By joining forces with others who share your commitment to eco-consciousness, you can leverage collective influence to effect positive change and attract new customers to your eco products.
- **Embrace Visual Storytelling:** Utilise visually compelling content, such as high-quality images, infographics, and videos, to convey your brand's commitment to sustainability and showcase your eco products in action. Visual storytelling not only captures attention but also communicates your message quickly and memorably, making it easier to engage and inspire your audience.
- **Offer Eco-Friendly Packaging:** Extend your commitment to sustainability beyond the product itself by using eco-friendly packaging materials. Opt for biodegradable, recyclable, or compostable packaging options whenever possible, and clearly communicate your eco-friendly packaging initiatives to consumers. By minimising environmental impact throughout the product life cycle, you reinforce your brand's dedication to sustainability and appeal to eco-conscious shoppers.
- **Educate and Empower Consumers:** Take a proactive approach to educate consumers about the environmental benefits of choosing eco products and empower them to make informed purchasing decisions. Provide resources, such as educational guides, sustainability tips, and product certifications, to help consumers understand the positive impact of their choices and navigate the eco-friendly marketplace with confidence. By fostering consumer awareness and empowerment, you cultivate a loyal customer base committed to supporting your brand's sustainable mission.

This is a comprehensive guide to modern marketing for ecological farm products, incorporating theoretical insights, practical tips, and actionable strategies for eco-product sellers to effectively connect with consumers and advance sustainability goals.

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Annexes

1. Glossary

Term	Definition
Acidification	Natural process by which the content of the soil becomes more acidic. This happens through the loss of basic/alkalic elements like calcium, magnesium, and potassium and/or the introduction of acidic elements like hydrogen and aluminium.
Agroecology	The application of natural ecological principles to agriculture.
Agroforestry	A system of land use in which harvestable trees or shrubs are grown among or around crops or on pastureland, as a means of preserving or enhancing the productivity of the land
Animal welfare	Animal welfare is the well-being of non-human animals. Formal standards of animal welfare vary between contexts, but are debated mostly by animal welfare groups, legislators, and academics.
Biocyclic agriculture	A purely plant-based organic farming method excluding all commercial livestock farming and slaughtering of animals and not using any inputs of animal origin.
Biodegradable	Refers to materials that are capable of being broken down especially into non-toxic products by the action of living things (such as microorganisms).
Biodiversity	The variety of plant and animal life in the world or in a particular habitat, a high level of which is usually considered to be important and desirable.
Biodiversity conservation	The protection, upliftment, and management of biodiversity in order to derive sustainable benefits for present and future generations.
Biodiversity loss	Biodiversity loss happens when plant or animal species disappear completely from Earth (extinction) or when there is a decrease or disappearance of species in a specific area.
Bioplastics	Plastics that are made from renewable biological resources such as corn starch, sugar cane or cellulose and/or are biodegradable. Bioplastics can contribute to reducing dependence on fossil fuels and reducing the impact on the environment.
Biosequestration	The capture and storage of the atmospheric greenhouse gas carbon dioxide by continual or enhanced biological processes.

Term	Definition
Circular economy	The circular economy is a model of production and consumption, which involves sharing, leasing, reusing, repairing, refurbishing and recycling existing materials and products as long as possible.
Cognitive dissonance	Anxiety or discomfort that results from simultaneously holding contradictory or otherwise incompatible attitudes, beliefs, or the like, such as when someone likes a person but disapproves strongly of one of their habits.
Compaction	Compaction, in geology, decrease of the volume of a fixed mass of sediment from any cause, commonly from continual sediment deposition at a particular site.
Compostable packaging	A type of biodegradable packaging that decomposes under controlled conditions in home or industrial composting environments.
Composting	Composting is the process of recycling organic materials into an amendment that can be used to enrich soil and plants.
Cover cropping	The growing of plants for the purpose of covering the soil, rather than harvest and consumption. This is primarily done to mitigate erosion and water loss.
Crop rotation	The system of growing a sequence of different crops on the same ground so as to maintain or increase its fertility
Ecological footprint	The amount of productive land appropriated on average by each person (in the world, a country, etc) for food, water, transport, housing, waste management, and other purposes.
Ecosystem services	The various benefits that humans derive from healthy ecosystems.
Empathy mapping	A method in which stakeholder analysis is performed by looking at a given scenario from the perspective of different stakeholders. Such a methodology enables a systematic information gathering and organisation that results in a deep understanding of actual problems, needs and expectations from the target stakeholders.
Erosion	Removal of surface material from Earth's crust, primarily soil and rock debris, and the transportation of the eroded materials by natural agencies (such as water or wind) from the point of removal.
Essential amino acids	An essential amino acid, or indispensable amino acid, is an amino acid that cannot be synthesised from scratch by the organism fast enough to supply its demand, and must therefore come from the diet.
Eutrophication	The gradual increase in the concentration of phosphorus, nitrogen, and other plant nutrients in an ageing aquatic ecosystem such as a lake. In this process a body of water becomes overly enriched with nutrients, leading to excessive growth of algae and other aquatic plants, which can lead to the depletion of oxygen levels in the water, disrupting the ecosystem's balance.
Fair trade	Trade in conformity with a fair-trade agreement. A movement whose goal is to help producers in developing countries to get a fair price for their products so

Term	Definition
	as to reduce poverty, provide for the ethical treatment of workers and farmers, and promote environmentally sustainable practices.
Focus group	A small group of people whose response to something (such as a new product or a politician's image) is studied to determine the response that can be expected from a larger population.
Food chain	An arrangement of the organisms of an ecological community according to the order of predation in which each uses the next usually lower member as a food source.
Food neophobia	Food neophobia is an eating disturbance defined as the fear of trying new foods.
Food safety	The biological, chemical, or physical status of a food that will permit its consumption without incurring excessive risk of injury, morbidity, or mortality.
Food security	Food security exists when all people, at all times, have physical and economic access to sufficient safe and nutritious food that meets their dietary needs and food preferences for an active and healthy life.
Fortified foods / food fortification	Food fortification or enrichment is the process of adding micronutrients (essential trace elements and vitamins) to food. It can be carried out by food manufacturers, or by governments as a public health policy which aims to reduce the number of people with dietary deficiencies within a population.
Greenhouse gas	Any of various gaseous compounds (such as carbon dioxide or methane) that absorb infrared radiation, trap heat in the atmosphere, and contribute to the greenhouse effect.
Green manure	A growing crop, such as clover or grass, that is ploughed under the soil to improve fertility. Green manure can also reduce erosion and, if the crop is leguminous, add nitrogen to the soil.
Greenwashing	The practice of a company or organisation making misleading or exaggerated claims about the environmental benefits of its products, services, or practices in order to create a positive environmental image that is inconsistent with reality.
Half-life	The time required for one half of a given amount of a substance to disintegrate.
Hardpans	Soils that have limited depth for root growth due to the presence of bedrock or a hardened layer near the surface, which can limit plant development and water infiltration.
HDPE	High-density polyethylene is a type of light and versatile plastic that has higher recyclability rates than other plastics.
Holistic approach	An approach to managing resources taking into account social, ecological and economic factors.
Hydroponics	The cultivation of plants where all nutrients are supplied via liquid solutions, instead of soil.
Influencer	A person who has significant influence over a specific audience, especially on social media. With their opinions, content and recommendations, they can

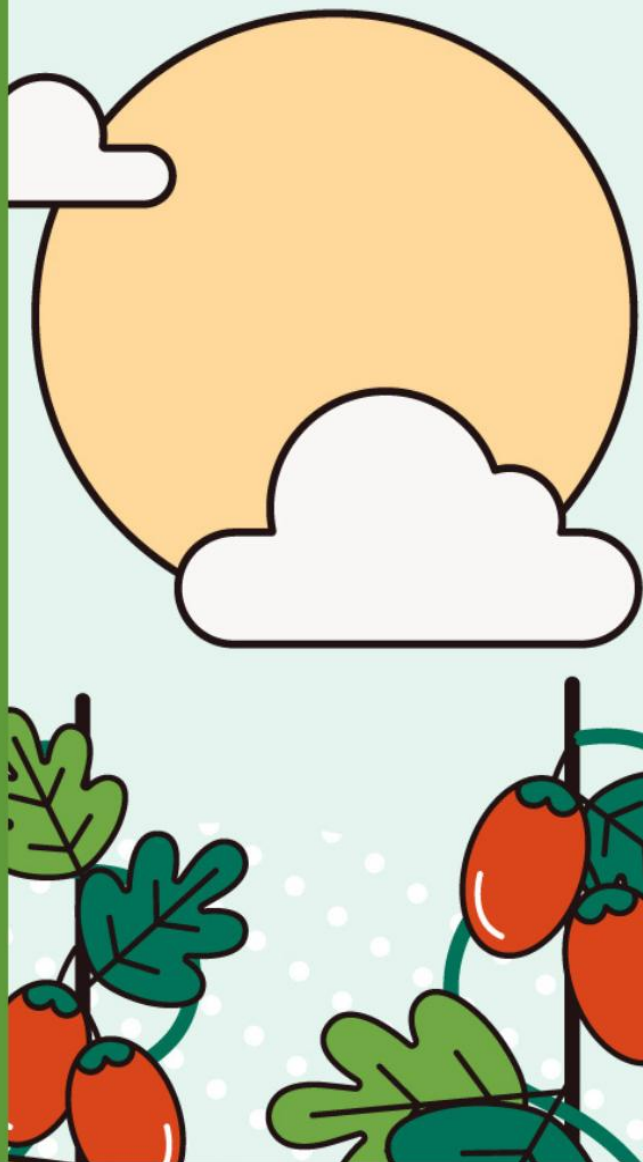
Term	Definition
	influence the decisions and behaviour of followers and often collaborate with brands to promote products or services. They don't have to be paid to have influence.
Lobby	At its core, lobbying is when an individual or a collective share their opinions on an issue with government officials, with the aim of influencing policy.
Microplastic	Small particles of plastic, usually smaller than 5 millimetres, which result from the breakdown of larger plastic objects or are purposely made in this size. Microplastics represent an environmental pollutant that can enter food chains and affect the health of organisms.
Minimum tillage	The practice of cultivating land using methods other than ploughing to reduce soil disturbance.
Monoculture	Cultivation of a single crop.
Natural pest control	A method of controlling pests without using chemicals and instead employing beneficial insects, birds, animals, plants or mechanical techniques.
Nutrient depletion	The gradual reduction of nutrients in soil due to soil erosion or poor soil management. As the soil starts to lack nutrients, less plants will be able to grow there.
Organic practices	Farming practices excluding the use of synthetic fertilisers, GMOs, or pesticides, and instead employing other methods to fight insects, disease and weeds.
Pay-per-click (PPC) advertising	An online advertising model in which an advertiser pays a publisher every time an advertisement is clicked
PET	PET (also abbreviated PETE) is short for polyethylene terephthalate, the chemical name for polyester. PET is a clear, strong, and lightweight plastic that is widely used for packaging foods and beverages, especially convenience-sized soft drinks, juices and water.
Plant-based meat/ meat alternatives / meat substitutes	A meat alternative or meat substitute, is a food product made from vegetarian or vegan ingredients and typically approximate qualities of specific types of meat, such as mouthfeel, flavour, appearance, or chemical characteristics. Plant- and fungus-based substitutes are frequently made with soy but may also be made from wheat gluten as in seitan, pea protein as in the Beyond Burger, or mycoprotein as in Quorn.
Prototyping	The activity of making basic models or designs for a machine or other industrial product.

Term	Definition
Rainforest Alliance	The Rainforest Alliance is an international non-profit organisation that partners with businesses, agriculture, and forest communities to protect forests, improve livelihoods, uphold human rights, and address the climate crisis, while also providing certification for sustainably produced goods.
Regenerative agriculture	A conservation and rehabilitation approach to food and farming systems, focusing on topsoil regeneration, increasing biodiversity, water conservation, enhancing ecosystem services, supporting biosequestration, increasing resilience to climate change, and strengthening the health and vitality of farm soil.
Ruminant	Mammals of the suborder Ruminantia have a multiparted (usually four-parted) stomach, which enables them to efficiently chew and digest plant food. Ruminants include cattle, sheep, goats, deer, antelopes and giraffes.
Salinization	The process that leads to an excessive increase of water-soluble salts in the soil. The accumulated salts include sodium, potassium, magnesium and calcium.
Search engine optimization (SEO)	Methods of making sure that the address of a website is shown near the top of the list of results of an internet search
Search engine results pages (SERPs)	The Search Engine Results Page (SERP) is the page that a search engine returns after a user submits a search query.
Social norms	Social norms are shared standards of acceptable behaviour by groups. Social norms can both be informal understandings that govern the behaviour of members of a society, as well as be codified into rules and laws.
Soil degradation	Decline in the quality of soil, typically due to nutrient depletion (see above).
Storyboard	A series of drawings or images showing the planned order of images
Storytelling	The activity of writing, telling, or reading stories
Sustainable resource management	Refers to developing and implementing methods and solutions for using and protecting resources such as water, energy and raw materials as well as treating waste-streams and -waters to keep them usable also in the future.

Term	Definition
Synthetic/ chemical pesticides	Pesticides which are made synthetically and are not based on agents found in nature. Several synthetic pesticides persist in the environment for a long time as they are not degraded by natural processes and can be harmful to the environment and people.
Water conservation	The practice of using water efficiently to reduce unnecessary water usage.
Water footprint	A water footprint shows the extent of water use in relation to consumption by people. The water footprint of an individual, community, or business is defined as the total volume of fresh water used to produce the goods and services consumed by the individual or community or produced by the business.

2. Com4AgriPlant Comic Collection

On Com4AgriPlant website (<https://comics4agriculture.eu/>), in the *Resources section*, you will find the **Com4AgriPlant Comic Collection**, a compilation of the different comics for the 5 topics here presented, which you can use when working with the learning content provided.



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